



**Town of Mendon
Board of Health
18 Main St. Mendon
Minutes for
March 28, 2018**

Andy Fiske, Chairman called the meeting to order at 6:00 p.m.

Present: Alan Greenberg Vice Chairman Tom Fichtner - BOH Member

Location – Board of Health Office– 18 Main Street, Mendon, MA 01756

Dan Higgins from Republic Services came in with two proposals for the Board to look over. This contract would be for three years with two one-year extensions. The first proposal was for \$287,000.00 with the Town taking ownership of all the recyclables risk and reward. The second was for \$305,000.00 and Republic would take ownership of all the recyclables risk and reward.

The recycling market is changing and getting stricter with regard to the condition of recyclable materials being accepted. Mendon has had a history of good commingles and so far, has not been charged. If the Town takes on the responsibility of the recycling, if any loads are rejected or unacceptable, the Town could pay the rate of \$45.00 per ton. In the second proposal, there would be no additional cost above the \$305,000.00. Also, Republic would increase their donation to the Hazardous Waste Day from \$3,500.00 to \$4,500.00 and the scholarship funding would go from \$1,000.00 to \$2,000.00. There would be no fuel surcharge. Bulk items would still be \$10.00. The Board would be able to use the current contractor to print the Annual Calendars. (Please see below copy of proposal.)

The Board thanked Dan for coming to meet with them. They will talk it over and let Dan know what they decide.

41 Taft Avenue – John Bassignani (the property owner of 41 Taft Avenue) was present to talk about the septic incident at his property. He explained to the Board how he contacted Jim Darling. Jim would pump the system but he needed to know if the alarm to the tank was working. Mr. Bassignani ordered the part and is waiting to install it. There are some on-going issues with the tenants that have made it difficult to get the work done.

Andy and Alan were willing to meet with the owner the next day at 2:00 p.m. with an officer so that the work could be done. The Board asked Mr. Bassignani to contact Jim Darling and ask him to be on standby to pump the system once the alarm is fixed.

123 Uxbridge Road – The property owner and his lawyer came in to discuss the OFFAL permit. The Board had Missy contact DEP. (Please see below for DEP's response.) DEP would allow full dumpster occasionally, as long as the dumpsters stayed on the trucks and were not placed on the ground. The Board advised them to contact DEP.

The Board once again went back to discuss the proposals from Republic Services. They had various conversations about what they should do. There is a significant increase in contract cost due to an increase in prevailing wages, along with consideration to the recycling issue happening nationally. It was noted that the word 'extension' is written throughout the proposal, which was creating confusion, as the Board is viewing this as a new contract. The Board discussed some of

the issues that have been experienced such as new call center, which does not always give the correct information to the residents. Communication with Republic has not been as smooth as of late, as there has been personnel changes. The Board is conflicted but feels there is not enough time to ask for proposals from other companies or go out to bid.

Alan made a motion to continue with Republic Services, going with the proposal given to the Board tonight, using Proposal One with the Town taking ownership for risk and reward for recycling. Tom seconds the motion. All members agreed. Motion carried.

Tom made a motion to approve the minutes from January 10th, February 6th and 28th. Alan seconds the motion. All members agreed. Motion carried.

Tom made a motion to adjourn the meeting. Alan seconds the motion. All members agreed. Meeting adjourned at 9:23 p.m.

Approved April 25, 2018



**REPUBLIC
SERVICES**

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March 28, 2018

Board of Health
Attn: Andy Fiske, Chairman
Town of Mendon
20 Main Street
Mendon, MA 01756

RE: Municipal Solid Waste and Recycling Collection Services

Dear Andy and Board Members,

Thank you for obtaining the new Prevailing Wage sheets for the extension period and meeting with me earlier this month. As follow up to our discussions, below are our proposals.

On behalf of Allied Waste Services of Massachusetts, LLC, a Republic Services Company, it is our pleasure to present this proposal to extend our contract for Municipal Solid Waste and Recycling Services and to consider contract changes that will benefit the Town. We look forward to the opportunity to continue to provide services to the Town of Mendon for solid waste and recycling collection. We are committed to working with the Town to provide the most cost efficient solutions to handle the Town's changing solid waste and recycling needs and to support the Town of Mendon in providing the most efficient program options. We look forward to working with the Town to further discuss and implement our proposals.

In addition, we feel that we provide the highest caliber of service quality and community partnerships in the industry today. Republic Services and its subsidiaries currently service approximately 14.3 million households through 2,800 curbside solid waste collection programs as well as 6.9 million households in curbside recycling programs. Currently, 45 solid waste and recycling collection programs are serviced throughout New England by 1,000 long-term, dedicated, highly skilled and experienced Republic employees.


Republic Services, through its legacy companies, has achieved a significant presence within the municipal community as a result of over 50 years of responsible, efficient and consistent performance. Our commitment to service excellence and exceeding our customers' expectations is unprecedented as is our devotion to ensuring that each and every community is the beneficiary of this commitment. Our service history with Mendon is significant and time tested; our Driver and Supervisors


have built passionate, responsible, and supportive relationships with Mendon and its residents. Your partnership with Republic Services is a commitment to service excellence and achieving the goals of the Town.

We have enjoyed strong and lasting partnerships with Mendon and all of our municipal customers through various community support programs. Republic Services would like to build upon our Community Partnership Program which can include many types of services that the Town may be interested in or need support in. In the past we have always stepped up when the Town of Mendon needed us to. We offer to continue our community support partnership with you and the Town such as our scholarship program, Household Hazardous Waste Day support, community events (Block parties, 350th celebration, etc), Park & Recreation Dept support, Police Dept support, Touch-a-Truck events, youth programs support, dumpster donations, and many other community support programs that can be tailored specifically to the needs of Mendon as they have in the past.

All of us at Republic Services recognize our role as not just a provider of exceptional municipal Solid Waste and Recycling services but as a community partner. And with that role comes a responsibility, a responsibility to assist the Town of Mendon and its residents as needs arise and are identified by Town leadership.

As requested, proposals to extend the contract are provided below. All current contract terms would remain in effect except for the following proposed extension provisions:

- **Proposal Term:** Our Proposals are conditional based on agreeing to a three year contract extension plus a two year mutual option to renew.
 - **Community Partnership Program:** The annual support to the Town's Household Hazardous Waste Day is increased from \$3,500 to \$4,500 per year.
 - **Blueprint Waste Assessment Program:** Republic will complete our Blueprint Waste Assessments (reference attached program info) for all Mendon muni buildings and schools to identify the opportunities to increase recycling and waste diversion. The Blueprint Assessment is Republic's program to evaluate opportunities to create savings for our municipal customers and ensure service and performance are meeting the needs of each facility. A customized plan for each building will be developed with the staff of each building. As a result of these programs every opportunity to divert waste and improve recycling will generate additional cost savings for the Town.
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- **Proposal Prevailing Wage Rate:** Both of our Proposals below reflect the pass through of the change in law for Prevailing Wage rates. The Prevailing Wage rate increase will result in a \$13,704 cost increase directly from the 16.1% Prevailing Wage Increase from \$25.47 to \$29.63 per hour for 2018/2019 for the Town (see attached wage impact worksheet). The contract requires compliance with all provisions of and changes of state law and regulations through the term of the agreement and that Prevailing Wage rates must be paid (Section 15). Any increase of the Prevailing Wage Rate for the Extension period would also require a pass through of any Prevailing Wage rate increase.
 - **Proposal ONE:** Reflects pass through of Prevailing Wage rate increase. Current Contract Rate of \$273,703 increased to \$286,911 (Prevailing Wage Increase \$14k) in Year One (2018/2019) and the remaining extension and renewal years are to be adjusted annually by 3.0%. The Recycling Rebate Share also increased from 63% to 100% and any Commingled charge, if applicable, would be applied against the Rebate share as outlined below.
 - **Proposal ONE Recycling:** Currently the Town receives a 63% share of the net Paper Recycling Rebate after processing; our proposal is that the share to the Town increase to 100% of the Paper Rebate; based on 2017 Recyclables values the Paper Rebate share for the Town would increase from \$3,400 to \$5,400 (see attached worksheet). The Proposal is also conditional in that if a Commingled Recycling Charge is incurred it will be applied against the Paper Rebate and if the Net Rebate of both commodities is ever a charge it will be a pass through to the Town. Ownership of all the recyclables risk and reward is with the Town.
 - **Proposal TWO:** Reflects pass through of Prevailing Wage rate increase and Republic taking all of the risk of recycling. Current Contract Rate of \$273,703 increased to \$305,000 (Prevailing Wage Increase \$14K and assumption of recycling risk \$18K) in Year One (2018/2019) and the remaining extension and renewal years are to be adjusted annually by 3.0%.
 - **Proposal TWO Recycling:** There is no share with the Town of the recycling rebate or charge. Republic would retain all recycling proceeds and be responsible for all Commingled Recycling Charges, if applicable. Ownership of all the recyclables risk and reward is with Republic.
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In conclusion, we look forward to having an opportunity to continue to service the Town of Mendon and to build upon our partnership with the Town. We are prepared to work with the Town to provide and implement service changes as needed and when needed. Republic has displayed to the Town for years our willingness to consider service offerings that address service and financial needs and goals of the Town. We look forward to discussing our proposals, to build upon our partnership to address the Town's solid waste and recycling program needs, and the development and the negotiation of a mutually acceptable extension to our agreement between the Town and Republic Services.

Thank you for the opportunity to submit this revised proposal for your consideration to service the Town. If I can be of any assistance, please do not hesitate to contact me.

Sincerely,



Dan Higgins
Municipal Services Manager
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cc: A. Grier



Mendon Prevailing Wage Rate Change Impact

2017/2018 Current Prevailing Wage Rate per Hour	\$ 25.47
2018/2019 New Prevailing Wage Rate per Hour	\$ 29.63
Prevailing Wage Rate Increase per Hour	\$ 4.16
Prevailing Wage Increase %	16.3%
Annual Labor Cost Impact of Prevailing Wage Increase	\$ 13,704
Current Annual Contract Rate	\$ 273,207
Price Increase for Prevailing Wage on Annual Contract Rate	5.0%

**Town of Mendon
2017 Recycling Rebate Share**

	Paper				RSG	Town	RSG	Town
	Tons	Yellow Sheet	Process	Net / Ton	37%	63%	Rebate Share	Rebate Share
January '17	14.05	\$ (80.00)	\$45.00	\$ (35.00)	\$ (12.95)	\$(22.05)	\$ (181.95)	\$ (309.80)
February	11.48	\$ (90.00)	\$45.00	\$ (45.00)	\$ (16.65)	\$(28.35)	\$ (191.14)	\$ (325.46)
March	10.88	\$ (100.00)	\$45.00	\$ (55.00)	\$ (20.35)	\$(34.65)	\$ (221.41)	\$ (376.99)
April	12.07	\$ (85.00)	\$45.00	\$ (40.00)	\$ (14.80)	\$(25.20)	\$ (178.64)	\$ (304.16)
May	15.60	\$ (65.00)	\$45.00	\$ (20.00)	\$ (7.40)	\$(12.60)	\$ (115.44)	\$ (196.56)
June	14.40	\$ (70.00)	\$45.00	\$ (25.00)	\$ (9.25)	\$(15.75)	\$ (133.20)	\$ (226.80)
July	12.69	\$ (85.00)	\$45.00	\$ (40.00)	\$ (14.80)	\$(25.20)	\$ (187.81)	\$ (319.79)
August	14.26	\$ (85.00)	\$45.00	\$ (40.00)	\$ (14.80)	\$(25.20)	\$ (211.05)	\$ (359.35)
September	17.91	\$ (80.00)	\$45.00	\$ (35.00)	\$ (12.95)	\$(22.05)	\$ (231.93)	\$ (394.92)
October	22.52	\$ (60.00)	\$45.00	\$ (15.00)	\$ (5.55)	\$ (9.45)	\$ (124.99)	\$ (212.81)
November	21.53	\$ (60.00)	\$45.00	\$ (15.00)	\$ (5.55)	\$ (9.45)	\$ (119.49)	\$ (203.46)
December	18.67	\$ (60.00)	\$45.00	\$ (15.00)	\$ (5.55)	\$ (9.45)	\$ (103.62)	\$ (176.43)
2017 Total	186.06						\$(2,000.67)	\$(3,406.53)

2017 Total Commingled
Tons 210

Net / Ton
\$ -

RSG
Rebate Share
\$ -

Hi Missy,

Just following up on our discussion regarding the MassDEP regulatory citation for operation of an illegal Transfer Station. Operating an illegal TS would violate both – 1) The Solid Waste Site Assignment Regulations for Solid Waste Facilities under 310 CMR 16.00; and 2) Solid Waste Management under 19.000.

Maintaining or operating a place as a solid waste facility without such place having been assigned by the board of health or the MassDEP pursuant to M.G.L.c. 111, §150A, is a violation of 310 CMR **16.01(8)(a)5**, Site Assignment Regulations for Solid Waste Facilities.

Maintaining or Operating a place as a solid waste facility without such place having an authorization to operate from the MassDEP is a violation of 310 CMR **19.028(4)**, Solid Waste Management.

Also see attached the section of the regulation that allows for occasional Solid Waste Vehicle Layover (16.03(2)(a)3.)

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Solid Waste Management Program
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