

TOWN OF MENDON PARKS & RECREATION DEPARTMENT

20 Main Street

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mendonma.gov/parks

Meeting Date: 1/10/2023 Meeting Location: Hybrid Minutes Approved: 3/3/23

Members Present: Tom Belland, Dan Byer, AJ Byrne

Members Absent:

Parks Director: Dan Byer

Others:

The meeting was called to order at 1:10pm with Dan and AJ in attendance in person.

AJ suggested an edit to the minutes of 12/16/22

AJ asked Dan about the request for naming the softball concession stand, Dan said he hasn't heard anymore and will reach out to the interested party again.

Meeting Date: 12/22/202

Dan and AJ reviewed a suggested edit to the budget. Dan would like to ask for an additional \$1,000 for electricity to cover some additional streetlights in the park. Also an additional \$200 in Equipment Maintenance and Building Maintenance lines to cover inflation. AJ agrees.

AJ made a motion to approve the changes, Dan seconded, all approved.

	FY2024 Budget	% Change		FY2023 Budget
TOTAL	\$113,037.10	+\$10,201.76		\$102,835.34
%	9.92%			2.63%
Wages	\$87,807.10	7.60%		\$81,605.34
Expenses	\$22,730.00	18.20%		\$19,230.00
Site Improv.	\$2,500.00	25.00%		\$2,000.00
Maint Wages	\$31,500.00	3.28%	+\$1,000 Min Wage Increase	\$30,500.00
Parks Dir Wages	\$35,807.10	2.00%	+2% COLA	\$35,105.34
Guard Wages	\$20,500.00	28.13%	+\$4,500 min wage and PT manager	\$16,000.00
Postage	\$30.00	0.00%		\$30.00
Telephone	\$1,900.00	0.00%		\$1,900.00
Sanitary	\$2,400.00	0.00%		\$2,400.00
Lights	\$6,600.00	17.86%	+\$1,000 increased supply and lights	\$5,600.00
Fuel	\$2,700.00	12.50%	+\$300 due to fuel cost increases	\$2,400.00
Supplies	\$600.00	0.00%		\$600.00
Equip. Maint	\$1,900.00	11.76%	+\$200 due to increased costs	\$1,700.00
Field Maint.	\$4,500.00	66.67%	+\$1,800 due to fertilizer costs	\$2,700.00
Build Maint.	\$1,200.00	20.00%	+\$200 due to increased costs	\$1,000.00
Travel Training	\$300.00	0.00%		\$300.00
Rec. Acct	\$600.00	0.00%		\$600.00
Site Imp.	\$2,500.00	25.00%	\$500 (Memorial Plantings	\$2,000.00

Dan and AJ discussed the basketball court. Mendon Summer Basketball had offered to contribute to the project. Dan needs to get updated pricing.

Dan and AJ discussed a possible ice rink, they agreed it's something to look into for the future.

Dan discussed a proposal on AED's. Unfortunately, the units in the baseball, softball, and soccer sheds are not getting maintained and have expired batteries and pads. He is recommending Parks take over the units, so they can better coordinate maintenance. Also, we should purchase outdoor cabinets so the units can be accessible 24/7. AJ agrees, after the recent NFL incident this is a major issue. Dan would also like to get a 2nd unit for the parks for the rec program to be available on field trips.

AJ made a motion to purchase an AED for the rec program, Dan seconded, all approved.

Dan has reached out to the youth groups for their comments. Pending their response we can discuss further.

Dan and AJ reviewed the beach pricing. Dan recommends we keep pricing the same as 2022. \$3 for residents, \$5 for nonresidents, and passes \$75 for residents and \$150 for non. Hours should be 11-7 all 7 days. We tried 10am last summer but only 10 people came that early.

They discussed the beach project and a possible dedication event in the summer once it is complete.

Dan and AJ discussed the swim lesson program. Dan is recommending a similar program but with 3 sessions. Classes would be M/Tu/Th/F leaving W for make-ups as well as a week in between sessions for more make-up slots. They discussed pricing and keeping the 2022 pricing of \$80 for residents and \$95 for non.

Meeting Date: 1/10/2023

Tom joined remotely by Teams at 1:50pm.

Dan and AJ reviewed the previous discussion on the beach and lessons.

The commissioners reviewed the 2022 summer finances. (Exhibit A)

The commissioners discussed the rec program. Based on the last days of Mendon/Upton as well as Holliston where our director works, we are looking at a start of 6/26. Dan needs to meet with Alan and Jenn to confirm. The commissioners discussed pricing. They reviewed last year's financials and discussed weekly vs daily pricing. All agree to set the 2023 prices to \$60 per day or \$275 per week.

Meeting Date: 1/10/2023

Tom asked about the beach. Dan said the pavers were delivered.

Dan discussed a new counselor in training program. This has been on the back burner for a while but he feels it's time to move it forwards. The initial plan is to open it up to 14-15 year olds, they would work ½ day shifts, 1 per group or 6 spots per day. There's some question of limiting it to Mendon only and/or prior attendees of the program. Also, would they pay? Dan also suggests we start a junior counselor program next year that could hire kids who have gone through the CIT program at age 15. They discussed options and piloting the program this summer. Dan needs to meet with Alan and Jenn to discuss further. Tom and AJ said they are fine with whatever Alan and Jenn recommend.

Tom made a motion to approve pending Alan and Jenn's recommendations, AJ seconded, all approved.

Tom left the meeting at 2:15pm

Tom re-joined by phone at 2:24 pm

The commission discussed the beach director position and approved the final job description. AJ suggested some edits regarding duties. He feels lifeguard certification should be required.

Beach Director – Seasonal, 30-40 hours/wk.

The Mendon Parks Department is seeking a qualified individual to fill the role of seasonal Beach Director for the Mendon Town Beach. This is a new position and responsibilities will likely evolve over the season.

This person will work under the direction of the Director of Parks and Recreation and as part of the Parks summer program management team to oversee the day-to-day operations of the Town Beach.

Lifeguard Certification is required. This position will be a working manager, working as a lifeguard while also taking on additional administrative responsibilities as assigned. Opportunities exist to create new summer programming or classes. The ideal candidate is creative, innovative, self-driven, has leadership and supervisory experience and customer service skills, as well as familiarity with general office technology including Google Suites, Facebook, Instagram.

Duties include lifeguarding and teaching swim lessons, supervising lifeguards and coordinating lifeguard scheduling, overseeing the swim lesson program, interacting with the public and program participants, managing and posting content to social media pages, assisting with processing registration and payments, assisting other administrative tasks as needed, and other duties as assigned.

Depending on lifeguard certification, hours will be 20-40 per week, weekdays between 8am-5pm, June-Aug with additional evening and weekend hours to cover shifts or assist with events. Some flexibility with scheduling is available but preference will be given to applicants with open availability and experience.

Job Requirements: Applicants must be at least 20 years by the start of their employment. Duties include working outside in hot and/or inclement weather and may involve swimming, water rescues, and other physical tasks. Pay Range: \$18-\$20/hr depending on qualifications and experience.

Meeting Date: 1/10/2023

The commission reviewed the snack shack. Dan suggests creating a junior snack shack position. This would allow us to hire 15/year olds. We would then schedule in pairs, 1 regular employee and 1 jr employee. This would help with staffing issues as it's getting too busy for 1 person but we can't quite afford 2 full members. The town is allowed to pay a sub minimum wage below MA \$15/hr but not lower than the federal rate of \$7.25. They would be prohibited from operating the fryer. It looks like we'd have 8 slots, 4 regular crew at 14-20 hrs a week and then 4 JC slots around 12-15 hrs a week.

Meeting Date: 1/10/2023

They discussed pay. There is a shortage of opportunities for kids this age. AJ said it's valuable work experience. They agree to limit this position to Mendon only. All feel we have a duty to try and support our community by creating these opportunities.

Tom made a motion to approve the minutes of 4/26/22, 5/4/22, 5/26/22, 6/30/22, 7/28/22, 9/2/22, 9/6/22, 12/16/22, 12/21/22, AJ seconded, and all approved.

The commission discussed the eagle projects. Tom signed Gianni's application for the classroom siding. Dan is going to get pricing on the electrician to disconnect the service.

The commissioners discussed the light poles. One of the poles on the Tennis Courts fell during the storm on 12/23/22. Dan did some research and a replacement could be 1-2k. Tom said the wood poles have a lifespan of 20-30 years. We probably need to consider replacing all 8 poles. Dan to get pricing. Tom said a general or landscape contractor could do the work not just an electrician. We may need engineered plans.

The commission reviewed the 2023 financial assistance program. All agree.

Tom said we need to get the front of the basketball court cleaned up. Some kids have dug it up and make a bike course. All agree. Dan would like to get some mulch for the playground delivered and some material for the lot and then hire someone to come out and spread it all to save money.

The commission discussed the maintenance building. Tom wants to get on a selectboard meeting agenda. Dan will find out when we can meet with them to discuss.

Meeting Date: 1/10/2023

The meeting was adjourned at 3pm

Beach Account Totals

				Be	ach Income		Exp	oenses - Payroll	Ca	mp Lifeguard	
V	Veek	A	Admission		Passes	Lessons		Guards			TOTAL
0	6/13/21	\$	0.00	\$	0.00	\$ 0.00	\$	0.00	\$	-	\$ -
1	6/20/21	\$	349.00	\$	600.00	\$ 519.17	\$	1,376.68	\$	-	\$ 91.49
2	6/27/21	\$	683.00	\$	450.00	\$ 519.17	\$	1,488.20	\$	-	\$ 163.97
3	7/4/21	\$	781.00	\$	225.00	\$ 519.17	\$	2,117.10	\$	-199.72	\$ -392.21
4	7/11/21	\$	646.00	\$	0.00	\$ 519.17	\$	1,695.29	\$	-77.01	\$ -453.11
5	7/18/21	\$	830.00	\$	0.00	\$ 519.17	\$	2,110.77	\$	-222.20	\$ -539.40
6	7/25/21	\$	831.00	\$	0.00	\$ 519.17	\$	1,853.71	\$	-152.96	\$ -350.58
7	8/1/21	\$	667.00	\$	0.00	\$ 481.67	\$	2,189.66	\$	-90.00	\$ -950.99
8	8/8/21	\$	566.00	\$	0.00	\$ 481.67	\$	2,254.48	\$	-152.00	\$ -1,054.81
9	8/15/21	\$	310.00	\$	0.00	\$ 481.67	\$	2,174.60	\$	-155.97	\$ -1,226.96
10	8/22/21	\$	206.00	\$	0.00	\$ 0.00	\$	1,324.16	\$	-	\$ -1,118.16
11	8/29/21	\$	0.00	\$	0.00	\$ 0.00	\$	-	\$	-	\$ -
	AVG	\$	533.55	\$	115.91	\$ 414.55	\$	1,689.51	\$	-95.44	\$ -530.07
	TOTAL	\$	5,869.00	\$	1,275.00	\$ 4,560.03	\$	18,584.65	\$	-1,049.86	\$ -5,830.76
						\$ 11,704.03			\$	17,534.79	\$ -5,830.76

Current as of: 10/12/23 9:26 PM

							Rev	ol	ving Ac	CC	ount Tota	als	s - 2022						
					Sh	ack							Ca	mp					
W	/eek	Inc	ome	Ex	pense	Pay	yroll	Pr	ofit	Inc	come	Ex	pense	Pa	yroll	Pro	ofit	GR	AND TOTAL
0	6/12	\$	-	\$	-	\$	-	\$		\$	-	\$	67.84	\$	-	\$	-67.84	\$	-67.84
1	6/19	\$	718.07	\$	1,284.09	\$	909.06	\$	-1,475.08	\$	4,614.68	\$	3.28	\$	5,464.38	\$	-852.98	\$	-2,328.06
2	6/26	\$	2,473.27	\$	1,899.54	\$	959.51	\$	-385.78	\$	20,836.26	\$	2,120.00	\$	9,167.85	\$	9,548.41	\$	9,162.63
3	7/3	\$	2,376.50	\$	370.34	\$	1,259.90	\$	746.26	\$	18,253.00	\$	954.00	\$	7,905.75	\$	9,393.25	\$	10,139.51
4	7/10	\$	2,661.59	\$	572.68	\$	1,294.38	\$	794.53	\$	22,836.60	\$	585.00	\$	9,780.16	\$	12,471.44	\$	13,265.97
5	7/17	\$	2,468.38	\$	1,573.69	\$	1,336.42	\$	-441.73	\$	22,154.93	\$	2,419.50	\$	9,628.48	\$	10,106.95	\$	9,665.22
6	7/24	\$	1,957.54	\$	203.04	\$	1,117.66	\$	636.84	\$	21,535.78	\$	2,218.40	\$	9,549.56	\$	9,767.82	\$	10,404.66
7	7/31	\$	1,982.12	\$	1,132.19	\$	1,364.93	\$	-515.00	\$	20,442.78	\$	1,886.25	\$	8,978.50	\$	9,578.03	\$	9,063.03
8	8/7	\$	2,623.59	\$	604.07	\$	1,502.25	\$	517.27	\$	20,994.59	\$	844.00	\$	9,274.79	\$	10,875.80	\$	11,393.07
9	8/14	\$	2,330.00	\$	1,145.18	\$	1,052.11	\$	132.71	\$	21,177.02	\$	855.28	\$	9,410.55	\$	10,911.19	\$	11,043.90
10	8/21	\$	2,531.23	\$	77.92	\$	478.14	\$	1,975.17	\$	17,269.78	\$	-	\$	6,684.81	\$	10,584.97	\$	12,560.14
11	8/28	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	265.13	\$	-265.13	\$	-265.13
Δ	VG	\$	2,212.23	\$	886.27	\$	1,127.44	\$	198.52	\$	19,011.54	\$	1,195.36	\$	7,828.18	\$	7,670.99	\$	7,836.43
TC	TAL	\$	22,122.29	\$	8,862.74	\$	11,274.36	\$	1,985.19	\$	190,115.42	\$	11,953.55	\$	86,109.96	\$	92,051.91	\$	94,037.10
								\$	1,985.19		Total Pay	mei	nts +/-			\$	92,051.91	\$	94,037.10

Rec1	\$ 8,954.63
When I Work	\$ 422.22
Workbright	\$ 1,090.20

REVOLVING PROFIT	\$	83,570.05
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Current as of: 10/12/23 9:26 PM

		RE	EC1			\$		8,954.63
TOTAL	Serv	vice	\$	2,689.89	TOTAL	Cred	it Fees	\$ 6,264.74
Month		Service		Credit	Month	,	Service	Credit
Jan	\$	100.00	\$	-	July	\$	377.31	\$ 1,119.37
Feb	\$	100.00	\$	2.55	Aug	\$	130.21	\$ 393.74
Mar	\$	539.75	\$	1,613.57	Sept	\$	100.00	\$ -
April	\$	189.05	\$	569.36	Oct	\$	100.00	\$ -
May	\$	257.99	\$	746.23	Nov	\$	100.00	\$ -
June	\$	595.58	\$	1,819.92	Dec	\$	100.00	\$

When I Work	\$ 422.22
June	\$ 37.22
July	\$ 192.50
Aug	\$ 192.50
Sept	\$ -

Workbright \$ 1,090.20

Year	Rec1		Credit		Total		When I	Work
2017	\$	1,698.29	\$	2,304.85	\$	4,003.14	\$	-
2018	\$	2,151.75	\$	2,971.87	\$	5,123.62	\$	303.99
2019	\$	2,295.61	\$	3,871.07	\$	6,166.68	\$	585.34
2020	\$	1,507.46	\$	2,319.26	\$	3,826.72	\$	577.50
2021	\$	2,147.55	\$	4,770.12	\$	6,917.67	\$	705.03
2022	\$	2,689.89	\$	6,264.74	\$	8,954.63	\$	422.22

10/12/2023 21:31	Blank	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	200	6
		11-7 M-F. 10-																	1
Hours	12-7 Ux Res	7 Sa/Su	10-7 (12-7 su)	10-7 (12-7 su)	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7	12-7	12-5	12-5	12-6	12-5	12-7	12-8	?
3		3	2	2	2	2	2	2	2	\$2.00	\$2.00	\$2.00	\$0.00	\$ 2.00	\$ 2.00	\$ 1.00	\$ 1.00	\$ 1.00	ວ
NR		5	3	3	3	3	3	3	3		\$3.00	\$3.00	\$0.00	\$ 5.00		\$ 2.00		\$ 2.00	
R-P		75	50	50	50	50	50	50	50	\$50.00	\$50.00	\$90.00	\$0.00	\$ 90.00	\$ 90.00	\$ 45.00	\$ 45.00	\$ 45.00	J.
VR-P		150	125	125	125	125	125				\$100.00	\$135.00	\$0.00	\$ 180.00		\$ 90.00		\$ 90.00	
Open		6/22	6/20	6/28	6/22	6/23	6/18		6/20	6/19	6/22	6/20	6/25	6/19		6/23		6/2	
Close		8/27	8/28	8/29	8/24	8/25	8/30		8/28	8/23	8/24		8/27	8/28				8/	
Season Length		66			63	63							63	70					
Close Early (Before 4pm)		13			7	12			12			12		19				·	7
% Days Open after 4pm		85.48%	80.95%	79.37%	89.06%	78.57%	87.14%	91.43%	82.61%	90.77%	90.63%	78.79%	82.54%	69.01%	68.18%	75.00%	87.10%	57.149	%
	1							ALL Patrons	0=10111						1				Ť
「otal		1681	2165	2194	3105	3108	2255		1709	1761	1857	1809	3678	1478	2067	2727	3894	298	9 ?
Veekdavs		702	1547	1307	1991	2016	1426	1686	1160	1305	1253	1280	2770	1020	1538	2219	3114	222	3 ?
Weekends		979	618	887	1114	1092	829	744	549	456	604	529	908	437	529	508	780	76	6 ?
AVG per Day		24	28	28	40	40	29	35	24				57	21	31	44	63		?
AVG Per Weekdays		14			36								62	20			69	7	<mark>'2</mark> ?
AVG per Weekend		49			51	50							48	21			46	6	30 ?
Max/Day		102	112	111	138	177	124	110	89	90	105	102	150	64	112	137	183	16	1 ?
·								Resident											
Γotal		523			864	789							1928	985					
Weekdays		227	436	340	581	541	284		455	445			1532	684					
Veekends		296	146		283	248	158		225				396	288				35	
AVG per Day		7			11	10	6							14					3 <mark>0</mark> ?
AVG Per Weekdays		5	8	6	11	10	5	12		10				14					30 ?
AVG per Weekend		15			13									14					
Max/Day		35	36	26	39	68	30		37	40	54	47	76	53	79	81	97	6	?
		0				222	40=	Uxbridge		1			1				1	1	
Total Weekdays		0					127 75				-	-			+				-
Weekdays Weekends		0	0	0		226 80													-
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Max/Dav		Ö	·		24										-				-
mux/Duy	ı						<u> </u>	Non-Resident		l.	1	1			1	1	I	l	- 2
Total		860	1184	1456	1152	1003	661		591	479	526	774	1732	295	439	767	1003	118	5 2
Weekdays		315		848	633	513	367		350	316			1224	195				86	
Weekends	i e	545		608	519	490	294		241				508	98					
AVG per Day	l	12			15					7	8			4					
AVG Per Weekdays		6								7	8			4	7				
AVG per Weekend		27	17		24	22	13	10	12	8	9	14		5	5 6	8	12		25 ?
Max/Day		75	74	78	88	93	52	32	57	38	35	57	75	21	28	79	64	6	88
								Passes			•	•			•				?
Total		521	735	212	1008	1068	1025	743	438	711	493	112	18	198	272	596	1050		
Veekdays		336	536	119	786	736	700	561	355	544	351	85	14	141	232	499	881	42	8 ?
Veekends		185	199	93	222	332	325	182	83	167	142	27	4	51	40	97	169	8	39 ?
AVG per Day		7			13					11		2	0	3	3 4				8 ?
AVG Per Weekdays		7	10		14					12			0	3	5				14 ?
AVG per Weekend		9	ŭ		10	15				8			0	3	-				7
Max/Day		74	112	18	161	82	58		31	35	36	14	3	11	17	34	. 79	4	12
								Passes Sold					•						_
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NR	ļ	4			5	8			6	8	3	·	0	1	1	6			2 ?
Total	1	13	17	13	20	43	40	24	14	25	17	1	0		7	22	40	3	ı1l

10/12/2023 21:31	Blank	2022	2021	2020	2019	2018				2014	2013	2012	2011	2010	2009	2008	2007	2006
D.		\$ 1,569.00	£ 1164.00	\$ 1,052.00	£ 1700.00	\$ 1,578.00		Admissions \$ \$ 1,740.00		£ 1 142 00	¢ 1 676 00	£ 1 406 00	6 000	£ 1.070.00	¢ 0.710.00	£ 1 264 00	\$ 1,841.00	£ 1 207 00
ly .		\$ 1,509.00	\$ 1,104.00	\$ 1,052.00	\$ 600.00	\$ 1,576.00	\$ 254.00	\$ 1,740.00	\$ 1,360.00	\$ 1,142.00	\$ 1,070.00	\$ 1,400.00	\$ 0.00	\$ 1,970.00	\$ 2,712.00	\$ 1,364.00	\$ 1,041.00	\$ 1,207.00
NR		\$ 4,300.00	\$ 3,552.00	\$ 4,407,00	\$ 3,456.00	\$ 3,009.00		\$ 2,451.00	\$ 1.773.00	\$ 1.437.00	\$ 1,578.00	\$ 1,419.00	\$ 0.00	\$ 1,475.00	\$ 2,195.00	\$ 1,534.00	\$ 2,006.00	\$ 2,370.00
Total	\$ -			\$ 5,459.00				\$ 4,191.00				\$ 2,825.00					\$ 3,847.00	
			, ,		, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,		Passes		, ,								
Income		\$ 1,275.00	\$ 1,150.00	\$ 600.00	\$ 1,375.00	\$ 1,775.00	\$ 2,550.00		\$ 1,150.00	\$1,650.00	\$1,000.00	\$90.00	\$0.00	\$540.00	\$720.00	\$1,260.00	\$2,115.00	
Expense		\$ 490.00	\$ 526.00	\$ 216.00	\$ 1,329.00	\$ 2,182.00	\$ 2,334.00	\$ 1,750.00	\$ 1,078.00	\$1,602.00	\$999.00	\$78.00	\$0.00	\$384.00	\$700.00			
Profit		\$ 785.00	\$ 624.00	\$ 384.00	\$ 46.00	\$ (407.00)	\$ 216.00	\$ (275.00)	\$ 72.00	\$48.00	\$1.00	\$12.00	\$0.00	\$156.00	\$20.00			
Total Admission \$	\$ -	\$ 7,144.00	\$ 5,866.00	\$ 6,059.00	\$ 7,159.00	\$ 6,974.00		\$ 5,666.00		\$ 4,229.00	\$ 4,254.00	\$ 2,915.00	\$ 0.00	\$ 3,985.00	\$ 5,627.00	\$ 4,158.00	\$ 5,962.00	\$ 3,657.00
								esson Studen										
R		17	0	0		32				29								
Ux		0	0	0						23		V	V					0
NR		34	0	0	21	26				18				43				
TOTAL		51	0	0	66	79	73	62	64	70	30	37	0	83	102	90	168	0
							1	Lesson Incom	e									
Price \$ (R/NR)		\$80/\$95	cancelled	cancelled	\$65/\$75	\$65/\$75	\$65/\$75	\$65/\$75(\$50L1)	\$65/\$75	\$65/\$75	\$65/\$75	\$65/\$75	0	\$50(\$150)/\$60	\$50(\$150)/\$60	\$40(\$120)/\$50	\$40(\$120)/\$50	\$35(\$100)/\$45
₹		\$ 3,115.00	\$ -	\$ -	\$ 2,925.00			\$ 3,090.00		\$ 3,380.00	\$ 1,170.00	\$ 1,690.00	\$ -	\$ 2,000.00		\$ 1,960.00		\$ -
NR		\$ 1,445.00	\$ -	s -	\$ 1,575.00	\$ 1,950.00	\$ 2,250.00	\$ 960.00		\$ 1,350.00	\$ 775.00	\$ 825.00	\$ -	\$ 2,580.00			\$ 3,400.00	\$ -
TOTAL		\$ 4,560.00	\$ -	\$ -	\$ 4.500.00	\$ 5,395.00	\$ 5.045.00			\$4.730.00		\$2.515.00	\$0.00	\$4.580.00				\$0.00
Payroll		\$ 1,899.67	\$ -	\$ -	7 7 7 7 7 7 7	\$ 2,770.00	\$ 2,077.75			\$1,557.00		\$987.75		7 .,	72,223100	Ţ.,;::31 0 0	Ţ.,	72.00
Profit		\$ 2,660.33	\$ -	\$ -	\$ 1,471.51	\$ 2,625.00	\$ 2,967.25	\$ 2,586.50		\$3,173.00	\$1,305.00				1	1	Ì	
Labor Margin		41.66%	•		67.30%	51.34%	41.18%	36.14%		32.92%	34.59%	39.27%						
Profit Margin	#DIV/0!				32.70%	48.66%	58.82%	63.86%	71.05%	67.08%	65.41%	60.73%						
								Beach P&L					•				•	
Admissions		\$ 5,869.00	\$ 4,716.00	\$ 5,459.00	\$ 5,540.00	\$ 5,199.00	\$ 3,121.00		\$ 3,133.00	\$ 2,579.00	\$ 3,254.00	\$ 2,825.00	\$ 0.00	\$ 3,445.00	\$ 4,907.00	\$ 2,898.00	\$ 3,847.00	\$ 3,657.00
Pass Income		\$ 1,275.00		\$ 600.00					\$ 1,150.00							\$ 1,260.00		
													1					
essons		\$ 4,560.00	0	\$ -	\$ 4,500.00	\$ 5,395.00	\$ 5,045.00	\$ 4,050.00	\$ 4,119.50	\$ 4,730.00	\$ 1,995.00	\$ 2,515.00	\$ 0.00	\$ 4,580.00	\$ 5,690.00	\$ 4,010.00	\$ 7,400.00	
otal Income	\$ -	\$ 11,704.00	\$ 5,866.00	\$ 6,059.00	\$ 11,415.00	\$ 12,369.00	\$10,716.00	\$ 9,716.00	\$ 8,402.50	\$ 8,959.00	\$ 6,249.00	\$ 5,430.00	\$ 0.00	\$ 8,565.00	########	\$ 8,168.00	\$13,362.00	\$ 3,657.00
Beach Director				\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.00	\$ 0.00	\$ 3,026.75	\$ 0.00						
Payroll		\$ 18,584.65	\$ 14,675.21	\$ 13,753.36	\$ 13,023.89	\$ 14,342.57	\$ 16,132.00	\$ 11,914.25	\$ 9,825.75	\$10,156.48	\$ 6,899.00	\$ 9,762.51	\$6,788.00					
Camp Lifeguard		\$ 1,049.86	\$ -	\$ -	\$ 3,005.54	\$ 3,217.05	\$ 1,396.74											
Total Pay		\$ 17,534.79	\$ 14,675.21	\$ 13,753.36	\$ 10,018.35	\$ 11,125.52	\$ 14,735.26	\$ 11,914.25	\$ 9,825.75	\$10,156.48	\$ 9,925.75	\$ 9,762.51	\$ 6,788.00	\$ -	\$ -	\$ -	\$ -	\$ -
Profit Profit		\$ (5,830.79)	\$ (8,809.21)	\$ (7,694.36)	\$ 1,396.65	\$ 1,243.48	\$ (4,019.26)	\$ (2,198.25)	\$ (1,423.25)	\$ (1,197.48)	\$ (3,676.75)	\$ (4,332.51)	\$ -6,788.00	\$ 8,565.00	########	\$ 8,168.00	\$13,362.00	\$ 3,657.00
	-	•		•	•		-	•			•		-	-		•		-
Average Weekly Hours		119.78	100.52	106.64	107.23	135.86	126.01	113.40	100.05	102.40	89.00	101.70	112.00					
Total Hours		1,197.81	1,006.69	959.78	965.09	1,222.74	1,386.10	1,134.00	1,000.50	1,024.00	890.00	1,016.98	1,008.00					
Number of Staff		7	7	7	9	10	11	9	11	6	6	6	5					
								s (Total include										
Total		\$ 22,122.29				\$ 20,588.67												
Veekdays		\$ 18,972.44		\$ 9,628.68	\$ 20,754.65	\$ 18,213.20		\$ 9,319.54		\$ 4,918.14								
Weekends		\$ 2,725.25	\$ 2,153.75	\$ 1,386.75	\$ 2,215.49	\$ 2,150.50	\$ 1,489.64	\$ 1,399.25		\$ 860.25	\$ 1,736.00	\$ 769.31	\$ 1,483.75	\$ 361.25	\$ 824.35	\$ 861.75		\$ 1,074.75
AVG per Week		\$ 487.09	\$ 1,861.66	\$ 1,120.63	\$ 2,139.34	\$ 1,871.70	\$ 1,012.70	\$ 991.58		\$ 585.16	\$ 554.56	\$ 438.58	\$ 696.88	\$ 372.39	\$ 609.92	\$ 716.08	\$ 1,127.10	\$ 830.29
AVG per Day		\$ 79.97	\$ 314.65	\$ 177.88	\$ 368.34	\$ 321.70	\$ 164.22	\$ 155.82	\$ 118.53	\$ 88.66	\$ 93.85	\$ 72.01	\$ 108.89	\$ 56.89	\$ 91.96	\$ 103.95	\$ 163.61	\$ 92.25
VG Per Weekdays		\$ 52.66	\$ 360.51	\$ 175.07	\$ 377.36	\$ 331.15	\$ 190.39	\$ 185.42		\$ 109.29	\$ 96.98	\$ 84.48	\$ 121.89	\$ 74.25	\$ 109.27	\$ 124.07	\$ 193.58	\$ 152.81
VG per Weekend		\$ 136.26	\$ 97.90	\$ 63.03	\$ 100.70	\$ 97.75		\$ 73.64		\$ 43.01	\$ 86.80	\$ 38.47	\$ 74.19	\$ 17.20		\$ 50.69	\$ 84.29	\$ 82.67
Max/Day		\$ 715.50	\$ 856.70			\$ 761.92	\$ 511.71			\$ 350.88				\$ 411.77				\$ 366.25
ood Sales		\$ 5,358.02	\$ 7,054.25	\$ 3,901.00	\$ 7,232.60			\$ 6,449.00		\$ 4,204.98	\$ 4,575.19	\$ 3,971.45	\$ 6,272.82	\$ 3,266.25	\$ 5,040.00	\$ 5,230.20	\$ 8,322.33	
Camp Sales		Ψ 10,101.21	\$ 15,285.71		\$ 16,300.18	\$ 13,027.31					\$ 1,594.35		\$ 830.06	\$ 695.97		\$ 1,214.50		
Split	#DIV/0!	24%F / 76%C	32%F / 68%C	35%F / 65%C	31%F / 69%C	37%F / 63%C	48%F / 52%C		55%F / 43%C	72%F / 28%C	75%F / 26%C	82%F / 18%C	90%F / 12%C	80%F / 17%C	83%F / 17%C	81%F / 19%C	82%F / 18%C	
	ı	0 44 500 55	A 40.00E		40.000.00	A 40.000.00		Camp Lunch		A 4 = 4 =	A 4 505 55	A 4 000			A 070	0 4 0 4 4		0
otal			\$ 12,065.00			\$ 10,960.00								\$ 1,048.00			\$ 1,821.61	7
VG \$ per Day			\$ 241.55															0
VG \$ per Week		\$ 1,320.91		\$ 605.91	\$ 1,384.55	\$ 993.36												
vg Weekly Camp Lunches		266.4	214.27	132.22	310.78	243.56	98.6	90.6		34.33		26.72	20.03	18.78		37.95		
vg Weekly Emp Lunches		24.2	138.64	15.89	27.67	20.78	20.2	11.1		2.75		0	0	0	J	0	0	
verage # Weekly Lunches		290.6	352.91			264.33				37.09								
otal Camp Lunches		2664	2413	1190	2797	2192				309								
Total Employee Lunches		242	305	143	249	187				20								
Total Lunches		2906	2718	1333	3046	2379	1193			329	319	240	160	262	220	304	456	
	1				I			Camp Snack				T	I 4 44= 6=				1.0	-
Total		\$ 2,234.27											\$ 107.97				?	?
AVG \$ per Day		10.01	\$ 27.27	\$ 11.59	\$ 19.49	\$ 20.22	\$ 17.21			\$ 6.58			\$ 2.63	\$ 3.35			?	?
AVG \$ per Week		223.43	\$ 138.64	\$ 58.21	\$ 100.01	\$ 102.94	\$ 87.92	\$ 73.64		\$ 32.45	\$ 28.82	\$ 27.59	\$ 13.50	\$ 17.12	\$ 16.72	?	?	?
Total Snacks		3,408	1,784	1,288	3,051	2,446	2,572	1,637	1,241	448								

10/12/2023 21:31 Blank	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006

Profit Margin ## food costs ## Food Sales per Person Average Daily Ticket \$ Total Avg Daily Ticket \$ Weekday Avg # Tickets per Day Total Avg # Tickets per Weekday Avg # Tickets per Weekday Avg # Tickets per Weekend Credit/Cash % Cash Sales (Food) Credit Sales (Food) Average Weekly Hours Total Hours Income/Labor Hour Number of Staff Income Payroll % Labor, Expense, Profit Expense Profit	#DIV/0! #DIV/0! #DIV/0!	3,540.26 1,775.76 77.87 778.73 \$ 28.41 5 \$ 190,115.42 \$ 86,106.96 45/6/48	42.12% 42.12% 18.39% 39.49% \$ 32.6 \$ 5.03 \$ 5.20 \$ 4.62 20.68 20.85 20.25 24% / 76% 4,512.76 1,425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80,008.51 54/7/38 \$ 10,705.19	\$ 11,206.27 \$ 1,245.14 \$ 519.94 \$ 600.69 \$ 733.16 \$ (59.16) \$ 5,199.37 \$ 6,006.90 \$ 6,598.46 \$ (591.56) \$ 1.78 \$ 1.78 \$ 1.78 \$ 5.44 \$ 1.78 \$ 1.78 \$ 1.78 \$ 5.63 \$ 1.78 \$ 5.63 \$ 1.78 \$ 5.63 \$ 5.63 \$ 5.63 \$ 6.006.90 \$ 6.598.46 \$ 1.78 \$ 1.78 \$ 1.78 \$ 1.78 \$ 5.63 \$ 1.78 \$	\$ 249 \$ (60.65) \$ 23,532.78 \$ 2,359.27 \$ 1,116.08 \$ 1,351.79 \$ 930.58 \$ 421.22 \$ 10,044.75 \$ 13,519.93 \$ 9,305.79 \$ 4,212.17 \$ 39,54% \$ 17.90% \$ 2.33 \$ 2.33 \$ 1,245.50 \$ 84.90 \$ 142,403.00 \$ 74,875.15	\$ 20,588.67 \$ 20,588.67 \$ 20,588.67 \$ 757.24 \$ 1,301.63 \$ 587.62 \$ 714.01 \$ 7,572.40 \$ 13,016.27 \$ 5,876.22 \$ 7,140.05 \$ 34.68% \$ 2.43 \$ 2.43 \$ 13.6%/86.4% \$ 2.9% \$ 5,293.8 \$ 39.98 \$ 39.98 \$ 39.88 \$ 39.88 \$ 39.88 \$ 39.88	\$ 404.00 202 \$ (84.15) \$ (12.152.39) \$ 1,104.76 \$ 470.29 \$ 634.47 \$ 578.05 \$ 3.55 \$ 5,173.24 \$ 6,979.15 \$ 6,936.59 \$ 42.56 57% \$ 2.60 13.69% / 86.319 4 (830.43 734.25 49.90 598.78 \$ 20.30 \$ 73,390.00	\$\frac{\text{Shack P&L}}{\text{\$\scrt{{\scrt{\$\scrt{\scrt{\$\scrt{\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\scrt{\$\sin}}}}}\$}}}}}}}}}}}}}}}}}}}}}}}}}}}}}}}	\$ 92.00 37 \$ 8,297.41 \$ 829.74 \$ 276.19 \$ 498.31 \$ 410.94 \$ 5.18 \$ 3,314.32 \$ 4,983.09 \$ 4,931.25 \$ 51.84	\$ 5,851.64 \$ 585.16 \$ 244.12 \$ 292.22 \$ 292.95 \$ -70.33 \$ 2,929.46 \$ 2,922.18 \$ 3,625.50 \$ -12.02% 50.06% \$ 2.39 47.45 47.45 47.45 \$ 12.33 2	\$ 28.00 \$ 6,100.19 \$ 560.87 \$ 236.27 \$ 357.06 \$ 399.84 \$ -82.77 \$ 2,598.97 \$ 3,570.57 \$ 4,398.25 \$ -827.68	\$ 4,824.40 \$ 482.44 \$ 198.68 \$ 204.29 \$ 429.98 \$ -225.69 \$ 2,781.53 \$ 2,042.87 \$ 4,299.76 \$ -2,256.89 \$ 75.66% \$ 2.20	\$ 6,968.79 \$ 774.31 \$ 274.76 \$ 367.17 \$ 483.23 \$ -116.05 \$ 3,297.06 \$ 3,671.73 \$ 4,832.25 \$ -1,160.52 \$ 1,160.52 \$ 1,160.	\$ 4,096.31 \$ 372.39 \$ 145.04 \$ 250.09 \$ 347.27 \$ -131.91 \$ 2,377.20 \$ 3,972.00 \$ -1,594.80 41.97% \$ 2.21	\$ 551.75 \$ 273.10 \$ 278.65 \$ 471.73 \$ -193.08 \$ 3,004.07 \$ 3,065.16 \$ 5,189.00 \$ -2,123.84 49.50% \$ 2.44 43.91 433.00 \$ 12.57 2		\$ 1,217.10 ? ? ? ? ? ? ? ?	\$ 830.29 ? ? ? ? ? ? ? ? ? ? \$?
Camp Emp. Meals # 50% Off Emp. Meal Disc. Total Income Avg Income (per wk) Avg Expense (per wk) Avg Expense (per wk) Avg Profit (no pay) Avg Payroll (per wk) Avg Profit (flo pay) Total Expense Profit (mo payroll) Labor Margin # Profit Margin # Froot Sales per Person Average Daily Ticket \$ Total Avg Daily Ticket \$ Total Avg Daily Ticket \$ Weekday Avg Baily Ticket \$ Weekday Avg Baily Ticket \$ Weekday Avg Baily Ticket \$ Weekend Avg # Tickets per Day Total Avg # Tickets per Weekend Credit/Cash % Cash Sales (Food) Credit Sales (Food) Average Weekly Hours Total Hours Income(Labor Hour Number of Staff Income Payroll Labor, Expense, Profit Expense Profit Income Payroll May Day May	#DIV/0!	242 -35.06 \$ 22,122.29 \$ 2,212.23 \$ 886.27 \$ 1,325.96 \$ 1,127.44 \$ 198.52 \$ 8,862.74 \$ 13,259.55 \$ 11,274.36 \$ 1,985.19 \$ 50.96% 8.97% 40.06% 8.97% 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4% / 66.6% 3,540.26 1,775.76 778.73 \$ 28.41 \$ 886,106.96 45/6/48 \$ 11,953.55	305 -25.25 \$ 22,339.96 \$ 641.30 \$ 801.97 \$ 1,126.52 \$ 855.51 \$ 342.31 \$ 8,821.69 \$ 13,518.27 \$ 9,410.59 \$ 4,107.68 \$ 20.85 \$ 5.03 \$ 5.20 \$ 4.652 20.68 20.85 20.25 24% / 76% 4,512.76 4,1425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80.08.51 5447/38 \$ 10,705.19	\$ 173 \$ (13.00) \$ 11,206.27 \$ 1,245.14 \$ 519.94 \$ 600.69 \$ 733.16 \$ (59.16) \$ 5,199.37 \$ 6,006.90 \$ 6,598.46 \$ (591.56) \$ 58.88% \$ 1.78 \$ 5.44 \$ 5.63 \$ 1.78 \$ 5.44 \$ 5.63 \$ 1.78 \$ 5.63 \$ 2.24% / 72.769 2.837.75 \$ 1.062.50 \$ 505.78 \$ 22.16 \$ 22.16 \$ 36.2950.50 \$ 63.467.85	\$ 249 \$ (60.65) \$ 23,532.78 \$ 2,359.27 \$ 1,116.08 \$ 1,351.79 \$ 930.58 \$ 421.22 \$ 10,044.75 \$ 13,519.93 \$ 9,305.79 \$ 4,212.17 \$ 39,54% \$ 17.90% \$ 2.33 \$ 2.33 \$ 1,245.50 \$ 84.90 \$ 142,403.00 \$ 74,875.15	\$ 20,588.67 \$ 20,588.67 \$ 20,588.67 \$ 757.24 \$ 1,301.63 \$ 587.62 \$ 714.01 \$ 7,572.40 \$ 13,016.27 \$ 5,876.22 \$ 7,140.05 \$ 34.68% \$ 2.43 \$ 2.43 \$ 13.6%/86.4% \$ 2.9% \$ 5,293.8 \$ 39.98 \$ 39.98 \$ 39.88 \$ 39.88 \$ 39.88 \$ 39.88	202 \$ (84.15) \$ 12,152.39 \$ 1,104.76 \$ 470.29 \$ 634.47 \$ 578.05 \$ 5,173.24 \$ 6,936.59 \$ 42.56 \$ 0,355 \$ 2.60 \$ 2.60 \$ 2.60 \$ 2.60 \$ 2.60 \$ 2.60 \$ 3.55 \$ 3.55 \$ 6,936.59 \$ 42.56 \$ 2.60 \$ 3.73,90.00 \$ 42,489.19	\$\frac{\text{Shack P&L}}{\text{\$10,907.36}}\$\$ 1,220.82\$\$\$ 326.63\$\$\$ 821.60\$\$\$ 489.67\$\$\$ 168.71\$\$\$ 3,592.98\$\$\$ 7,394.38\$\$\$ 7,394.38\$\$\$ 1,518.38\$\$\$ 2,5876.00\$\$\$ 2,65\$\$	\$ 8,297.41 \$ 8297.41 \$ 276.19 \$ 498.31 \$ 5.18 \$ 3,314.32 \$ 4,983.09 \$ 4,931.25 \$ 51.84 59% 0.62% 39.94% \$ 2.69 44.50 534.00 \$ 15.54 3	\$ 5,851.64 \$ 585.16 \$ 244.12 \$ 292.22 \$ 292.95 \$ -70.33 \$ 2,929.46 \$ 2,922.18 \$ 3,625.50 \$ -12.02% 50.06% \$ 2.39 47.45 47.45 47.45 \$ 12.33 2	\$ 6,100.19 \$ 560.87 \$ 236.27 \$ 357.06 \$ 399.84 \$ -82.77 \$ 2,598.97 \$ 3,570.57 \$ 4,398.25 \$ -827.68 72% -13.57% \$ 2.46 \$ 59.82 658.00 \$ 9.27	\$ 4,824.40 \$ 482.44 \$ 198.68 \$ 204.29 \$ 429.98 \$ -225.69 \$ 2,781.53 \$ 2,042.87 \$ 4,299.76 \$ -2,256.89 \$ 75.66% \$ 2.20	\$ 6,968.79 \$ 774.31 \$ 274.76 \$ 367.17 \$ 483.23 \$ -116.05 \$ 3,297.06 \$ 3,671.73 \$ 4,832.25 \$ -1,160.52 \$ 1,160.52 \$ 1,160.	\$ 4,096.31 \$ 372.39 \$ 145.04 \$ 250.09 \$ 347.27 \$ -131.91 \$ 1,719.11 \$ 2,377.20 \$ -38.93% 41.97% \$ 221	\$ 6,069.23 \$ 551.75 \$ 273.10 \$ 278.65 \$ 471.73 \$ 1,93.08 \$ 3,004.07 \$ 3,065.16 \$ 5,189.00 \$ -2,123.84 49.50% \$ 2.44 43.91 483.00 \$ 12.57 2	\$ 704,70 \$ 445,16 \$ 259,54 \$ 526,31 \$ -266,71 \$ 5,870,10 \$ 4,72,29 \$ 5,094,75 \$ -4,622,46 \$ 1,92 \$ 1,92 \$ 5,003,75 \$ 1,92 \$ 1,92	\$ 1,217.10 ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ?	\$ 830.29 ? ? ? ? ? ? ? ? ? ? \$?
Total Income Avg Income (per wk) Avg Expense (per wk) Avg Profit (m pay) Avg Profit (m pay) Avg Profit (wf payroll) Asbor Margin Profit Margin Avg Profit (wf payroll) Asbor Margin ## Frodit Margin ## Frodit Margin ## Frodit Margin ## Frodit Sales per Person Average Daily Ticket \$ Total Avg Baily Ticket \$ Weekend Avg # Tickets per Day Total Avg # Tickets per Day Total Avg # Tickets per Weekend Avg # Tickets per Newend Avg # Tickets per Newend Avg # Tickets per Newend	#DIV/0!	-35.06 \$ 22,122.29 \$ 2,212.23 \$ 886.27 \$ 1,325.96 \$ 1,127.44 \$ 198.52 \$ 8,862.74 \$ 13,259.55 \$ 11,274.36 \$ 1,985.19 50.96% \$ 9,7% 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4%/66.6% 3,540.26 1,775.76 778.73 \$ 28.41 \$ 5.6	\$ 22,339.96 \$ 641.30 \$ 801.97 \$ 1,126.52 \$ 855.51 \$ 342.31 \$ 342.31 \$ 13,518.27 \$ 9,410.59 \$ 4,107.68 42.12% 42.12% 43.349% \$ 3.26 \$ 5.03 \$ 5.20 \$ 4.62 20.85 20.25 24% / 76% 4,512.76 1,425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80,008.51 \$ 547/38 \$ 10,705.19	\$ (13.00) \$ 11,206.27 \$ 1,245.14 \$ 519.94 \$ 600.69 \$ 733.16 \$ (59.16) \$ 5,199.37 \$ 6,006.90 \$ 759.46 \$ (591.56) \$ 1,788 \$ 5.44 \$ 5.63 \$ 1.78 \$ 1.78 \$ 5.44 \$ 5.63 \$ 1.89 \$ 22.26 \$ 22.26 \$ 4.950.50 \$ 56.20 \$	\$ (60.65) \$ 23,532.78 \$ 2,359.27 \$ 1,116.08 \$ 1,351.79 \$ 930.58 \$ 421.22 \$ 10,044.75 \$ 13,519.93 \$ 9,305.79 \$ 4,212.17	\$ (127.28) \$ 20,588.67 \$ 2,058.87 \$ 757.24 \$ 1,301.63 \$ 587.62 \$ 714.01 \$ 7,572.40 \$ 13,016.27 \$ 5,876.22 \$ 7,140.95	\$ (84.15) \$ 12,152.39 \$ 1,104.76 \$ 470.29 \$ 634.47 \$ 578.05 \$ 3.55 \$ 5,173.24 \$ 6,979.15 \$ 6,936.59 \$ 42.56 57% \$ 2.60 13.69% / 86.31 4.630.43 734.25 49.90 598.78 \$ 20.30 2	Shack P&L \$ 10,907.36 \$ 1,220.82 \$ 326.63 \$ 821.60 \$ 489.67 \$ 168.71 \$ 3,592 98 \$ 7,394.38 \$ 5,876.00 \$ 1,518.38	\$ 8,297,41 \$ 829,74 \$ 276,19 \$ 498,31 \$ 410,94 \$ 5,18 \$ 3,314,32 \$ 4,983,09 \$ 4,931,25 \$ 51.84	\$ 5,851.64 \$ 585.16 \$ 244.12 \$ 292.22 \$ 239.59 \$ -70.33 \$ 2,929.46 \$ 2,922.18 \$ 3,625.50 \$ -703.32 62% 50.06% \$ 2.39 47.45 47.45 \$ 12.33 2	\$ 560.87 \$ 236.27 \$ 357.06 \$ 399.84 \$ -82.77 \$ 2,598.25 \$ -827.68 72% -13.57% \$ 2.46 \$ 2.46	\$ 482.44 \$ 198.68 \$ 204.29 \$ 429.98 \$ -225.69 \$ 2,781.53 \$ 2,042.87 \$ 4,299.76 \$ -2,256.89 -46.78% \$ 57.66% \$ 2.20	\$ 774.31 \$ 274.76 \$ 367.17 \$ 483.23 \$ -116.05 \$ 3,297.06 \$ 3,671.73 \$ 4,832.25 \$ -1,160.52 \$ -16.65% 47.31% \$ 1.71	\$ 372.39 \$ 145.04 \$ 250.09 \$ 347.27 \$ -131.91 \$ 2,377.20 \$ 3,972.00 \$ -1,594.80 \$ -38.93% \$ 41.97% \$ 221	\$ 551.75 \$ 273.10 \$ 278.65 \$ 471.73 \$ -193.08 \$ 3,004.07 \$ 3,065.16 \$ 5,189.00 \$ -2,123.84 49.50% \$ 2.44 43.91 433.00 \$ 12.57 2	\$ 704,70 \$ 445,16 \$ 259,54 \$ 526,31 \$ -266,71 \$ 5,870,10 \$ 4,72,29 \$ 5,094,75 \$ -4,622,46 \$ 1,92 \$ 1,92 \$ 5,003,75 \$ 1,92 \$ 1,92	\$ 1,217.10 ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ?	\$ 830.29 ? ? ? ? ? ? ? ? ? ? \$?
Avg Income (per wk) Avg Expense (per wk) Avg Porfit (no pay) Avg Porfit (no pay) Avg Porfit (wf pay) Avg Payroll (per wk) Avg Porfit (wf pay) Avg Payroll (per wk) Avg Payroll (per w	#DIV/0!	\$ 2,212.23 \$ 886.27 \$ 1,325.96 \$ 1,127.44 \$ 198.52 \$ 8,862.74 \$ 13,259.55 \$ 11,274.36 \$ 1,985.19 \$ 50.96% \$ 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4%/66.6% 3,540.26 1,775.76 778.73 \$ 28.41 \$ 5.66 \$ 1,985.19	\$ 22,339.96 \$ 641.30 \$ 801.97 \$ 1,126.52 \$ 855.51 \$ 342.31 \$ 342.31 \$ 13,518.27 \$ 9,410.59 \$ 4,107.68 42.12% 42.12% 43.349% \$ 3.26 \$ 5.03 \$ 5.20 \$ 4.62 20.85 20.25 24% / 76% 4,512.76 1,425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80,008.51 \$ 547/38 \$ 10,705.19	\$ 11,206.27 \$ 1,245.14 \$ 519.94 \$ 600.69 \$ 733.16 \$ (591.6) \$ 5,199.37 \$ 6,006.90 \$ 6,598.46 \$ (591.56) \$ 1.78 \$ 1	\$ 1,116.08 \$ 1,351.79 \$ 930.58 \$ 421.22 \$ 10,044.75 \$ 13.519.93 \$ 9,305.79 \$ 4,212.17 39.54% 17.90% 42.68% \$ 2.33 \$ 18.61%/81.39% \$ 2.83 \$ 1,245.50 84.90 764.11 \$ 30.80 \$ 74,875.15 \$ 53/10/37	\$ 20,588.67 \$ 2,058.87 \$ 757.24 \$ 1,301.63 \$ 587.62 \$ 714.01 \$ 7,572.40 \$ 13,016.23 \$ 13,016.23 \$ 13,016.24 \$ 29% 34.68% \$ 2.43 \$ 2.43 \$ 2.43 \$ 57.65 \$ 57.65 \$ 39.68 \$ 36.78% \$ 36.78% \$ 39.68 \$ 36.219.38 \$ 39.68 \$ 36.219.38 \$ 39.68 \$ 36.219.38 \$ 39.68 \$ 36.219.38 \$ 39.68 \$ 39.6	\$ 1,104.76 \$ 470.29 \$ 634.47 \$ 578.05 \$ 3.55 \$ 5,173.24 \$ 6,979.15 \$ 6,936.59 \$ 42.56 57% \$ 2.60 13.69%/86.319 4,630.43 734.25 49.90 599.78 \$ 20.30 2	\$ 10,907.36 \$ 1,220.82 \$ 326.63 \$ 821.60 \$ 489.67 \$ 168.71 \$ 3,592.98 \$ 7,394.38 \$ 5,876.00 \$ 1,518.38 \$ 2.65 \$ 2.65	\$ 829.74 \$ 276.19 \$ 498.31 \$ 410.94 \$ 5.18 \$ 3,314.32 \$ 4,983.09 \$ 4,931.25 \$ 51.84 \$ 59% 0.62% 39.94% \$ 2.69 44.50 534.00 \$ 15.54 3	\$ 585.16 \$ 244.12 \$ 292.22 \$ 239.59 \$ -70.33 \$ 2,929.46 \$ 2,922.18 \$ 3,625.50 \$ -703.32 62% 50.06% \$ 2.39 47.45 47.45 \$ 12.33 2 2	\$ 560.87 \$ 236.27 \$ 357.06 \$ 399.84 \$ -82.77 \$ 2,598.25 \$ -827.68 72% -13.57% \$ 2.46 \$ 2.46	\$ 482.44 \$ 198.68 \$ 204.29 \$ 429.98 \$ -225.69 \$ 2,781.53 \$ 2,042.87 \$ 4,299.76 \$ -2,256.89 -46.78% \$ 57.66% \$ 2.20	\$ 774.31 \$ 274.76 \$ 367.17 \$ 483.23 \$ -116.05 \$ 3,297.06 \$ 3,671.73 \$ 4,832.25 \$ -1,160.52 \$ -16.65% 47.31% \$ 1.71	\$ 372.39 \$ 145.04 \$ 250.09 \$ 347.27 \$ -131.91 \$ 2,377.20 \$ 3,972.00 \$ -1,594.80 \$ -38.93% \$ 41.97% \$ 221	\$ 551.75 \$ 273.10 \$ 278.65 \$ 471.73 \$ -193.08 \$ 3,004.07 \$ 3,065.16 \$ 5,189.00 \$ -2,123.84 49.50% \$ 2.44 43.91 433.00 \$ 12.57 2	\$ 704,70 \$ 445,16 \$ 259,54 \$ 526,31 \$ -266,71 \$ 5,870,10 \$ 4,72,29 \$ 5,094,75 \$ -4,622,46 \$ 1,92 \$ 1,92 \$ 5,003,75 \$ 1,92 \$ 1,92	\$ 1,217.10 ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ?	\$ 830.29 ? ? ? ? ? ? ? ? ? ? \$?
Avg Income (per wk) Avg Expense (per wk) Avg Expense (per wk) Avg Profit (no pay) Avg Profit (mo pay) Avg Profit (wi pay) Frofit (wi pay) Frofal Expense Frofit (no payroll) Frofal Expense Frofit (wi payroll) Frofit (wi payroll) Labor Margin Frofit Margin Frofit Margin Frofit Margin Frofit Wargin Frofit Wargin Frofit Wargin Frofit Weskeday Avg Daily Ticket \$ Weekend Avg # Tickets per Day Total Avg Baily Ticket \$ Weekend Avg # Tickets per Weekday Avg # Tickets per Weekday Avg # Tickets per Weekend Frofit Margin Frof	#DIV/0!	\$ 2,212.23 \$ 886.27 \$ 1,325.96 \$ 1,127.44 \$ 198.52 \$ 8,862.74 \$ 13,259.55 \$ 11,274.36 \$ 1,985.19 \$ 50.96% \$ 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4%/66.6% 3,540.26 1,775.76 778.73 \$ 28.41 \$ 5.66 \$ 1,985.19	\$ 641.30 \$ 801.97 \$ 1,126.52 \$ 855.51 \$ 342.31 \$ 8,821.69 \$ 13,518.27 \$ 9,410.59 \$ 4,107.68 \$ 4,107.68 \$ 20,410.59 \$ 20,410.59 \$ 10,250 \$ 10,250 \$ 10,250 \$ 10,250 \$ 10,250 \$ 10,250 \$ 11,4250 \$ 11,	\$ 1,245.14 \$ 519.94 \$ 600.69 \$ 733.16 \$ (59.16) \$ 6,598.46 \$ (591.56) 5 8.88% 46% \$ 1.78 \$ 1.78 \$ 4.88 14.90 27.24% / 72.769 5 2.937.75 1,062.50 56.20 505.78 \$ 2.216 4	\$ 1,116.08 \$ 1,351.79 \$ 930.58 \$ 421.22 \$ 10,044.75 \$ 13.519.93 \$ 9,305.79 \$ 4,212.17 39.54% 17.90% 42.68% \$ 2.33 \$ 18.61%/81.39% \$ 2.83 \$ 1,245.50 84.90 764.11 \$ 30.80 \$ 74,875.15 \$ 53/10/37	\$ 2,058.87 \$ 757.24 \$ 1,301.62 \$ 714.01 \$ 13,016.27 \$ 13,016.27 \$ 5,876.22 \$ 7,140.05 \$ 34.68 \$ 36.78 \$ 2.43 \$ 13.6% / 86.4% \$ 279.36 \$ 119.022.00 \$ 60,479.68	\$ 1,104.76 \$ 470.29 \$ 634.47 \$ 578.05 \$ 3.55 \$ 5,173.24 \$ 6,979.15 \$ 6,936.59 \$ 42.56 57% \$ 2.60 13.69%/86.319 4,630.43 734.25 49.90 599.78 \$ 20.30 2	\$ 1,220.82 \$ 326.63 \$ 821.60 \$ 489.67 \$ 168.71 \$ 3,592.93 \$ 7,394.38 \$ 5,876.00 \$ 1,518.38 \$ 26.65 \$ 2.65 \$ 2.65	\$ 829.74 \$ 276.19 \$ 498.31 \$ 410.94 \$ 5.18 \$ 3,314.32 \$ 4,983.09 \$ 4,931.25 \$ 51.84 \$ 59% 0.62% 39.94% \$ 2.69 44.50 534.00 \$ 15.54 3	\$ 585.16 \$ 244.12 \$ 292.22 \$ 239.59 \$ -70.33 \$ 2,929.46 \$ 2,922.18 \$ 3,625.50 \$ -703.32 62% 50.06% \$ 2.39 47.45 47.45 \$ 12.33 2 2	\$ 560.87 \$ 236.27 \$ 357.06 \$ 399.84 \$ -82.77 \$ 2,598.25 \$ -827.68 72% -13.57% \$ 2.46 \$ 2.46	\$ 482.44 \$ 198.68 \$ 204.29 \$ 429.98 \$ -225.69 \$ 2,781.53 \$ 2,042.87 \$ 4,299.76 \$ -2,256.89 -46.78% \$ 57.66% \$ 2.20	\$ 774.31 \$ 274.76 \$ 367.17 \$ 483.23 \$ -116.05 \$ 3,297.06 \$ 3,671.73 \$ 4,832.25 \$ -1,160.52 \$ -16.65% 47.31% \$ 1.71	\$ 372.39 \$ 145.04 \$ 250.09 \$ 347.27 \$ -131.91 \$ 2,377.20 \$ 3,972.00 \$ -1,594.80 \$ -38.93% \$ 41.97% \$ 221	\$ 551.75 \$ 273.10 \$ 278.65 \$ 471.73 \$ -193.08 \$ 3,004.07 \$ 3,065.16 \$ 5,189.00 \$ -2,123.84 49.50% \$ 2.44 43.91 433.00 \$ 12.57 2	\$ 704,70 \$ 445,16 \$ 259,54 \$ 526,31 \$ -266,71 \$ 5,870,10 \$ 4,72,29 \$ 5,094,75 \$ -4,622,46 \$ 1,92 \$ 1,92 \$ 5,003,75 \$ 1,92 \$ 1,92	\$ 1,217.10 ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ? ?	\$ 830.29 ? ? ? ? ? ? ? ? ? ? \$?
Avg Expense (per wk) Avg Payroll Profit (w payroll) Total Payroll Profit (w/ payroll) Total Payroll Total Payroll Total Payroll Total Payroll Total Avg Daily Ticket \$ Total Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekday Avg Tickets per Weekday Avg # Tickets per # Tickets per Tickets p	#DIV/0!	\$ 886.27 \$ 1,325.96 \$ 1,17.44 \$ 198.52 \$ 8,862.74 \$ 13,259.55 \$ 11,274.36 \$ 1,985.19 \$ 50.96% \$ 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4% / 66.6% 3,540.26 1,775.76 \$ 778.73 \$ 28.41 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	\$ 801.97 \$ 1,126.52 \$ 855.51 \$ 342.31 \$ 342.31 \$ 13,518.27 \$ 9,410.59 \$ 4,107.68 42.12% 42.12% 42.12% \$ 3,49% \$ 3,26 \$ 5.03 \$ 5.20 \$ 4.62 20.85 20.25 24% / 76% 1,425.00 71.10 710.96 \$ 314.2 4 \$ 147,347.00 \$ 147,347.00	\$ 519.94 \$ 600.69 \$ 733.16 \$ (59.16) \$ 5,199.37 \$ 6,006.90 \$ 6,598.46 \$ (591.56) 58.88% \$ 17.8 \$ 1.78 \$ 5.44 \$ 5.63 \$ 4.88 \$ 14.90 \$ 12.74% / 72.76 \$ 27.24% / 72.76 \$ 5.52.16 \$ 22.16 \$ 3.63.467.85 \$ 63,467.85	\$ 1,116.08 \$ 1,351.79 \$ 930.58 \$ 421.22 \$ 10,044.75 \$ 13.519.93 \$ 9,305.79 \$ 4,212.17 39.54% 17.90% 42.68% \$ 2.33 \$ 18.61%/81.39% \$ 2.83 \$ 1,245.50 84.90 764.11 \$ 30.80 \$ 74,875.15 \$ 53/10/37	\$ 1,301.63 \$ 587.62 \$ 714.01 \$ 7,572.40 \$ 13,016.27 \$ 5,876.22 \$ 7,140.05	\$ 470.29 \$ 634.47 \$ 578.69 \$ 3.55 \$ 5,173.24 \$ 6,979.15 \$ 6,936.59 \$ 42.56 \$ 2.60 \$ 2.	\$ 326.63 \$ 821.60 \$ 489.67 \$ 168.71 \$ 3,592.98 \$ 7,394.38 \$ 5,876.00 \$ 1,518.38 \$ 2,5876.00 \$ 2,5876.00 \$ 2,5876.00 \$ 2,5876.00 \$ 2,65 \$ 2,65	\$ 276.19 \$ 498.31 \$ 410.94 \$ 5.18 \$ 3,314.32 \$ 4,983.09 \$ 4,931.25 \$ 51.84 \$ 59% 0.62% \$ 2.69 \$ 2.69 \$ 39.94% \$ 2.69 \$ 39.94% \$ 3	\$ 244.12 \$ 292.22 \$ 239.59 \$ -70.33 \$ 2,929.46 \$ 2,922.18 \$ 3,625.50 \$ -703.32 62% -12.02% \$ 2.39 \$ 2.39 \$ 2.39 \$ 2.39 \$ 2.39 \$ 2.39 \$ 2.39 \$ 2.39	\$ 236.27 \$ 357.06 \$ 399.84 \$ -82.77 \$ 2,598.97 \$ 3,570.57 \$ 4,398.25 \$ -827.68 72% -13.57% 42.13% \$ 2.46 \$ 59.82 658.00 \$ 9.27	\$ 198.68 \$ 204.29 \$ 429.98 \$ -225.69 \$ 2,781.53 \$ 4,299.76 \$ -2,256.89	\$ 274.76 \$ 367.17 \$ 483.23 \$ -116.05 \$ 3,297.06 \$ 3,671.73 \$ 4,832.25 \$ -1,160.52 69% -16.65% 47.31% \$ 1.71	\$ 145.04 \$ 250.09 \$ 347.27 \$ -131.91 \$ 1,719.11 \$ 2,377.20 \$ 3,972.00 \$ -1,594.80 41.97% \$ 2.21	\$ 273.10 \$ 278.65 \$ 471.73 \$ -193.08 \$ 3,004.07 \$ 3,065.16 \$ 5,189.00 \$ -2,123.84 49.50% \$ 2.44 49.50% \$ 2.44 \$ 3.91 483.00 \$ 12.57 2	\$ 445.16 \$ 259.54 \$ 526.31 \$ -266.77 \$ 5,870.01 \$ 472.29 \$ 5,094.75 \$ -4,622.46 79% -71.72% \$ 1.92 \$ 50.03 500.25 \$ 12.88 3	? ? ? ? ? ? ? ? ? \$ 2.14	? ? ? ? ? ? ? ? ? ? ? ?
Avg Profit (no pay) Avg Profit (no pay) Avg Profit (wf pay) Total Expense Profit (no payroll) Total Expense Profit (wf payroll) Labor Margin # Profit Margin # Profit Margin # Profit Margin # Frood Sales per Person Average Daily Ticket \$ Total Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekend Avg # Tickets per Day Total Avg # Tickets per Weekend Credit/Cash % Cash Sales (Food) Credit Sales (Food) Average Weekly Hours Total Hours Income/Labor Hour Number of Staff Payroll % Labor, Expense, Profit Expense Profit profit margin #DIN Camp Extra? Camp Directors Number of Staff Average Weekly Pay Hrs. Total Hours Total Average Weekly Pay Hrs. Total Hours Total Average Weekly Pay Hrs. Total Hours Total Average Weekly Pay Hrs. Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity Average Age # Financial Assistance Total Assistance	#DIV/0!	\$ 1,325.96 \$ 1,127.44 \$ 198.52 \$ 8,862.74 \$ 13,259.55 \$ 11,274.36 \$ 1,985.19 \$ 50.96% 8.97% 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4% / 66.6% 3,540.26 1,775.76 778.73 \$ 28.41 \$ 5 \$ 190,115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	\$ 1,126.52 \$ 855.51 \$ 342.31 \$ 1,518.27 \$ 9,410.59 \$ 4,107.68 42.12% 18.39% 39.49% \$ 32.66 \$ 5.03 \$ 5.20 \$ 4.62 20.85 20.25 24% / 76% 4,512.76 1,425.00 71.10 710.96 \$ 147.347.00 \$ 147.347.00	\$ 600.69 \$ 733.16 \$ (59.16) \$ 5,199.37 \$ 6,006.90 \$ 6,598.46 \$ (591.56) \$ 58.88% \$ 1.78 \$ 1.78 \$ 5.44 \$ 5.63 \$ 4.88 \$ 14.90 27.24% / 72.769 2.837.75 1.062.50 56.20 50.50 \$ 22.16 4	\$ 1,351.79 \$ 930.58 \$ 421.22 \$ 10,044.75 \$ 13,519.93 \$ 9,305.79 \$ 4,212.17 39.54% 17.90% 42.68% \$ 2.33 (18.61%/81.39% 5,448.35 1,245.50 84.90 764.11 \$ 30.80 \$ 74,875.15 5 371,0737	\$ 1,301.63 \$ 587.62 \$ 714.01 \$ 7,572.40 \$ 13,016.27 \$ 5,876.22 \$ 7,140.05	\$ 634.47 \$ 578.05 \$ 3.55 \$ 5,173.24 \$ 6,979.15 \$ 6,936.59 \$ 42.56 \$ 2.60 \$ 2.60	\$ 821.60 \$ 489.67 \$ 168.71 \$ 3,592.98 \$ 7,394.38 \$ 5,876.00 \$ 1,518.38 13.92% \$ 2.65 \$ 2.65 \$ 2.65	\$ 498.31 \$ 410.94 \$ 5.18 \$ 3,314.32 \$ 4,983.09 0.62% 39.94% \$ 2.69 44.50 534.00 \$ 15.54 3 \$ 42,987.50 \$ 39.94%	\$ 292.22 \$ 239.59 \$ -70.33 \$ 2,929.46 \$ 2,922.18 \$ 3,625.50 \$ -703.32 62% 50.06% \$ 2.39 47.45 47.45 \$ 12.33 2	\$ 357.06 \$ 399.84 \$ -82.77 \$ 2,598.97 \$ 3,570.57 \$ 4,398.25 \$ -827.68 72% 42.13% \$ 2.46 \$ 59.82 658.00 \$ 9.27	\$ 204.29 \$ 429.98 \$ -225.69 \$ 2,781.53 \$ 2,042.87 \$ 4,299.76 \$ -2,256.89 -46.78% 57.66% \$ 2.20 -53.72 53.72 \$ 8.98 3	\$ 367.17 \$ 483.23 \$ -116.05 \$ 3,297.06 \$ 3,671.73 \$ 4,832.25 \$ -1,160.52 \$ 11,60.52 \$ 17.10 \$ 1.71 \$ 1.71 \$ 1.71	\$ 250.09 \$ 347.27 \$ -13.19 \$ 1,719.11 \$ 2,377.20 \$ 3,972.00 \$ -1,594.80 97% -38.93% 41.97% \$ 2.21	\$ 278.65 \$ 471.73 \$ -193.08 \$ 3,004.07 \$ 3,065.16 \$ 5,189.00 \$ -2,123.84 85% -34.99% 49.50% \$ 2.44 43.91 483.00 \$ 12.57 2	\$ 259.54 \$ 526.31 \$ -266.77 \$ 5,870.01 \$ 472.29 \$ 5,094.75 \$ -4,622.46 79% -71.72% 76.64% \$ 1.92 50.03 500.25 \$ 12.88 3	? \$ 2.14	? ? ? ? ? ? ?
Avg Payroll (per wk) Avg Payroll (per wk) Avg Profit (w/ payy) Total Expense Profit (no payroll) Total Payroll Profit (w/ payroll) Labor Margin # Profit Margin # Profit Margin # Froof Sales per Person Average Daily Ticket \$ Total Avg Daily Ticket \$ Weekend Avg # Tickets per Day Total Avg # Tickets per Weekday Avg # Tickets per Weekday Avg # Tickets per Weekday Avg # Tickets per Weekend Credit/Cash % Cash Sales (Food) Credit Sales (Food) Credit Sales (Food) Average Weekly Hours Total Hours Income Payroll Income In	#DIV/0!	\$ 1,127.44 \$ 198.52 \$ 8,862.74 \$ 13,259.55 \$ 11,274.36 \$ 1,985.19 50.96% 8,97% 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.44/66.6% 3,540.26 1,775.76 778.73 \$ 28.41 \$ 5.95 \$ 1,985.19	\$ 855.51 \$ 342.31 \$ 8821.82 \$ 821.82 \$ 13,518.27 \$ 9,410.59 \$ 4,107.68 42.12% 42.12% 43.96% \$ 32.6 \$ 5.20 \$ 4.62 20.85 20.25 24% / 76% 4,512.76 1,425.00 71.10 710.96 \$ 3142 4 4 \$ 147,347.00 \$ 147,347.00	\$ 733.16 \$ (59.16) \$ 5,199.37 \$ 6,006.90 \$ 6,598.46 \$ (591.56) 58.88% 46% \$ 17.8 \$ 1.78 \$ 5.44 \$ 5.63 \$ 4.88 14.90 19.92 27.24% / 72.769 2.837.75 1.062.50 56.20 50.50,78 \$ 22.16 4	\$ 930.58 \$ 421.22 \$ 10,044.75 \$ 13,519.93 \$ 9,305.79 \$ 4,212.17 39.54% \$ 2.33 \$ 18.61% / 81.39% \$ 2.48.35 1.245.50 84.90 764.11 \$ 30.80 \$ 74,875.15 \$ 3142,403.00	\$ 587.62 \$ 714.01 \$ 7,572.40 \$ 13,016.27 \$ 5,876.22 \$ 7,140.05	\$ 578.05 \$ 3.55 \$ 5,173.24 \$ 6,979.15 \$ 6,936.59 \$ 42.56 57% \$ 2.60 13.69%/86.319 4,630.43 734.25 49.90 598.78 \$ 20.30 2	\$ 489.67 \$ 168.71 \$ 3.592 98 \$ 7,394.38 \$ 5,876.00 \$ 1,518.38 5 2.65 \$ 2.65 \$ 2.65 \$ 2.65 \$ 2.65	\$ 410.94 \$ 5.18 \$ 3,314.32 \$ 4,983.09 \$ 4,931.25 \$ 51.84 \$ 59% 0.62% 39.94% \$ 2.69 44.50 534.00 \$ 15.54 3	\$ 239.59 \$ -70.33 \$ 2,929.46 \$ 2,922.18 \$ 3,625.50 \$ -703.32 62% 50.06% \$ 2.39 47.45 47.45 \$ 12.33 2	\$ 399.84 \$ -82.77 \$ 2,598.25 \$ 3,570.57 \$ 4,398.25 \$ -827.68 72% -13.57% \$ 2.46 \$ 2.46	\$ 429.98 \$ -225.69 \$ 2,781.53 \$ 2,042.87 \$ 4,299.76 \$ -2,256.89	\$ 483.23 \$ -116.05 \$ 3,297.06 \$ 3,671.73 \$ 4,832.25 \$ -1,160.52 69% 47.31% \$ 1.71	\$ 347.27 \$ -131.91 \$ 1,719.11 \$ 2,377.20 \$ 3,972.00 \$ -1,594.80 97% -38.93% 41.97% \$ 2.21	\$ 471.73 \$ -193.08 \$ 3,004.07 \$ 3,065.16 \$ 5,189.00 \$ -2,123.84 49.50% \$ 2.44 43.91 433.00 \$ 12.57 2	\$ 526.31 \$ -266.71 \$ 5.870.10 \$ 472.29 \$ 5,094.75 \$ -4,622.46 76.64% \$ 1.92 50.03 500.25 \$ 12.88 3	? \$ 2.14	? ? ? ? ? ? ?
Avg Profit (w/ pay) Total Expense Profit (no payroll) Total Payroll Profit (w/ payroll) Total Payroll Profit (w/ payroll) Labor Margin Profit Margin #frofit Margin #frood costs #food costs #food Sales per Person Average Daily Ticket \$ Total Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekday Avg Baily Ticket per Weekday Avg # Tickets per Usekday Avg # Tickets per Weekday Avg # Tickets per # Tickets per Tickets Avg # Tickets per Tickets Avg # Tickets pe	#DIV/0!	\$ 198.52 \$ 8,862.74 \$ 13,259.55 \$ 11,274.36 \$ 1,985.19 \$ 50.96% \$ 9.7% \$ 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4% / 66.6% 3,540.26 17.75.76 77.87 778.73 \$ 28.41 \$ 5.86,106.96 45/6/48 \$ 11,953.55	\$ 342.31 \$ 8,821.69 \$ 13,518.9 \$ 9,410.59 \$ 4,107.68 42.12% 18.39% \$ 39.49% \$ 5.03 \$ 5.20 \$ 20.68 20.85 20.25 24% / 76% 4.512.76 1,425.00 71.10 710.96 \$ 31.42 \$ 31.	\$ (59.16) \$ 5,199.37 \$ 6,006.90 \$ 6,598.46 \$ (591.56) 58.88% \$ -5% 46% \$ 1.78 \$ 5.63 \$ 4.88 14.90 27.24%/72.769 27.24%/72.769 27.24%/72.769 \$ 5.5.3 \$ 4.88 4.90 13.18 4.90 13.18 4.90 13.18 19.92 27.24%/72.769 27.24%/72.769 5 20.505.78 \$ 22.16 4	\$ 421.22 \$ 10,044.75 \$ 13,519.93 \$ 9,305.79 \$ 4,212.17 39.54% 17.90% 42.68% \$ 2.33 18.61%/81.39% 5 1,245.50 84.90 764.11 \$ 30.80 \$ 74,875.15 53/10/37	\$ 714.01 \$ 7,572.40 \$ 13.016.25 \$ 5.876.22 \$ 7,140.05 29% 34.68% \$ 2.43 \$ 2.43 13.6%/86.4% 6,219.38 979.36 57.65 518.81 \$ 39.68 \$ 36.78% \$ 39.68 \$ 39.68 \$ 36.78%	\$ 3.55 \$ 5,173.24 \$ 6,979.15 \$ 6,936.59 \$ 42.56 57% 0.35% 42.57% \$ 2.60 13.69%/86.319 4,630.43 734.25 49.90 598.78 \$ 20.30 2	\$ 168.71 \$ 3,592.98 \$ 7,394.38 \$ 5,876.00 \$ 1,518.38 \$ 54% \$ 32.70% \$ 2.65 \$ 265 \$ 265 \$ 20.13 \$ 20.13 \$ 22 \$ 24,783.23 \$ 28,198.63	\$ 5.18 \$ 3,314.32 \$ 4,983.09 \$ 4,931.25 \$ 51.84 59% 0.62% \$ 2.69 44.50 534.00 \$ 15.54 3	\$ -70.33 \$ 2,929.46 \$ 2,922.18 \$ 3,625 50 \$ -703.32 62% -12,02% \$ 2.39 47.45 47.45 47.45 12.33 2	\$ -82.77 \$ 2,598.97 \$ 3,570.57 \$ 4,398.25 \$ -827.68 72% -13.57% 42.13% \$ 2.46 59.82 658.00 \$ 9.27	\$ -225.69 \$ 2,781.53 \$ 2,042.87 \$ 4,299.76 \$ -2,256.89 -46.78% \$ 7.66% \$ 2.20 	\$ -116.05 \$ 3,297.06 \$ 3,297.06 \$ 4,832.25 \$ -1,160.52 69% -10.65% 47.31% \$ 1.71	\$ -131.91 \$ 1,779.11 \$ 2,377.20 \$ 3,972.00 \$ -1,594.80 97% -38.93% 41.97% \$ 2.21	\$ -193.08 \$ 3,004.07 \$ 3,065.16 \$ 5,189.00 \$ -2,123.84 -34.99% \$ 49.50% \$ 2.44 -43.91 483.00 \$ 12.57 2	\$ -266.77 \$ 5,870.01 \$ 472.29 \$ 5,094.75 \$ -4,622.46 79% -71.72% \$ 1.92 50.03 500.25 \$ 12.88 3	? \$ 2.14	? ? ? ? ? ? ? ?
Total Expense Profit (no payroll) Total Payroll Profit (w/ payroll) Labor Margin # Profit Margin # Frofit Margin # Frofit Margin # Frofit Margin # Frofit See See See See See See See See See Se	#DIV/0!	\$ 8,862.74 \$ 13,259.55 \$ 11,274.36 \$ 1,985.19 \$ 50.96% 8.97% 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4% / 66.6% 3.540.26 1,775.76 778.73 \$ 28.41 \$ 5.85 \$ 5.95 \$ 5.95 \$ 1,000.00 \$ 3.90 \$ 3.9	\$ 8,821.69 \$ 13,518.27 \$ 9,410.768 42.12% 18.39% \$ 39.49% \$ 32.66 \$ 5.03 \$ 5.20 \$ 4.622 20.68 20.85 20.25 24% / 76% 4,512.76 1,425.00 71.10 710.96 \$ 31.42 \$ 31.42	\$ 5,199.37 \$ 6,006.90 \$ 6,598.46 \$ (591.56) 58.88% -5% \$ 1.78 \$ 5.44 \$ 5.63 \$ 14.90 13.18 19.92 27.24%/72.769 2.837.75 1,062.50 56.20 50.50 \$ 22.16 4	\$ 10,044.75 \$ 13,519.93 \$ 9,305.79 \$ 4,212.17 39,54% 17,90% 42.68% \$ 2.33 1861%/81.39% 5,448.35 1,245.50 84.90 764.11 \$ 30.80 \$ 4	\$ 7,572.40 \$ 13,016.27 \$ 5,876.25 \$ 7,140.05 29% 34,68% 36.78% \$ 2.43 13.6%/86.4% 6,219.38 979.36 57.65 518.81 \$ 39.68 \$ 39.68	\$ 5,173.24 \$ 6,979.15 \$ 6,936.59 \$ 42.56 57% 0.35% 42.57% \$ 2.60 13.69% / 86.319 4,630.43 734.25 49.90 598.78 \$ 20.30 \$ 20.30	\$ 3,592.98 \$ 7,394.38 \$ 5,876.00 \$ 1,518.38	\$ 3,314.32 \$ 4,983.09 \$ 4,931.25 \$ 51.84 59% 0.62% 39.94% \$ 2.69 44.50 534.00 \$ 15.54 3	\$ 2,929.46 \$ 2,922.48 \$ 3,625.50 \$ -703.32 62% 50.06% \$ 239 47.45 47.45 \$ 12.33 2	\$ 2,598.97 \$ 3,570.57 \$ 4,398.25 \$ -827.68 72% -13.57% 42.13% \$ 2.46 59.82 698.20 \$ 9.27	\$ 2,781.53 \$ 2,042.87 \$ 4,299.76 \$ -2,256.89 89% -46.78% 57.66% \$ 2.20 53.72 537.17 \$ 8.98	\$ 3,297.06 \$ 3,671.73 \$ 4,832.25 \$ -1,160.52 69% -16.65% 47.31% \$ 1.71 52.72 470.50 \$ 14.81 3	\$ 1,719.11 \$ 2,377.20 \$ 3,972.00 \$ -1,594.80 97% -38.93% 41.97% \$ 2.21 29.46 353.50 \$ 11.59	\$ 3,004.07 \$ 3,065.16 \$ 5,189.00 \$ -2,123.84 85% -34.99% 49.50% \$ 2.44 43.91 483.00 \$ 12.57 2	\$ 5,870.01 \$ 472.29 \$ 5,094.75 \$ -4,622.46 79% -71.72% 76.64% \$ 1.92 50.03 500.25 \$ 12.88 3	? \$ 2.14	? ? ? ? ?
Profit (no payroll) Total Payroll Profit (w/ payroll) Profit (w/ payroll) Labor Margin # Profit Margin # Food Costs # Food Sales per Person Average Daily Ticket \$ Total Avg Daily Ticket \$ Weekend Avg # Tickets per Day Total Avg # Tickets per Day Total Avg # Tickets per Weekend Avg # Tickets per Weekend Credit/Cash % Cash Sales (Food) Credit Sales (Food) Credit Sales (Food) Average Weekly Hours Total Hours Income/Labor Hour Number of Staff Income Payroll McLabor, Expense, Profit Expense Profit Expense Profit Average Weekly Pay Hrs. Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity % of days at full capacity Weekly Discounted Weekly Discounted Weekly Discounted Weekly Discounted Weekly Discounted Weekly Discounted	#DIV/0!	\$ 13,259.55 \$ 11,274.36 \$ 1,985.19 50.96% 8.97% 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4%/66.6% 1,775.76 778.73 \$ 28.41 \$ 5 \$ 5.85 \$ 5.85 \$ 190.115.42 \$ 8 6,106.96 45/6/48 \$ 11,953.55	\$ 13,518.27 \$ 9,410.59 \$ 4,107.68 42.12% 42.12% 18.39% 39.49% \$ 5.20 \$ 5.20 \$ 5.20 \$ 4.62 20.85 20.25 24% / 76% 4,512.76 1,425.00 71.10 710.96 \$ 31.42 4 4 \$ 147,347.00 \$ 147,347.00	\$ 6,006.90 \$ 6,598.46 \$ (591.56) 58.88% -5% 46% \$ 1.78 \$ 5.44 \$ 5.63 \$ 4.88 14.90 13.18 19.92 27.24%/72.769 56.20 56.20 55.57.8 \$ 2.837.75 4.62.50 56.20 56.	\$ 13,519.93 \$ 9,305.79 \$ 4,212.17 39,54% 17.90% 42.68% \$ 2.33 18.61% / 81.39% 5,448.35 1,245.50 84.90 764.11 \$ 30.80 4 \$ 142,403.00 \$ 74,875.15 53/10/37	\$ 7,140.05 29% 34.68% 36.78% \$ 2.43 13.6%/86.4% 6,219.38 979.36 57.65 518.81 \$ 39.68 \$ 60.479.68 51/10/39	\$ 6,979.15 \$ 6,936.59 \$ 42.56 57% 0.35% 42.57% \$ 2.60 13.69%/86.319 4,630.43 734.25 49.90 598.78 \$ 20.30 2	\$ 7,394.38 \$ 5,876.00 \$ 1,518.38 54% 32.70% \$ 2.65 6 45.15 541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	\$ 4,983.09 \$ 4,931.25 \$ 51.84 59% 39.94% \$ 2.69 44.50 534.00 \$ 15.54 3	\$ 2,922.18 \$ 3,625.00 \$ -703.32 62% 50.06% \$ 2.39 47.45 47.45 47.450 \$ 12.33 2	\$ 3,570.57 \$ 4,398.25 \$ -827.68 72% -13.57% 42.13% \$ 2.46 59.82 658.00 \$ 9.27	\$ 2,042.87 \$ 4,299.76 \$ -2,256.89 89% -46.78% 57.66% \$ 2.20 53.72 53.72 537.17 \$ 8.98	\$ 3,671.73 \$ 4,832.25 \$ -1,160.52 69% -16.65% 47.31% \$ 1.71 52.72 470.50 \$ 14.81	\$ 2,377.20 \$ 3,972.00 \$ -1,594.80 97% 41,97% \$ 2.21 29,46 353.50 \$ 11.59	\$ 3,065.16 \$ 5,189.00 \$ -2,123.84 85% 49.50% \$ 2.44 43.91 43.90 \$ 12.57 2	\$ 472.29 \$5,094.75 \$ -4,622.46 79% 76.64% \$ 1.92 50.03 500.25 \$ 12.88 3	? \$ 2.14	? ? ?
Total Payroll Profit (w/ payroll) Labor Margin # Profit Margin # Profit Margin # Frodit Sales per Person Average Daily Ticket \$ Total Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekday Avg # Tickets per Day Total Avg # Tickets per Weekday Credit/Cash % Cash Sales (Food) Credit Sales (Food) Average Weekly Hours Total Hours Income/Labor Hour Number of Staff Auerage Weekly Hours Frofit # Payroll Camp Directors Number of Staff Average Weekly Pay Hrs. Total Hours Total Hours Total Hours Total Hours Total Hours Frofit # Payroll Average Weekly Pay Hrs. Total Hours Total Hours Total Hours Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity Average Age # Financial Assistance Total Assistance Total Assistance Total Assistance % of income discounted Weekly Discount	#DIV/0!	\$ 11,274.36 \$ 1,985.19 50.96% 8.97% 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4% / 66.6% 3,540.26 1,775.76 778.73 \$ 28.41 \$ 5 \$ 5.95 \$ 190,115.42 \$ 8 6,106.96 45/6/48 \$ 11,953.55	\$ 9,410.59 \$ 4,107.68 42.12% 18.39% \$ 39.49% \$ 5.03 \$ 5.00 \$ 4.62 20.85 20.25 24% / 76% 4,512.76 1,425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 31.42 \$ 147,347.00 \$ 31.42 \$ 3	\$ 6,598.46 \$ (591.56) 58.88% -5% \$ 468% \$ 1.78 \$ 5.44 \$ 5.63 \$ 4.88 14.90 13.18 19.92 27.24%/72.769 27.24%/72.769 \$ 22.16 4 \$ 5.63 \$ 4.87.75 1.062.50 56.20 50.578 \$ 22.16 4	\$ 4,212.17 39.54% 17.90% 42.68% \$ 2.33 18.61%/81.39% 5,448.35 1,245.50 84.90 764.11 \$ 30.80 \$ 30.80 \$ 744.75.15	\$ 7,140.05 29% 34.68% 36.78% \$ 2.43 13.6%/86.4% 6,219.38 979.36 57.65 518.81 \$ 39.68 \$ 60.479.68 51/10/39	\$ 6,936.59 \$ 42.56 57% 0.35% 42.57% \$ 2.60 13.69% / 86.31% 4.630.43 734.25 49.90 598.78 \$ 20.30 2	\$ 5,876.00 \$ 1,518.38 54% 13.92% \$ 2.65 \$ 2.65 \$ 2.65 \$ 541.75 \$ 20.13 \$ 2 \$ 54,783.23 \$ 28,198.63	\$ 4,931.25 \$ 51.84 59% 0.62% 39.94% \$ 2.69 44.50 534.00 \$ 15.54 3	\$ 3,625.50 \$ -703.32 62% -12.02% 50.06% \$ 2.39 47.45 47.45 12.33 2	\$ 4,398.25 \$ -827.68 72% -13.57% 42.13% \$ 2.46 59.82 658.00 \$ 9.27	\$ 4,299.76 \$ -2,256.89 89% -46.789% \$ 2.20 \$ 2.20 53.72 53.72 \$ 8.98 3	\$ 4,832.25 \$ -1,160.52 69% -16.659 47.31% \$ 1.71 52.72 470.50 \$ 14.81 3	\$ 3,972.00 \$ -1,594.80 97% -38.93% 41.97% \$ 2.21 29.46 353.50 \$ 11.59	\$ 5,189.00 \$ -2,123.84 85% -34.99% \$ 49.50% \$ 2.44 43.91 483.00 \$ 12.57 2	\$ 5,094.75 \$ 4,622.46 79% -71.72% \$ 1.92 50.03 500.25 \$ 12.88 3	? \$ 2.14	? ?
Profit (w/ payroll) Labor Margin # Profit Margin # Profit Margin # Frood Sales per Person Average Daily Ticket \$ Total Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekend Avg Baily Ticket \$ Weekend Avg # Tickets per Day Total Avg # Tickets per Weekend Avg # Tickets per Weekend Credit/Cash % Cash Sales (Food) Credit Sales (Food) Average Weekly Hours Total Hours Income/Labor Hour Number of Staff Income Payroll % Labor, Expense, Profit Expense Profit Expense Profit Total Hours Total Average Weekly Pay Hrs. Total Hours Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity Average Age # Financial Assistance Total Assistance Total Assistance Total Assistance Total Assistance Total Assistance Weekly Discountd	#DIV/0!	\$ 1,985.19 50,96% 8.97% 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4% / 66.6% 3,540.26 1,775.76 778.73 \$ 28.41 \$ 5.8 \$ 5.9 \$	\$ 4,107.68 42.12% 18.39% \$ 39.49% \$ 5.03 \$ 5.20 \$ 4.62 20.68 20.85 20.25 24%/76% 4,512.76 1,425.00 710.96 \$ 31.42 \$ 31.42	\$ (591.56) 58.88% -5% -5% \$ -5% \$ 1.78 \$ 5.44 \$ 5.63 \$ 14.90 13.18 11.92 27.24%/72.769 2.837.75 1.062.50 56.20 505.78 \$ 22.16 4 \$ 62.950.50 \$ 63.467.85	\$ 4,212.17 39.54% 17.90% 42.68% \$ 2.33 18.61%/81.39% 5,448.35 1,245.50 84.90 764.11 \$ 30.80 \$ 30.80 \$ 744.75.15	\$ 7,140.05 29% 34.68% 36.78% \$ 2.43 13.6%/86.4% 6,219.38 979.36 57.65 518.81 \$ 39.68 \$ 60.479.68 51/10/39	\$ 42.56 57% 0.35% 42.57% \$ 2.60 13.69% / 86.319 4,630.43 734.25 49.90 598.78 \$ 20.30 \$ 20.30 \$ 242,489.19	\$ 1,518.38	\$ 51.84 59% 0.62% 39.94% \$ 2.69 44.50 534.00 \$ 15.54 3 \$ 42.987.50 \$ 14.832.77	\$ -703.32 62% -12.02% 50.06% \$ 2.39 47.45 47.45 \$ 12.33 2	\$ -827.68 72% -13.57% 42.13% \$ 2.46 59.82 658.00 \$ 9.27 3	\$ -2,256.89 89% -46.78% 57.66% \$ 2.20 53.72 53.72 \$ 8.98 3	\$-1,160.52 69% -16.65% 47.31% \$ 1.71 52.72 470.50 \$ 14.81 3	\$ -1,594.80 97% -38.93% 41.97% \$ 2.21 29.46 353.50 \$ 11.59	\$ -2,123.84 85% -34.99% 49.50% \$ 2.44 43.91 483.00 \$ 12.57 2	\$ -4,622.46	? \$ 2.14	? \$ -
Labor Margin # Profit Margin # Profit Margin # Frood Costs # Food Sales per Person Average Daily Ticket \$ Total Avg Daily Ticket \$ Weekend Avg Baily Ticket \$ Weekend Avg # Tickets per Day Total Avg # Tickets per Day Total Avg # Tickets per Weekend CreditSales (Food) Credit Sales (Food) Credit Sales (Food) Average Weekly Hours Total Hours Income/Labor Hour Number of Staff Income Payroll May Labor, Expense, Profit Expense Profit Expense Profit Average Weekly Pay Hrs. Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity % of days at full capacity % of days at full capacity Average Age # Financial Assistance Total Registance Total Registance Total Rassistance Total Assistance Total Fassistance Total Fassistance Total Assistance Weekly Discountd	#DIV/0!	50.96% 8.97% 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4%/66.6% 3,540.26 1,775.76 778.73 \$ 28.41 \$ \$ 86,106.96 455/6/48 \$ 11,953.55	42.12% 42.12% 18.39% 39.49% \$ 32.6 \$ 5.03 \$ 5.20 \$ 4.62 20.68 20.85 20.25 24% / 76% 4,512.76 1,425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80,008.51 54/7/38 \$ 10,705.19	58.88% -5% 46% \$ 1.78 \$ 5.63 \$ 4.88 14.90 13.18 19.92 27.24% / 72.769 56.20 56.20 55.578 \$ 22.16 4	39.54% 17.90% 42.68% \$ 2.33 18.61% / 81.39% 5,448.35 1,245.50 84.90 764.11 \$ 30.80 4 \$ 142,403.00 \$ 74,875.15	29% 34.68% 36.78% \$ 2.43 13.6% / 86.4% 6,219.38 979.36 57.65 518.81 \$ 39.68 \$ 39.68 \$ 51.419.022.00 \$ 119,022.00	57% 0.35% 42.57% \$ 2.60 13.69%/86.319 4,630.43 734.25 49.90 598.78 \$ 20.30 2	54% 13.92% 32.70% \$ 2.65 \$ 2.65 45.15 541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	59% 0.62% 39.94% \$ 2.69 44.50 534.00 \$ 15.54 3	62% -12.02% 50.06% \$ 2.39 47.45 47.45 47.45 2 \$ 12.33	72% -13.57% 42.13% \$ 2.46 59.82 658.00 \$ 9.27 3	89% -46.78% 57.66% \$ 2.20 53.72 537.17 \$ 8.98	69% -16.65% 47.31% \$ 1.71 52.72 470.50 \$ 14.81	97% -38.93% -41.97% \$ 2.21 29.46 -353.50 \$ 11.59 -2	85% -34.99% 49.50% \$ 2.44 43.91 483.00 \$ 12.57 2	79% -71.72% 76.64% \$ 1.92 50.03 500.25 \$ 12.88	\$40,995.00	? \$ -
Profit Margin # ood costs # Food Sales per Person Average Daily Ticket \$ Total Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekend Avg Baily Ticket \$ Weekend Avg Baily Ticket \$ Weekend Avg Baily Ticket \$ Potal Avg Baily Ticket \$ Potal Avg Baily Ticket \$ Weekend Avg # Tickets per Weekend Credit/Cash % Cash Sales (Food) Credit Sales (Food) Average Weekly Hours Total Total Average Weekly Pay Hrs. Total Hours Total Average Weekly Pay Hrs. Total Hours Total Average Weekly Pay Hrs. Total Hours Total Average Weekly Pay Hrs. Total Registered Kids Camp Day Away Day Max/Day Camp Juli Capacity Weekly days at full capacity Average Age # Financial Assistance Total Registered Miscounted Weekly Discount	#DIV/0!	8.97% 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4% / 66.6% 3,540.26 1,775.76 778.73 \$ 28.41 \$ 5.86,106.96 45/6/48 \$ 11,953.55	18.39% 39.49% \$ 32.62 \$ 5.03 \$ 5.20 \$ 4.62 20.68 20.85 20.25 244/76% 4.512.76 4.512.76 4.71.096 \$ 31.42 4 \$ 147,347.00 \$ 80.008.51 544/738 \$ 10,705.19	-5% 46% \$ 1.78 \$ 5.44 \$ 5.63 \$ 4.88 14.90 13.18 19.92 27.24%/72.769 2.837.75 1,062.50 56.20 505.78 \$ 22.16 4 \$ 62,950.50 \$ 63,467.85	17.90% 42.68% \$ 2.33 18.61%/81.39% 5,448.35 1,245.50 84.90 764.11 \$ 30.80 \$ 74.75.15	36.78% \$ 2.43 13.6% / 86.4% 6.219.38 979.36 57.65 518.81 \$ 39.68 \$ 39.68 \$ 60.479.68 51/10/39	0.35% 42.57% \$ 2.60 13.69% / 86.31% 4.630.43 734.25 49.90 598.78 \$ 20.30 1 2	13.92% 32.70% \$ 2.65 \$ 2.65 45.15 541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	0.62% 39.94% \$ 2.69 44.50 534.00 \$ 15.54 3	-12.02% 50.06% \$ 2.39 47.45 47.45 \$ 12.33 2	-13.57% 42.13% \$ 2.46 59.82 658.00 \$ 9.27	-46.78% 57.66% \$ 2.20 	-16.65% 47.31% \$ 1.71 	-38.93% 41.97% \$ 2.21 29.46 353.50 \$ 11.59	-34.99% 49.50% \$ 2.44 	-71.72% 76.64% \$ 1.92 50.03 500.25 \$ 12.88 3	\$40,995.00	
Profit Margin ## ood costs ## Food Sales per Person Average Daily Ticket \$ Total Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekend Avg Daily Ticket \$ Weekend Avg Baily Ticket \$ Potal Average Weekly Hours Total Hours Total Baily Ticket \$ Potal Average Weekly Potal Average Weekly Pay Hrs. Total Hours Total Registered Kids Damp Avg / Day Damp Avg / Day Damp Avg / Day Damp Avg / Baily Ticket \$ Potal Average Weekly Pay Hrs. Total Registered Kids Damp Avg / Day Damp Avg / Baily Day Day Damp Avg / Baily Day Day Damp Avg / Baily Day	#DIV/0!	8.97% 40.06% \$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4% / 66.6% 3,540.26 1,775.76 778.73 \$ 28.41 \$ 5.86,106.96 45/6/48 \$ 11,953.55	18.39% 39.49% \$ 32.62 \$ 5.03 \$ 5.20 \$ 4.62 20.68 20.85 20.25 244/76% 4.512.76 4.512.76 4.71.096 \$ 31.42 4 \$ 147,347.00 \$ 80.008.51 544/738 \$ 10,705.19	-5% 46% \$ 1.78 \$ 5.44 \$ 5.63 \$ 4.88 14.90 13.18 19.92 27.24%/72.769 2.837.75 1,062.50 56.20 505.78 \$ 22.16 4 \$ 62,950.50 \$ 63,467.85	17.90% 42.68% \$ 2.33 18.61%/81.39% 5,448.35 1,245.50 84.90 764.11 \$ 30.80 \$ 74.75.15	36.78% \$ 2.43 13.6% / 86.4% 6.219.38 979.36 57.65 518.81 \$ 39.68 \$ 39.68 \$ 60.479.68 51/10/39	0.35% 42.57% \$ 2.60 13.69% / 86.31% 4.630.43 734.25 49.90 598.78 \$ 20.30 1 2	13.92% 32.70% \$ 2.65 \$ 2.65 45.15 541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	0.62% 39.94% \$ 2.69 44.50 534.00 \$ 15.54 3	-12.02% 50.06% \$ 2.39 47.45 47.45 \$ 12.33 2	-13.57% 42.13% \$ 2.46 59.82 658.00 \$ 9.27	-46.78% 57.66% \$ 2.20 	-16.65% 47.31% \$ 1.71 	-38.93% 41.97% \$ 2.21 29.46 353.50 \$ 11.59	-34.99% 49.50% \$ 2.44 	-71.72% 76.64% \$ 1.92 50.03 500.25 \$ 12.88 3	\$40,995.00	
food costs Food Sales per Person Average Daily Ticket \$ Total Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekend Avg # Tickets per Day Total Avg # Tickets per Day Total Avg # Tickets per Weekday Avg # Tickets per Weekday Avg # Tickets per Weekend Credit/Cash % Cash Sales (Food) Credit Sales (Food) Average Weekly Hours Total Hours Income/Labor Hour Number of Staff Income Payroll **Substance** **Day Total Hours	#DIV/0!	\$ 3.19 \$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4% / 66.6% 778.73 \$ 28.41 \$ 5 \$ 5 \$ 5.35 21.47 17.82 26.50 1,775.76 778.73 \$ 28.41 \$ 5 \$ 5 \$ 5 \$ 5.35 21.47 26.50 1,775.76 778.73 \$ 28.41 \$ 5 \$ 5 \$ 5 \$ 5 \$ 5 \$ 5 \$ 5 \$ 7 \$ 7 \$ 7 \$ 7 \$ 7 \$ 5 \$ 5 \$ 5 \$ 5 \$ 5 \$ 5 \$ 5 \$ 5 \$ 5 \$ 5	39.49% \$ 3.26 \$ 5.03 \$ 5.20 \$ 4.62 20.68 20.85 20.25 24% / 76% 4,512.76 1,425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80.008.51 547/38 \$ 10,705.19	\$ 1.78 \$ 5.44 \$ 5.63 \$ 4.88 14.90 13.18 19.92 27.24% / 72.769 2.837.75 1.062.50 56.20 55.78 \$ 22.16 4	\$ 2.33 18.61%/81.39% 1.245.50 84.90 764.11 \$ 30.80 4 \$ 142,403.00 \$ 74,875.15 53/10/37	\$ 2.43 13.6% / 86.4% 6.219.38 979.36 57.65 518.81 \$ 39.68 \$ 119.022.00 \$ 60.479.68 51/10/39	42.57% \$ 2.60 13.69% / 86.319 4.630.43 734.25 49.90 598.78 \$ 20.30 2	32.70% \$ 2.65 6 6 45.15 541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	39.94% \$ 2.69 44.50 534.00 \$ 15.54 3 \$42.987.50 \$14.832.77	\$ 2.39 \$ 2.39 47.45 47.45 \$ 12.33 2 \$ 17,350.00	42.13% \$ 2.46 59.82 658.00 \$ 9.27	57.66% \$ 2.20 53.72 537.17 \$ 8.98	\$ 1.71 \$ 1.71 \$ 52.72 470.50 \$ 14.81	41.97% \$ 2.21 29.46 353.50 \$ 11.59	\$ 2.44 43.91 483.00 \$ 12.57 2	\$ 1.92 50.03 50.25 \$ 12.88 3	\$40,995.00	
Average Daily Ticket \$ Total Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekend Avg Baily Ticket \$ Weekend Avg Baily Ticket \$ Pekend Avg # Tickets per Day Total Avg # Tickets per Weekend Avg # Tickets per Weekend Credit/Cash % Cash Sales (Food) Credit Sales (Food) Average Weekly Hours Total Hours Income/Labor Hour Number of Staff Weappense Profit Expense Profit Camp Extra? Camp Directors Number of Staff Average Weekly Pay Hrs. Total Hours Total Hours Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity Average Age # Financial Assistance T1 Financial Assistance T1 Financial Assistance Total Hosistance % of income discounted Weekly Discounted Weekly Discounted		\$ 5.24 \$ 5.16 \$ 5.35 21.47 17.82 26.50 33.44 / 66.6% 3,540.26 1,775.76 778.73 \$ 28.41 \$ 190,115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	\$ 5.03 \$ 5.20 \$ 4.62 20.68 20.85 20.25 24% / 76% 4.512.76 4.512.76 711.96 \$ 31.42 \$ 147,347.00 \$ 80.008.51 5447/38 \$ 10,705.19	\$ 5.44 \$ 5.63 \$ 4.88 14.90 13.18 19.92 27.24% / 72.769 2.837.75 1.062.50 565.70 \$ 22.16 4 \$ 62.950.50	\$ 142,403.00 \$ 74,875.15 \$ 30,80 \$ 1,245.50 \$ 30,80 \$ 30,80 \$ 142,403.00 \$ 74,875.15	13.6% / 86.4% 6.219.38 979.36 57.65 518.81 \$ 39.68 \$ (3.20) \$ 119.022.00 \$ 60.479.68	13.69% / 86.319 4.630.43 734.25 49.90 598.78 \$ 20.30 1 2 \$73,390.00 \$42,489.19	45.15 541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	44.50 534.00 \$ 15.54 3 \$42,987.50 \$14,832.77	47.45 474.50 \$ 12.33 2	59.82 658.00 \$ 9.27	53.72 537.17 \$ 8.98	52.72 470.50 \$ 14.81	29.46 353.50 \$ 11.59	43.91 483.00 \$ 12.57 2	50.03 500.25 \$ 12.88 3	\$40,995.00	
Avg Daily Ticket \$ Weekday Avg Daily Ticket \$ Weekend Avg B Tickets per Day Total Avg # Tickets per Day Total Avg # Tickets per Weekday Avg # Tickets per Weekend Credit/Cash % Cash Sales (Food) Credit Sales (Food) Average Weekly Hours Total Fasting Total Hours Total Fasting Total Hours Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Day Max/Day Camp Avg / Week # days at full capacity Werrage Age # Financial Assistance Total Fassistance Total Fassistance Total Fassistance Total Fassistance Total Fassistance Total Fassistance Total Assistance		\$ 5.16 \$ 5.35 21.47 17.82 26.50 33.4%/66.6% 3,540.26 1,775.76 778.73 \$ 28.41 5 \$ 190,115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	\$ 5.20 \$ 4.62 20.68 20.85 20.25 24% / 76% 4.512.76 1.425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80.008.51 547/38 \$ 10,705.19	\$ 5.63 \$ 4.88 14.90 13.18 19.92 2.837.75 1.062.50 56.20 505.78 \$ 22.16 4 \$ 62,950.50 \$ 63.467.85	5,448.35 1,245.50 84.90 764.11 \$ 30.80 4 \$ 142,403.00 \$ 74,875.15 53/10/37	6,219.38 979.36 57.65 518.39.68 \$ 119,022.00 \$ 60,479.68 51/10/39	4,630.43 734.25 49.90 598.78 \$ 20.30 2 \$73,390.00 \$42,489.19	45.15 541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	\$34.00 \$ 15.54 3 \$42,987.50 \$14,832.77	\$ 12.33 2 \$17,350.00	658.00 \$ 9.27 3	\$ 8.98 3	470.50 \$ 14.81 3	353.50 \$ 11.59 2	\$ 12.57 2 \$13,620.00	\$ 12.88 \$ 17,620.00		\$39,980.00
Avg Daily Ticket \$ Weekend Avg # Tickets per Day Total Avg # Tickets per Day Total Avg # Tickets per Weekday Avg # Tickets per Weekedy Avg # Tickets per Weekend Tredit/Cash % Dash Sales (Food) Average Weekly Hours Total Hours Income/Labor Hour Aumber of Staff Income/Labor Hour Aumber of Staff Income Payroll % Labor, Expense, Profit Expense Profit Profit Profit Diamp Directors Aumber of Staff Average Weekly Pay Hrs. Total Hours Total H		\$ 5.35 21.47 17.82 26.50 33.4% / 66.6% 3.540.26 1.775.76 77.87 778.73 \$ 28.41 \$ 5 \$ 190,115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	\$ 4.62 20.68 20.85 20.25 24% / 76% 4,512.76 1,425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80.008.51 5447/38 \$ 10,705.19	\$ 4.88 14.90 13.18 19.92 27.24% / 72.769 2.837.75 1.062.50 56.20 505.78 \$ 22.16 4 \$ 62.950.50 \$ 63.467.85	5,448.35 1,245.50 84.90 764.11 \$ 30.80 4 \$ 142,403.00 \$ 74,875.15 53/10/37	6,219.38 979.36 57.65 518.39.68 \$ 119,022.00 \$ 60,479.68 51/10/39	4,630.43 734.25 49.90 598.78 \$ 20.30 2 \$73,390.00 \$42,489.19	45.15 541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	\$34.00 \$ 15.54 3 \$42,987.50 \$14,832.77	\$ 12.33 2 \$17,350.00	658.00 \$ 9.27 3	\$ 8.98 3	470.50 \$ 14.81 3	353.50 \$ 11.59 2	\$ 12.57 2 \$13,620.00	\$ 12.88 \$ 17,620.00		\$39,980.00
Avg # Tickets per Day Total Avg # Tickets per Weekday Avg # Tickets per Weekday Avg # Tickets per Weekend Credit/Cash % Cash Sales (Food) Average Weekly Hours Total Hours Tot		21.47 17.82 26.50 33.4% / 66.6% 3,540.26 1,775.76 778.73 \$ 28.41 5 \$ 190,115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	20.68 20.85 20.25 20.25 24% / 76% 4.512.76 1,425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80.008.51 5447/38 \$ 10,705.19	14.90 13.18 19.92 27.24%/72.769 2.837.75 1,062.50 56.20 505.78 \$ 22.16 4 \$ 62,950.50 \$ 63,467.85	5,448.35 1,245.50 84.90 764.11 \$ 30.80 4 \$ 142,403.00 \$ 74,875.15 53/10/37	6,219.38 979.36 57.65 518.39.68 \$ 119,022.00 \$ 60,479.68 51/10/39	4,630.43 734.25 49.90 598.78 \$ 20.30 2 \$73,390.00 \$42,489.19	45.15 541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	\$34.00 \$ 15.54 3 \$42,987.50 \$14,832.77	\$ 12.33 2 \$17,350.00	658.00 \$ 9.27 3	\$ 8.98 3	470.50 \$ 14.81 3	353.50 \$ 11.59 2	\$ 12.57 2 \$13,620.00	\$ 12.88 \$ 17,620.00		\$39,980.00
Avg # Tickets per Weekday Avg # Tickets per Weekend Tredit/Cash % Dash Sales (Food) Average Weekly Hours Total Hours Total Hours Total Hours The Manage Meekly Point Total Hours Total Hours Total Hours Total Hours Total Hours Total Registered Kids Damp Avg / Day Max/Day Damp Avg / Week The Manage Meekly Pay Hrs. Total Hours Total Registered Kids Damp Avg / Day Max/Day Damp Avg / Week The Manage Meekly Pay Hrs. Total Hours Total Registered Kids Damp Avg / Day Max/Day Damp Avg / Week The Manage Meekly Pay Hrs. Total Hours Total Registered Kids Damp Avg / Day Max/Day Damp Avg / Week The Manage Meekly Pay Hrs. Total Hours Total Registered Kids Damp Avg / Day Max/Day Damp Avg / Sales The Manage Meekly Pay Hrs. Total Hours Total Resistance Total Assistance Total Assistance Weekly Discounted Weekly Discounted		17.82 26.50 33.4% / 66.6% 3,540.26 1,775.76 778.73 \$ 28.41 5 \$ 190,115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	20.85 20.25 24% / 76% 4,512.76 1,425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80,008.51 547/38 \$ 10,705.19	13.18 19.92 27.24% / 172.769 2.837.75 1,062.50 56.20 505.78 \$ 22.16 4 \$62,950.50 \$63,467.85	5,448.35 1,245.50 84.90 764.11 \$ 30.80 4 \$ 142,403.00 \$ 74,875.15 53/10/37	6,219.38 979.36 57.65 518.39.68 \$ 119,022.00 \$ 60,479.68 51/10/39	4,630.43 734.25 49.90 598.78 \$ 20.30 2 \$73,390.00 \$42,489.19	45.15 541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	\$34.00 \$ 15.54 3 \$42,987.50 \$14,832.77	\$ 12.33 2 \$17,350.00	658.00 \$ 9.27 3	\$ 8.98 3	470.50 \$ 14.81 3	353.50 \$ 11.59 2	\$ 12.57 2 \$13,620.00	\$ 12.88 \$ 17,620.00		\$39,980.00
Avg # Tickets per Weekend Credit/Cash % Cash Sales (Food) Credit Sales (Food) Average Weekly Hours Total Hours Income Payroll Weakly Payroll Weakly Pay Hrs. Income Payroll Average Weekly Pay Hrs. Income Payroll Average Weekly Pay Hrs. Income Payroll Average Weekly Pay Hrs. Income Payroll Weakly Day Max/Day Camp Avg / Day Max/Day Camp Avg / Week Weakly Average Age Weakly Average Age Weakly Assistance It Financial Assistance It Financial Assistance It Financial Assistance It oncome discounted Weekly Discounted Weekly Discounted		26.50 33.4% / 66.6% 3,540.26 1,775.76 77.87 78.73 \$ 28.41 \$ 5 \$ 190,115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	20.25 24% / 76% 4,512.76 1,425.00 71.10 71.96 \$ 31.42 4 \$ 147,347.00 \$ 80,008.51 547/38 \$ 10,705.19	19.92 27.24% / 72.769 2.837.75 1,062.50 56.20 505.78 \$ 22.16 4 \$ 62,950.50 \$ 63,467.85	5,448.35 1,245.50 84.90 764.11 \$ 30.80 4 \$ 142,403.00 \$ 74,875.15 53/10/37	6,219.38 979.36 57.65 518.39.68 \$ 119,022.00 \$ 60,479.68 51/10/39	4,630.43 734.25 49.90 598.78 \$ 20.30 2 \$73,390.00 \$42,489.19	45.15 541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	\$34.00 \$ 15.54 3 \$42,987.50 \$14,832.77	\$ 12.33 2 \$17,350.00	658.00 \$ 9.27 3	\$ 8.98 3	470.50 \$ 14.81 3	353.50 \$ 11.59 2	\$ 12.57 2 \$13,620.00	\$ 12.88 \$ 17,620.00		\$39,980.00
Credit/Cash % Cash Sales (Food) Credit Sales (Food) Average Weekly Hours Total Hours Income/Labor Hour Number of Staff Payroll Profit Expense Profit Expense Profit Camp Directors Number of Staff Average Weekly Pay Hrs. Total Hours Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Day Max/Day Camp Avg / Week # days at full capacity Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Common March Assistance Total Common March Assistance Total Assistance Moreney Moreney Moreney Weekly Discounted Weekly Discounted		33.4% / 66.6% 3,540.26 1,775.76 77.87 778.73 \$ 28.41 5 \$ 190,115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	24% / 76% 4.512.76 1,425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80,008.51 547/38 \$ 10,705.19	27.24% / 72.769 2.837.75 1.062.50 56.20 505.78 \$ 22.16 4 \$62,950.50 \$63,467.85	5,448.35 1,245.50 84.90 764.11 \$ 30.80 4 \$ 142,403.00 \$ 74,875.15 53/10/37	6,219.38 979.36 57.65 518.39.68 \$ 119,022.00 \$ 60,479.68 51/10/39	4,630.43 734.25 49.90 598.78 \$ 20.30 2 \$73,390.00 \$42,489.19	45.15 541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	\$34.00 \$ 15.54 3 \$42,987.50 \$14,832.77	\$ 12.33 2 \$17,350.00	658.00 \$ 9.27 3	\$ 8.98 3	470.50 \$ 14.81 3	353.50 \$ 11.59 2	\$ 12.57 2 \$13,620.00	\$ 12.88 \$ 17,620.00		\$39,980.00
Cash Sales (Food) Credit Sales (Food) Average Weekly Hours Total Hours Income/Labor Hour Number of Staff Income Payroll % Labor, Expense, Profit Expense Profit Pro		3,540.26 1,775.76 77.87 778.73 \$ 28.41 5 \$ 190.115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	4,512.76 1,425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80,008.51 54/7/38 \$ 10,705.19	2,837.75 1,062.50 56.20 505.78 \$ 22.16 4 \$ 62,950.50 \$ 63,467.85	5,448.35 1,245.50 84.90 764.11 \$ 30.80 4 \$ 142,403.00 \$ 74,875.15 53/10/37	6,219.38 979.36 57.65 518.39.68 \$ 119,022.00 \$ 60,479.68 51/10/39	4,630.43 734.25 49.90 598.78 \$ 20.30 2 \$73,390.00 \$42,489.19	45.15 541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	\$34.00 \$ 15.54 3 \$42,987.50 \$14,832.77	\$ 12.33 2 \$17,350.00	658.00 \$ 9.27 3	\$ 8.98 3	470.50 \$ 14.81 3	353.50 \$ 11.59 2	\$ 12.57 2 \$13,620.00	\$ 12.88 \$ 17,620.00		\$39,980.00
Credit Sales (Food) Average Weekly Hours Total Hours Income Payroll % Labor, Expense, Profit Expense Profit Profit Profit Profit Profit Hours Number of Staff #DIV Camp Directors Number of Staff Average Weekly Pay Hrs. Total Hours Total Hours Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity % of days at full capacity Average Age # Financial Assistance Ti Financial Assistance Total Assistance Total Assistance Total Assistance Total Assistance Total Fours Total Hours Tot		1,775.76 77.87 778.73 \$ 28.41 5 5 \$ 190,115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	1,425.00 71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80,008.51 54/7/38 \$ 10,705.19	1,062.50 56.20 505.78 \$ 22.16 4 \$ 62,950.50 \$ 63,467.85 101/1/-2	1,245.50 84.90 764.11 \$ 30.80 4 \$ 142,403.00 \$ 74,875.15 53/10/37	979.36 57.65 518.81 \$ 39.68 \$ 119.022.00 \$ 60,479.68 51/10/39	734.25 49.90 598.78 \$ 20.30 2 \$ 73,390.00 \$ 42,489.19	541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	\$34.00 \$ 15.54 3 \$42,987.50 \$14,832.77	\$ 12.33 2 \$17,350.00	658.00 \$ 9.27 3	\$ 8.98 3	470.50 \$ 14.81 3	353.50 \$ 11.59 2	\$ 12.57 2 \$13,620.00	\$ 12.88 \$ 17,620.00		\$39,980.00
Average Weekly Hours Total Hours ncome/Labor Hour Number of Staff Payroll K Labor, Expense, Profit Expense Profit Expense Profit Camp Extra? Camp Directors Number of Staff Average Weekly Pay Hrs. Total Hours Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Day Max/Day Camp Avg / Bay Max/Day Camp Avg / Week # days ay full capacity Average Age # Financial Assistance Total Assistance Total Assistance Total Assistance Total Assistance Total Assistance Fotal Assistance **Cotal Counted Weekly Discounted		77.87 778.73 \$ 28.41 5 \$ 190.115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	71.10 710.96 \$ 31.42 4 \$ 147,347.00 \$ 80,008.51 54/7/38 \$ 10,705.19	\$62,950.50 \$62,950.50 \$62,950.50 \$63,467.85	\$4.90 764.11 \$ 30.80 4 \$ 142,403.00 \$ 74,875.15 53/10/37	\$7.65 \$18.81 \$ 39.68 \$ 119.022.00 \$ 60,479.68 \$1/10/39	49.90 598.78 \$ 20.30 2 \$ 73,390.00 \$ 42,489.19	541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	\$34.00 \$ 15.54 3 \$42,987.50 \$14,832.77	\$ 12.33 2 \$17,350.00	658.00 \$ 9.27 3	\$ 8.98 3	470.50 \$ 14.81 3	353.50 \$ 11.59 2	\$ 12.57 2 \$13,620.00	\$ 12.88 \$ 17,620.00		\$39,980.00
Total Hours Income Payroll Income Income Income Income Payroll Income		778.73 \$ 28.41 5 \$ 190,115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	\$ 147,347.00 \$ 80,008.51 54/7/38 \$ 10,705.19	\$ 62,950.50 \$ 62,950.50 \$ 63,467.85	764.11 \$ 30.80 4 \$ 142,403.00 \$ 74,875.15 53/10/37	\$ 119,022.00 \$ 60,479.68 51/10/39	\$ 73,390.00 \$ 42,489.19	541.75 \$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	\$34.00 \$ 15.54 3 \$42,987.50 \$14,832.77	\$ 12.33 2 \$17,350.00	658.00 \$ 9.27 3	\$ 8.98 3	470.50 \$ 14.81 3	353.50 \$ 11.59 2	\$ 12.57 2 \$13,620.00	\$ 12.88 \$ 17,620.00		\$39,980.00
ncome/Labor Hour Number of Staff ncome Payroll % Labor, Expense, Profit Expense Profit Drofit margin #DIN Camp Extra? Camp Directors Number of Staff Average Weekly Pay Hrs. Fotal Hours Fotal Hours Fotal Registered Kids Camp Avg / Day Max/Day Camp Avg / By Max/Day Camp Avg / By Max/Day Camp Avg / Week # days ay full capacity Average Age # Financial Assistance Fotal Assistance Fotal Assistance Fotal Assistance Sot of income discounted Weekly Discounted		\$ 28.41 5 \$ 190,115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	\$ 31.42 4 \$ 147,347.00 \$ 80,008.51 54/7/38 \$ 10,705.19	\$ 22.16 4 \$ 62,950.50 \$ 63,467.85 101/1/-2	\$ 30.80 4 \$ 142,403.00 \$ 74,875.15 53/10/37	\$ 39.68 \$ 119,022.00 \$ 60,479.68 51/10/39	\$ 20.30 2 \$ 73,390.00 \$ 42,489.19	\$ 20.13 2 Camp \$ 54,783.23 \$ 28,198.63	\$ 15.54 3 \$42,987.50 \$14,832.77	\$ 12.33 2 \$17,350.00	\$ 9.27	\$ 8.98	\$ 14.81	\$ 11.59 2	\$ 12.57 2 \$13,620.00	\$ 12.88 3 \$7,620.00		\$39,980.00
Number of Staff ncome Payroll & Labor, Expense, Profit Expense Profit Expense Profit Camp Extra? Camp Directors Number of Staff Average Weekly Pay Hrs. Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Bay Max/Day Camp Avg / Week # days ay full capacity Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Assistance % of income discounted Weekly Discount		\$ 190,115.42 \$ 86,106.96 45/6/48 \$ 11,953.55	\$ 147,347.00 \$ 80,008.51 54/7/38 \$ 10,705.19	\$ 62,950.50 \$ 63,467.85 101/1/-2	\$ 142,403.00 \$ 74,875.15 53/10/37	\$ 119,022.00 \$ 60,479.68 51/10/39	\$ 73,390.00 \$ 42,489.19	Camp \$ 54,783.23 \$ 28,198.63	\$42,987.50 \$14,832.77	\$17,350.00	3	3	3	2	\$13,620.00	\$7,620.00		\$39,980.00
Income Payroll % Labor, Expense, Profit Expense Profit Oranp Extra? Camp Directors Number of Staff Average Weekly Pay Hrs. Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Assistance % of income discounted Weekly Discounte		\$ 86,106.96 45/6/48 \$ 11,953.55	\$ 80,008.51 54/7/38 \$ 10,705.19	\$ 63,467.85 101/1/-2	\$ 74,875.15 53/10/37	\$ 60,479.68 51/10/39	\$ 42,489.19	\$ 54,783.23 \$ 28,198.63	\$14,832.77		\$16 795 00	¢40,000,00	\$6 900 00	\$17.884.00				\$39,980.00
Payroll % Labor, Expense, Profit Expense Profit profit margin #DIN Camp Extra? Camp Directors Number of Staff Average Weekly Pay Hrs. Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity % of days at full capacity Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Assistance % of income discounted Weekly Discounte		\$ 86,106.96 45/6/48 \$ 11,953.55	\$ 80,008.51 54/7/38 \$ 10,705.19	\$ 63,467.85 101/1/-2	\$ 74,875.15 53/10/37	\$ 60,479.68 51/10/39	\$ 42,489.19	\$ 54,783.23 \$ 28,198.63	\$14,832.77		\$16 795 00	¢10 000 00	\$6.900.00	\$17.884.00				\$39,980.00
Payroll % Labor, Expense, Profit Expense Profit Pro		\$ 86,106.96 45/6/48 \$ 11,953.55	\$ 80,008.51 54/7/38 \$ 10,705.19	\$ 63,467.85 101/1/-2	\$ 74,875.15 53/10/37	\$ 60,479.68 51/10/39	\$ 42,489.19	\$ 54,783.23 \$ 28,198.63	\$14,832.77		\$16 795 00	£40 000 00	\$6.900.00	\$17.884 00				\$39,980.00
Payroll % Labor, Expense, Profit Expense Profit Pro		45/6/48 \$ 11,953.55	\$ 10,705.19	101/1/-2	53/10/37	51/10/39	\$ 42,489.19	\$ 28,198.63	\$14,832.77			D12.820.00				AF 005 00	¢2 402 50	,
% Labor, Expense, Profit Expense Profit Drofit margin #DIN Camp Extra? Camp Directors Number of Staff Average Weekly Pay Hrs. Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity Average Age # Financial Assistance T1 Financial Assistance T1 Financial Assistance Total Assistance % of income discounted Weekly Discount		\$ 11,953.55	\$ 10,705.19				58/11/31	51/9/39		\$11,082.27	\$9,065.75	\$8,226.00	\$7,073.63	\$11,336.75	\$10,837.75	\$5,985.00	\$≥,493.50	
Profit #Drofit				\$ 663.84	\$ 14,567.51	A 10 : :-			35/8/57		54/9/35	64/4/32	103/2/-4	63/7/30	80/1/19	79/0/21		
profit margin #DIN Camp Extra? Camp Directors Number of Staff Average Weekly Pay Hrs. Total Hours Total Registered Kids Camp Avq / Day Max/Day Camp Avg / Week # days ay full capacity Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance T3 Financial Assistance T4 Financial Assistance T5 Financial Assistance T6 Financial Assistance T6 Financial Assistance T6 Financial Assistance T8 Financial Assistance T8 Financial Assistance T9 Financial Assistance		\$ 92,054.91					\$ 7,949.09	\$ 5,084.58	\$ 3,468.71	\$1,292.17	\$1,559.06	\$523.06	\$128.33	\$1,241.87	\$150.48			
Camp Extra? Camp Directors Number of Staff Average Weekly Pay Hrs. Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity % of days at full capacity Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Assistance % of income discounted Weekly Discounted			\$ 56,633.30	\$ (1,181.19)	\$ 52,960.34	\$ 46,367.18	\$ 22,951.72	\$ 21,500.03	\$24,686.02	\$4,975.56	\$5,930.19	\$4,070.94	\$ -301.96	\$5,305.38	\$2,631.77	\$1,635.00		
Camp Directors Number of Staff Average Weekly Pay Hrs. Total Hours Total Registered Kids Camp Avq / Day Max/Day Camp Avg / Week # days ay full capacity % of days at full capacity Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Assistance % of income discounted Weekly Discount	DIV/0!	48%	38%	-2%	37%	39%	31%	39%	57%	29%	35%	32%	-4%	30%	19%	21%	0%	0%
Number of Staff Average Weekly Pay Hrs. Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity % of days at full capacity Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Assistance % of income discounted Weekly Discount		0	0	0	0	0		\$ 235.00	\$ 20.00	\$0.00	?	?	?	?	?	?		
Average Weekly Pay Hrs. Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity % of days at full capacity Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Assistance % of income discounted Weekly Discount			Alan	Alan	Alan	Alan	Alan	Alan	Alan	Alan	Alan	Alan	Alan	Danielle	Lauren	Lindsey	Lindsey	Lauren
Total Hours Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity % of days at full capacity Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Assistance % of income discounted Weekly Discount		26	23					9	3	3	2	2	2					
Total Registered Kids Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity % of days at full capacity Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Assistance % of income discounted Weekly Discount		480.44 5,284.89	542.4	487.6 4,467.92	585.09 5,349.71	504.61 4,598.72		232.4 2,324.00	79.62	63.03	63.8							
Camp Avg / Day Max/Day Camp Avg / Week # days ay full capacity % of days at full capacity Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Assistance % of income discounted Weekly Discount		3,204.09	5,054.05 226	4,467.92		4,596.72		2,324.00	110	45	39	27	24	44	43	14	30	53?
Max/Day Camp Avg / Week # days ay full capacity % of days at full capacity Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Assistance % of income discounted Weekly Discount		81.86	58.72		74.49	60		30		11	10	10		10	10		19	
Camp Avg / Week # days ay full capacity # of avg at full capacity Average Age # Financial Assistance 17 Financial Assistance 17 Financial Assistance 18 Financial Assistance 19 Financial Assistance 19 Fotal Assistance # of income discounted Weekly Discount		01.00	88			87				16	17	12		14	15	7	30	
# days ay full capacity % of days at full capacity Average Age # Financial Assistance T1 Financial Assistance 12 Financial Assistance Fotal Assistance % of income discounted Weekly Discount		374.9	293.6			261		146		54	49	49			50	29	92	
% of days at full capacity Average Age # # Financial Assistance 11 Financial Assistance 12 Financial Assistance Fotal Assistance 6 of income discounted Weekly Discount		10	0		021.0	20.	200			Ŭ.			20		- 00			
Average Age # Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Assistance Otal Assistance % of income discounted Weekly Discount		21.70%	0															
# Financial Assistance T1 Financial Assistance T2 Financial Assistance Total Assistance % of income discounted Weekly Discount		8.46	8.51	8.56	8.51	8.43	8.38	8.12	8.09	7.67								
T2 Financial Assistance Fotal Assistance % of income discounted Weekly Discount		4	1	5		5?												
Fotal Assistance % of income discounted Neekly Discount		\$ (836.00)	\$ (637.50)	\$ -	\$ (216.00)	\$ (583.00)												
% of income discounted Veekly Discount		\$ -	\$ (252.00)	\$ (3,024.00)		\$ (252.00)												
Veekly Discount		\$ (836.00)	\$ (889.50)				ļ	ļ						ļ				
		0.44%	0.60%	4.80%	1.73%	0.70%												
Sinung Discount		\$ (13,268.50)	\$ (6,550.00)	\$ (3,170.00)	\$ (1,140.00)													
		\$ (2,265.08)	\$ (3,240.50)	\$ (1,352.97)														
Cancellation Penalties/Deposit		\$ (82.50)	> -	\$ 170.75	\$ 18.31			Povolvina Del										
Shack Income	\$0.00	\$22,122.29	¢33 330 0c	\$11 20E 27	\$23,562.68	\$20 500 67	\$12,152.39	Revolving P&I		\$5,851.64	\$6,100.19	0 V V V V V	\$6,968.79	\$4,096.31	\$6.060.33	\$6.444.70	\$10,143.94	\$10.125.00
	\$0.00	40,000 = 1		*	\$23,562.68	A= ==0 10	4-1-0-1	40 -00 00	****	40.000.10	40 500 05	40 -01 -0	40.00=.00		** ** **	4-4-6	2 10,143.94	2 10,125.00
hack Expense hack Payroll	\$0.00	\$8,862.74 \$11,274.36	\$9,410.59				\$5,173.24 \$6,936.59		\$3,314.32 \$4,931.25		\$4,398.25		\$4.832.25	\$1,719.11 \$3,972.00		\$5,870.01 \$5,094.75	2	2
hack Profit	\$0.00	\$1,985.19	\$4,107.68	(\$591.56)	\$4,212.17	\$7,140.05		\$1,518.38	\$51.84	(\$703.32)	(\$827.68)	(\$2,256.89)	(\$1.160.52)	(\$1.594.80)	(\$2.123.84)	(\$4,622.46)	?	?
Camp Income		\$190,115.42	\$147,347.00		\$142,403.00		\$73,390.00		\$42.987.50		\$16,795.00	\$12,820.00	\$6,900.00	\$17,884.00			\$40,995.00	\$39,980.00
Camp Expense	\$0.00	\$11,953.55	\$10,705.19	\$663.84	\$14,567.51		\$7.949.09		\$3,468,71	\$1,292.17	\$1,559.06	\$523.06	\$128.33	\$1,241.87	\$150.48	\$0.00	\$0.00	\$0.00
	\$0.00 \$0.00	\$86,109.96	\$80,008.51				\$42,489.19		\$14,832.77	\$11,082.27	\$9,065.75		\$7,073.63	\$11,336.75		\$5,985.00	\$2,493.50	\$0.00
	\$0.00 \$0.00 \$0.00	\$92,051.91							\$24,686.02								\$0.00	\$0.00
	\$0.00	402,001.01	\$6,917.67		\$6,167.68	\$5,123.62		, ,,,,,,,,,,,	, , , , , , , , , ,	. ,	, .,	. ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,	. ,	, ,	7	,
	\$0.00 \$0.00	\$8,954.63		\$1,507.46	\$2,295.61	\$2,151.75		<u> </u>										
CC Fees	\$0.00 \$0.00 \$0.00		\$2,147.55	\$2,319.26	\$3,872.07	\$2,971.87	\$2,304.85											
	\$0.00 \$0.00 \$0.00	\$8,954.63 \$2,689.89 \$6,264.74	\$4,770.12		\$585.34	\$303.99												
	\$0.00 \$0.00 \$0.00	\$8,954.63 \$2,689.89 \$6,264.74 \$422.22	\$4,770.12 \$705.03	\$577.50		00.02	\$0.00	\$0.00										
Total Software Expenses Revolving Profit 1/10/23 N	\$0.00 \$0.00 \$0.00	\$8,954.63 \$2,689.89 \$6,264.74 \$422.22 \$1,090.20	\$4,770.12	\$577.50 \$1,448.00	\$0.00		\$4,003.14		ī				i .		i	(\$2,987.46)		#VALUE!
Camp Payroll Camp Profit Civic Rec Expenses Service Fee CC Fees When I Work Expenses Workbright Expenses			\$56,633.30 \$6,917.67	(\$1,181.19) \$3,826.72 \$1,507.46	\$2,295.61 \$3,872.07	\$46,367.18 \$5,123.62 \$2,151.75 \$2,971.87	\$22,951.72 \$4,003.14 \$1,698.29 \$2,304.85 \$0.00	\$21,500.03		\$11,082.27 \$4,975.56	\$9,065.75 \$5,930.19	\$8,226.00 \$4,070.94	\$7,073.63 (\$301.96)	\$11,336.75 \$5,305.38				