



TOWN OF MENDON
PARKS & RECREATION DEPARTMENT

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Meeting Date: 1/10/2023
Meeting Location: Hybrid
Minutes Approved: _3/3/23__

Members Present: Tom Belland, Dan Byer, AJ Byrne

Members Absent:

Parks Director: Dan Byer

Others:

The meeting was called to order at 1:10pm with Dan and AJ in attendance in person.

AJ suggested an edit to the minutes of 12/16/22

AJ asked Dan about the request for naming the softball concession stand, Dan said he hasn't heard anymore and will reach out to the interested party again.

Dan and AJ reviewed a suggested edit to the budget. Dan would like to ask for an additional \$1,000 for electricity to cover some additional streetlights in the park. Also an additional \$200 in Equipment Maintenance and Building Maintenance lines to cover inflation. AJ agrees.

AJ made a motion to approve the changes, Dan seconded, all approved.

	FY2024 Budget	% Change		FY2023 Budget
TOTAL	\$113,037.10	+\$10,201.76		\$102,835.34
%	9.92%			2.63%
Wages	\$87,807.10	7.60%		\$81,605.34
Expenses	\$22,730.00	18.20%		\$19,230.00
Site Improv.	\$2,500.00	25.00%		\$2,000.00
Maint Wages	\$31,500.00	3.28%	+\$1,000 Min Wage Increase	\$30,500.00
Parks Dir Wages	\$35,807.10	2.00%	+2% COLA	\$35,105.34
Guard Wages	\$20,500.00	28.13%	+\$4,500 min wage and PT manager	\$16,000.00
Postage	\$30.00	0.00%		\$30.00
Telephone	\$1,900.00	0.00%		\$1,900.00
Sanitary	\$2,400.00	0.00%		\$2,400.00
Lights	\$6,600.00	17.86%	+\$1,000 increased supply and lights	\$5,600.00
Fuel	\$2,700.00	12.50%	+\$300 due to fuel cost increases	\$2,400.00
Supplies	\$600.00	0.00%		\$600.00
Equip. Maint	\$1,900.00	11.76%	+\$200 due to increased costs	\$1,700.00
Field Maint.	\$4,500.00	66.67%	+\$1,800 due to fertilizer costs	\$2,700.00
Build Maint.	\$1,200.00	20.00%	+\$200 due to increased costs	\$1,000.00
Travel Training	\$300.00	0.00%		\$300.00
Rec. Acct	\$600.00	0.00%		\$600.00
Site Imp.	\$2,500.00	25.00%	\$500 (Memorial Plantings	\$2,000.00

Dan and AJ discussed the basketball court. Mendon Summer Basketball had offered to contribute to the project. Dan needs to get updated pricing.

Dan and AJ discussed a possible ice rink, they agreed it's something to look into for the future.

Dan discussed a proposal on AED's. Unfortunately, the units in the baseball, softball, and soccer sheds are not getting maintained and have expired batteries and pads. He is recommending Parks take over the units, so they can better coordinate maintenance. Also, we should purchase outdoor cabinets so the units can be accessible 24/7. AJ agrees, after the recent NFL incident this is a major issue. Dan would also like to get a 2nd unit for the parks for the rec program to be available on field trips.

AJ made a motion to purchase an AED for the rec program, Dan seconded, all approved.

Dan has reached out to the youth groups for their comments. Pending their response we can discuss further.

Dan and AJ reviewed the beach pricing. Dan recommends we keep pricing the same as 2022. \$3 for residents, \$5 for nonresidents, and passes \$75 for residents and \$150 for non. Hours should be 11-7 all 7 days. We tried 10am last summer but only 10 people came that early.

They discussed the beach project and a possible dedication event in the summer once it is complete.

Dan and AJ discussed the swim lesson program. Dan is recommending a similar program but with 3 sessions. Classes would be M/Tu/Th/F leaving W for make-ups as well as a week in between sessions for more make-up slots. They discussed pricing and keeping the 2022 pricing of \$80 for residents and \$95 for non.

Tom joined remotely by Teams at 1:50pm.

Dan and AJ reviewed the previous discussion on the beach and lessons.

The commissioners reviewed the 2022 summer finances. **(Exhibit A)**

The commissioners discussed the rec program. Based on the last days of Mendon/Upton as well as Holliston where our director works, we are looking at a start of 6/26. Dan needs to meet with Alan and Jenn to confirm. The commissioners discussed pricing. They reviewed last year's financials and discussed weekly vs daily pricing. All agree to set the 2023 prices to \$60 per day or \$275 per week.

Tom asked about the beach. Dan said the pavers were delivered.

Dan discussed a new counselor in training program. This has been on the back burner for a while but he feels it's time to move it forwards. The initial plan is to open it up to 14-15 year olds, they would work ½ day shifts, 1 per group or 6 spots per day. There's some question of limiting it to Mendon only and/or prior attendees of the program. Also, would they pay? Dan also suggests we start a junior counselor program next year that could hire kids who have gone through the CIT program at age 15. They discussed options and piloting the program this summer. Dan needs to meet with Alan and Jenn to discuss further. Tom and AJ said they are fine with whatever Alan and Jenn recommend.

Tom made a motion to approve pending Alan and Jenn's recommendations, AJ seconded, all approved.

Tom left the meeting at 2:15pm

Tom re-joined by phone at 2:24 pm

The commission discussed the beach director position and approved the final job description. AJ suggested some edits regarding duties. He feels lifeguard certification should be required.

Beach Director – Seasonal, 30-40 hours/wk.

The Mendon Parks Department is seeking a qualified individual to fill the role of seasonal Beach Director for the Mendon Town Beach. This is a new position and responsibilities will likely evolve over the season.

This person will work under the direction of the Director of Parks and Recreation and as part of the Parks summer program management team to oversee the day-to-day operations of the Town Beach.

Lifeguard Certification is required. This position will be a working manager, working as a lifeguard while also taking on additional administrative responsibilities as assigned. Opportunities exist to create new summer programming or classes. The ideal candidate is creative, innovative, self-driven, has leadership and supervisory experience and customer service skills, as well as familiarity with general office technology including Google Suites, Facebook, Instagram.

Duties include lifeguarding and teaching swim lessons, supervising lifeguards and coordinating lifeguard scheduling, overseeing the swim lesson program, interacting with the public and program participants, managing and posting content to social media pages, assisting with processing registration and payments, assisting other administrative tasks as needed, and other duties as assigned.

Depending on lifeguard certification, hours will be 20-40 per week, weekdays between 8am-5pm, June-Aug with additional evening and weekend hours to cover shifts or assist with events. Some flexibility with scheduling is available but preference will be given to applicants with open availability and experience.

Job Requirements: Applicants must be at least 20 years by the start of their employment. Duties include working outside in hot and/or inclement weather and may involve swimming, water rescues, and other physical tasks. Pay Range: \$18-\$20/hr depending on qualifications and experience.

The commission reviewed the snack shack. Dan suggests creating a junior snack shack position. This would allow us to hire 15/year olds. We would then schedule in pairs, 1 regular employee and 1 jr employee. This would help with staffing issues as it's getting too busy for 1 person but we can't quite afford 2 full members. The town is allowed to pay a sub minimum wage below MA \$15/hr but not lower than the federal rate of \$7.25. They would be prohibited from operating the fryer. It looks like we'd have 8 slots, 4 regular crew at 14-20 hrs a week and then 4 JC slots around 12-15 hrs a week.

They discussed pay. There is a shortage of opportunities for kids this age. AJ said it's valuable work experience. They agree to limit this position to Mendon only. All feel we have a duty to try and support our community by creating these opportunities.

Tom made a motion to approve the minutes of 4/26/22, 5/4/22, 5/26/22, 6/30/22, 7/28/22, 9/2/22, 9/6/22, 12/16/22, 12/21/22, AJ seconded, and all approved.

The commission discussed the eagle projects. Tom signed Gianni's application for the classroom siding. Dan is going to get pricing on the electrician to disconnect the service.

The commissioners discussed the light poles. One of the poles on the Tennis Courts fell during the storm on 12/23/22. Dan did some research and a replacement could be 1-2k. Tom said the wood poles have a lifespan of 20-30 years. We probably need to consider replacing all 8 poles. Dan to get pricing. Tom said a general or landscape contractor could do the work not just an electrician. We may need engineered plans.

The commission reviewed the 2023 financial assistance program. All agree.

Tom said we need to get the front of the basketball court cleaned up. Some kids have dug it up and make a bike course. All agree. Dan would like to get some mulch for the playground delivered and some material for the lot and then hire someone to come out and spread it all to save money.

The commission discussed the maintenance building. Tom wants to get on a selectboard meeting agenda. Dan will find out when we can meet with them to discuss.

The meeting was adjourned at 3pm

Beach Account Totals

Week		Beach Income			Expenses - Payroll	Camp Lifeguard	TOTAL
		Admission	Passes	Lessons	Guards		
0	6/13/21	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ -	\$ -
1	6/20/21	\$ 349.00	\$ 600.00	\$ 519.17	\$ 1,376.68	\$ -	\$ 91.49
2	6/27/21	\$ 683.00	\$ 450.00	\$ 519.17	\$ 1,488.20	\$ -	\$ 163.97
3	7/4/21	\$ 781.00	\$ 225.00	\$ 519.17	\$ 2,117.10	\$ -199.72	\$ -392.21
4	7/11/21	\$ 646.00	\$ 0.00	\$ 519.17	\$ 1,695.29	\$ -77.01	\$ -453.11
5	7/18/21	\$ 830.00	\$ 0.00	\$ 519.17	\$ 2,110.77	\$ -222.20	\$ -539.40
6	7/25/21	\$ 831.00	\$ 0.00	\$ 519.17	\$ 1,853.71	\$ -152.96	\$ -350.58
7	8/1/21	\$ 667.00	\$ 0.00	\$ 481.67	\$ 2,189.66	\$ -90.00	\$ -950.99
8	8/8/21	\$ 566.00	\$ 0.00	\$ 481.67	\$ 2,254.48	\$ -152.00	\$ -1,054.81
9	8/15/21	\$ 310.00	\$ 0.00	\$ 481.67	\$ 2,174.60	\$ -155.97	\$ -1,226.96
10	8/22/21	\$ 206.00	\$ 0.00	\$ 0.00	\$ 1,324.16	\$ -	\$ -1,118.16
11	8/29/21	\$ 0.00	\$ 0.00	\$ 0.00	\$ -	\$ -	\$ -
	AVG	\$ 533.55	\$ 115.91	\$ 414.55	\$ 1,689.51	\$ -95.44	\$ -530.07
	TOTAL	\$ 5,869.00	\$ 1,275.00	\$ 4,560.03	\$ 18,584.65	\$ -1,049.86	\$ -5,830.76
				\$ 11,704.03		\$ 17,534.79	\$ -5,830.76

Current as of:

10/12/23 9:26 PM

Revolving Account Totals - 2022										
Week	Shack				Camp				GRAND TOTAL	
	Income	Expense	Payroll	Profit	Income	Expense	Payroll	Profit		
0 6/12	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 67.84	\$ -	\$ -67.84	\$	-67.84
1 6/19	\$ 718.07	\$ 1,284.09	\$ 909.06	\$ -1,475.08	\$ 4,614.68	\$ 3.28	\$ 5,464.38	\$ -852.98	\$	-2,328.06
2 6/26	\$ 2,473.27	\$ 1,899.54	\$ 959.51	\$ -385.78	\$ 20,836.26	\$ 2,120.00	\$ 9,167.85	\$ 9,548.41	\$	9,162.63
3 7/3	\$ 2,376.50	\$ 370.34	\$ 1,259.90	\$ 746.26	\$ 18,253.00	\$ 954.00	\$ 7,905.75	\$ 9,393.25	\$	10,139.51
4 7/10	\$ 2,661.59	\$ 572.68	\$ 1,294.38	\$ 794.53	\$ 22,836.60	\$ 585.00	\$ 9,780.16	\$ 12,471.44	\$	13,265.97
5 7/17	\$ 2,468.38	\$ 1,573.69	\$ 1,336.42	\$ -441.73	\$ 22,154.93	\$ 2,419.50	\$ 9,628.48	\$ 10,106.95	\$	9,665.22
6 7/24	\$ 1,957.54	\$ 203.04	\$ 1,117.66	\$ 636.84	\$ 21,535.78	\$ 2,218.40	\$ 9,549.56	\$ 9,767.82	\$	10,404.66
7 7/31	\$ 1,982.12	\$ 1,132.19	\$ 1,364.93	\$ -515.00	\$ 20,442.78	\$ 1,886.25	\$ 8,978.50	\$ 9,578.03	\$	9,063.03
8 8/7	\$ 2,623.59	\$ 604.07	\$ 1,502.25	\$ 517.27	\$ 20,994.59	\$ 844.00	\$ 9,274.79	\$ 10,875.80	\$	11,393.07
9 8/14	\$ 2,330.00	\$ 1,145.18	\$ 1,052.11	\$ 132.71	\$ 21,177.02	\$ 855.28	\$ 9,410.55	\$ 10,911.19	\$	11,043.90
10 8/21	\$ 2,531.23	\$ 77.92	\$ 478.14	\$ 1,975.17	\$ 17,269.78	\$ -	\$ 6,684.81	\$ 10,584.97	\$	12,560.14
11 8/28	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 265.13	\$ -265.13	\$	-265.13
AVG	\$ 2,212.23	\$ 886.27	\$ 1,127.44	\$ 198.52	\$ 19,011.54	\$ 1,195.36	\$ 7,828.18	\$ 7,670.99	\$	7,836.43
TOTAL	\$ 22,122.29	\$ 8,862.74	\$ 11,274.36	\$ 1,985.19	\$ 190,115.42	\$ 11,953.55	\$ 86,109.96	\$ 92,051.91	\$	94,037.10
				\$ 1,985.19	Total Payments +/-			\$ 92,051.91	\$	94,037.10

Rec1	\$ 8,954.63
When I Work	\$ 422.22
Workbright	\$ 1,090.20

REVOLVING PROFIT	\$ 83,570.05
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Current as of:	10/12/23 9:26 PM
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REC1		\$ 8,954.63	
TOTAL	Service \$ 2,689.89	TOTAL	Credit Fees \$ 6,264.74
Month	Service Credit	Month	Service Credit
Jan	\$ 100.00 \$ -	July	\$ 377.31 \$ 1,119.37
Feb	\$ 100.00 \$ 2.55	Aug	\$ 130.21 \$ 393.74
Mar	\$ 539.75 \$ 1,613.57	Sept	\$ 100.00 \$ -
April	\$ 189.05 \$ 569.36	Oct	\$ 100.00 \$ -
May	\$ 257.99 \$ 746.23	Nov	\$ 100.00 \$ -
June	\$ 595.58 \$ 1,819.92	Dec	\$ 100.00 \$ -

When I Work	\$ 422.22
June	\$ 37.22
July	\$ 192.50
Aug	\$ 192.50
Sept	\$ -

Workbright	\$ 1,090.20
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Year	Rec1	Credit	Total	When I Work
2017	\$ 1,698.29	\$ 2,304.85	\$ 4,003.14	\$ -
2018	\$ 2,151.75	\$ 2,971.87	\$ 5,123.62	\$ 303.99
2019	\$ 2,295.61	\$ 3,871.07	\$ 6,166.68	\$ 585.34
2020	\$ 1,507.46	\$ 2,319.26	\$ 3,826.72	\$ 577.50
2021	\$ 2,147.55	\$ 4,770.12	\$ 6,917.67	\$ 705.03
2022	\$ 2,689.89	\$ 6,264.74	\$ 8,954.63	\$ 422.22

10/12/2023 21:31	Blank	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Hours	12-7 Ux Res	11-7 M-F, 10-7 Sa/Su	10-7 (12-7 su)	10-7 (12-7 su)	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7	12-7	12-5	12-5	12-6	12-5	12-7	12-8	?
R		3	2	2	2	2	2	2	2	\$2.00	\$2.00	\$2.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 1.00	\$ 1.00	\$ 1.00	2
NR		5	3	3	3	3	3	3	3	\$3.00	\$3.00	\$3.00	\$0.00	\$ 5.00	\$ 5.00	\$ 2.00	\$ 2.00	\$ 2.00	4
R-P		75	50	50	50	50	50	50	50	\$50.00	\$50.00	\$90.00	\$0.00	\$ 90.00	\$ 90.00	\$ 45.00	\$ 45.00	\$ 45.00	45
NR-P		150	125	125	125	125	125	125	125	\$100.00	\$100.00	\$135.00	\$0.00	\$ 180.00	\$ 180.00	\$ 90.00	\$ 90.00	\$ 90.00	90
Open		6/22	6/20	6/28	6/22	6/23	6/18	6/19	6/20	6/19	6/22	6/20	6/25	6/19	6/22	6/23	6/25	6/27	
Close		8/27	8/28	8/29	8/24	8/25	8/30	8/27	8/28	8/23	8/24	8/25	8/27	8/28	8/26	8/23	8/25	8/8	
Season Length		66	69	62	63	63	73	69	69	65	63	66	63	70	65	61	61	42	
Close Early (Before 4pm)		13	14	13	7	12	12	6	12	6	5	12	10	19	22	19	7	7	
% Days Open after 4pm		85.48%	80.95%	79.37%	89.06%	78.57%	87.14%	91.43%	82.61%	90.77%	90.63%	78.79%	82.54%	69.01%	68.18%	75.00%	87.10%	57.14%	
ALL Patrons																			
Total		1681	2165	2194	3105	3108	2255	2430	1709	1761	1857	1809	3678	1478	2067	2727	3894	2989	?
Weekdays		702	1547	1307	1991	2016	1426	1686	1160	1305	1253	1280	2770	1020	1538	2219	3114	2223	?
Weekends		979	618	887	1114	1092	829	744	549	456	604	529	908	437	529	508	780	766	?
AVG per Day		24	28	28	40	40	29	35	24	27	29	27	57	21	31	44	63	66	?
AVG Per Weekdays		14	28	24	36	37	26	33	23	28	28	27	62	20	32	49	69	72	?
AVG per Weekend		49	28	40	51	50	38	39	27	23	30	28	48	21	29	30	46	60	?
Max/Day		102	112	111	138	177	124	110	89	90	105	102	150	64	112	137	183	161	?
Resident																			
Total		523	582	526	864	789	442	870	680	571	838	923	1928	985	1356	1364	1841	1287	?
Weekdays		227	436	340	581	541	284	629	455	445	555	691	1532	684	973	1082	1426	929	?
Weekends		296	146	186	283	248	158	241	225	126	283	232	396	288	383	282	415	358	?
AVG per Day		7	8	7	11	10	6	12	10	9	13	14	30	14	21	22	30	30	?
AVG Per Weekdays		5	8	6	11	10	5	12	9	10	13	14	34	14	20	24	32	30	?
AVG per Weekend		15	7	8	13	11	7	13	11	6	14	12	21	14	21	17	24	28	?
Max/Day		35	36	26	39	68	30	48	37	40	54	47	76	53	79	81	97	67	?
Uxbridge																			
Total		0	0	0	300	306	127												?
Weekdays		0	0	0	176	226	75												
Weekends		0	0	0	124	80	52												
AVG per Day		0	0	0	4	4	2												
AVG Per Weekdays		0	0	0	3	4	1												
AVG per Weekend		0	0	0	6	4	2												
Max/Day		0	0	0	24	29	9												
Non-Resident																			
Total		860	1184	1456	1152	1003	661	817	591	479	526	774	1732	295	439	767	1003	1185	?
Weekdays		315	808	848	633	513	367	496	350	316	347	504	1224	195	333	638	807	866	?
Weekends		545	376	608	519	490	294	321	241	163	179	270	508	98	106	129	196	319	?
AVG per Day		12	15	19	15	13	9	11	8	7	8	12	27	4	7	12	16	28	?
AVG Per Weekdays		6	15	15	12	9	7	11	7	7	8	11	27	4	7	14	18	28	?
AVG per Weekend		27	17	28	24	22	13	10	12	8	9	14	27	5	6	8	12	25	?
Max/Day		75	74	78	88	93	52	32	57	38	35	57	75	21	28	79	64	68	?
Passes																			
Total		521	735	212	1008	1068	1025	743	438	711	493	112	18	198	272	596	1050	517	?
Weekdays		336	536	119	786	736	700	561	355	544	351	85	14	141	232	499	881	428	?
Weekends		185	199	93	222	332	325	182	83	167	142	27	4	51	40	97	169	89	?
AVG per Day		7	10	3	13	14	13	11	6	11	8	2	0	3	4	10	20	8	?
AVG Per Weekdays		7	10	2	14	13	13	11	7	12	8	2	0	3	5	11	25	14	?
AVG per Weekend		9	9	4	10	15	15	10	4	8	7	1	0	3	2	6	12	7	?
Max/Day		74	112	18	161	82	58	32	31	35	36	14	3	11	17	34	79	42	?
Passes Sold																			
R		9	13	12	9	28	22	19	8	17	14	1	0	4	6	16	33	29	?
Ux		0	0	0	6	7	10												
NR		4	4	1	5	8	8	5	6	8	3	0	0	1	1	6	7	2	?
Total		13	17	13	20	43	40	24	14	25	17	1	0	5	7	22	40	31	

10/12/2023 21:31	Blank	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	
Admissions \$																			
R		\$ 1,569.00	\$ 1,164.00	\$ 1,052.00	\$ 1,728.00	\$ 1,578.00	\$ 884.00	\$ 1,740.00	\$ 1,360.00	\$ 1,142.00	\$ 1,676.00	\$ 1,406.00	\$ 0.00	\$ 1,970.00	\$ 2,712.00	\$ 1,364.00	\$ 1,841.00	\$ 1,287.00	?
Ux		\$ -	\$ -	\$ -	\$ 600.00	\$ 612.00	\$ 254.00												?
NR		\$ 4,300.00	\$ 3,552.00	\$ 4,407.00	\$ 3,456.00	\$ 3,009.00	\$ 1,983.00	\$ 2,451.00	\$ 1,773.00	\$ 1,437.00	\$ 1,578.00	\$ 1,419.00	\$ 0.00	\$ 1,475.00	\$ 2,195.00	\$ 1,534.00	\$ 2,006.00	\$ 2,370.00	?
Total	\$ -	\$ 5,869.00	\$ 4,716.00	\$ 5,459.00	\$ 5,784.00	\$ 5,199.00	\$ 3,121.00	\$ 4,191.00	\$ 3,133.00	\$ 2,579.00	\$ 3,254.00	\$ 2,825.00	\$ 0.00	\$ 3,445.00	\$ 4,907.00	\$ 2,898.00	\$ 3,847.00	\$ 3,657.00	?
Passes																			
Income		\$ 1,275.00	\$ 1,150.00	\$ 600.00	\$ 1,375.00	\$ 1,775.00	\$ 2,550.00	\$ 1,475.00	\$ 1,150.00	\$1,650.00	\$1,000.00	\$90.00	\$0.00	\$540.00	\$720.00	\$1,260.00	\$2,115.00		?
Expense		\$ 490.00	\$ 526.00	\$ 216.00	\$ 1,329.00	\$ 2,182.00	\$ 2,934.00	\$ 1,750.00	\$ 1,078.00	\$1,602.00	\$999.00	\$78.00	\$0.00	\$384.00	\$700.00				?
Profit		\$ 785.00	\$ 624.00	\$ 384.00	\$ 46.00	\$ (407.00)	\$ 216.00	\$ (275.00)	\$ 72.00	\$48.00	\$1.00	\$12.00	\$0.00	\$156.00	\$20.00				?
Total Admission \$	\$ -	\$ 7,144.00	\$ 5,866.00	\$ 6,059.00	\$ 7,159.00	\$ 6,974.00	\$ 5,671.00	\$ 5,666.00	\$ 4,283.00	\$ 4,229.00	\$ 4,254.00	\$ 2,915.00	\$ 0.00	\$ 3,985.00	\$ 5,627.00	\$ 4,158.00	\$ 5,962.00	\$ 3,657.00	?
Lesson Students																			
R		17	0	0	21	32	28	35	23	29	18	26	0	40	43	49	100		?
Ux		0	0	0	24	21	15	14	23	23	0	0	0	0	0	0	0	0	?
NR		34	0	0	21	26	30	13	18	18	12	11	0	43	59	41	68		?
TOTAL	51	0	0	66	79	73	62	64	70	30	37	0	83	102	90	168		0	?
Lesson Income																			
Price \$ (R/NR)		\$80/\$95	cancelled	cancelled	\$65/\$75	\$65/\$75	\$65/\$75	\$65/\$75(\$50/L)	\$65/\$75	\$65/\$75	\$65/\$75	\$65/\$75	0	\$50(\$150)/\$60	\$50(\$150)/\$60	\$40(\$120)/\$50	\$40(\$120)/\$50	\$35(\$100)/\$45	
R		\$ 3,115.00	\$ -	\$ -	\$ 2,925.00	\$ 3,445.00	\$ 2,795.00	\$ 3,090.00	\$ 3,055.00	\$ 3,380.00	\$ 1,170.00	\$ 1,690.00	\$ -	\$ 2,000.00	\$ 2,150.00	\$ 1,960.00	\$ 4,000.00	\$ -	
NR		\$ 1,445.00	\$ -	\$ -	\$ 1,575.00	\$ 1,950.00	\$ 2,250.00	\$ 960.00	\$ 1,350.00	\$ 1,350.00	\$ 775.00	\$ 825.00	\$ -	\$ 2,580.00	\$ 3,540.00	\$ 2,050.00	\$ 3,400.00	\$ -	
TOTAL		\$ 4,560.00	\$ -	\$ -	\$ 4,500.00	\$ 5,395.00	\$ 5,045.00	\$ 4,050.00	\$ 4,119.50	\$4,730.00	\$1,995.00	\$2,515.00	\$0.00	\$4,580.00	\$5,690.00	\$4,010.00	\$7,400.00	\$0.00	
Payroll		\$ 1,899.67	\$ -	\$ -	\$ 3,028.49	\$ 2,770.00	\$ 2,077.75	\$ 1,463.50	\$ 1,192.50	\$1,557.00	\$690.00	\$987.75							
Profit		\$ 2,660.33	\$ -	\$ -	\$ 1,471.51	\$ 2,625.00	\$ 2,967.25	\$ 2,586.50	\$ 2,927.00	\$3,173.00	\$1,305.00	\$1,527.25							
Labor Margin		41.66%			67.30%	51.34%	41.18%	36.14%	28.95%	32.92%	34.59%	39.27%							
Profit Margin	#DIV/0!	58.34%			32.70%	48.66%	58.82%	63.86%	71.05%	67.08%	65.41%	60.73%							
Beach P&L																			
Admissions		\$ 5,869.00	\$ 4,716.00	\$ 5,459.00	\$ 5,540.00	\$ 5,199.00	\$ 3,121.00	\$ 4,191.00	\$ 3,133.00	\$ 2,579.00	\$ 3,254.00	\$ 2,825.00	\$ 0.00	\$ 3,445.00	\$ 4,907.00	\$ 2,898.00	\$ 3,847.00	\$ 3,657.00	
Pass Income		\$ 1,275.00	\$ 1,150.00	\$ 600.00	\$ 1,375.00	\$ 1,775.00	\$ 2,550.00	\$ 1,475.00	\$ 1,150.00	\$ 1,650.00	\$ 1,000.00	\$ 90.00	\$ 0.00	\$ 540.00	\$ 720.00	\$ 1,260.00	\$ 2,115.00		
Lessons		\$ 4,560.00	\$ 0	\$ -	\$ 4,500.00	\$ 5,395.00	\$ 5,045.00	\$ 4,050.00	\$ 4,119.50	\$ 4,730.00	\$ 1,995.00	\$ 2,515.00	\$ 0.00	\$ 4,580.00	\$ 5,690.00	\$ 4,010.00	\$ 7,400.00		
Total Income	\$ -	\$ 11,704.00	\$ 5,866.00	\$ 6,059.00	\$ 11,415.00	\$ 12,369.00	\$ 10,716.00	\$ 9,716.00	\$ 8,402.50	\$ 8,959.00	\$ 6,249.00	\$ 5,430.00	\$ 0.00	\$ 8,565.00	#####	\$ 8,168.00	\$13,362.00	\$ 3,657.00	
Beach Director		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.00	\$ 0.00	\$ 3,026.75	\$ 0.00							
Payroll		\$ 18,584.65	\$ 14,675.21	\$ 13,753.36	\$ 13,023.89	\$ 14,342.57	\$ 16,132.00	\$ 11,914.25	\$ 9,825.75	\$ 10,156.48	\$ 6,899.00	\$ 9,762.51	\$ 6,788.00						
Camp Lifeguard		\$ 1,049.86	\$ -	\$ -	\$ 3,005.54	\$ 3,217.05	\$ 1,396.74												
Total Pay		\$ 17,534.79	\$ 14,675.21	\$ 13,753.36	\$ 10,018.35	\$ 11,125.52	\$ 14,735.26	\$ 11,914.25	\$ 9,825.75	\$ 10,156.48	\$ 9,925.75	\$ 9,762.51	\$ 6,788.00	\$ -	\$ -	\$ -	\$ -	\$ -	
Profit		\$ (5,830.79)	\$ (8,809.21)	\$ (7,694.36)	\$ 1,396.65	\$ 1,243.48	\$ (4,019.26)	\$ (2,198.25)	\$ (1,423.25)	\$ (1,197.48)	\$ (3,676.75)	\$ (4,332.51)	\$ -6,788.00	\$ 8,565.00	#####	\$ 8,168.00	\$13,362.00	\$ 3,657.00	
Average Weekly Hours																			
Total Hours		1,197.81	1,006.69	959.78	965.09	1,222.74	1,386.10	1,134.00	1,000.50	1,024.00	890.00	1,016.98	1,008.00						
Number of Staff		7	7	7	9	10	11	9	11	6	6	6	5						
Food Sales (Total including Camp)																			
Total		\$ 22,122.29	\$ 22,339.96	\$ 11,206.27	\$ 23,532.78	\$ 20,588.67	\$ 12,152.39	\$ 10,907.36	\$ 8,297.41	\$ 5,851.64	\$ 6,100.19	\$ 4,824.40	\$ 6,968.79	\$ 4,096.31	\$ 6,069.23	\$ 6,444.70	\$ 10,143.94	\$ 10,125.00	?
Weekdays		\$ 18,972.44	\$ 19,827.94	\$ 9,628.68	\$ 20,754.65	\$ 18,213.20	\$ 10,471.53	\$ 9,319.54	\$ 7,226.72	\$ 4,918.14	\$ 4,364.19	\$ 4,055.09	\$ 5,485.04	\$ 3,712.31	\$ 5,244.88	\$ 5,582.95	\$ 8,710.99	\$ 4,737.25	?
Weekends		\$ 2,725.25	\$ 2,153.75	\$ 1,386.75	\$ 2,215.49	\$ 2,150.50	\$ 1,489.64	\$ 1,399.25	\$ 996.25	\$ 860.25	\$ 1,736.00	\$ 769.31	\$ 1,483.75	\$ 361.25	\$ 824.35	\$ 861.75	\$ 1,432.95	\$ 1,074.75	?
AVG per Week		\$ 487.09	\$ 1,861.66	\$ 1,120.63	\$ 2,139.34	\$ 1,871.70	\$ 1,012.70	\$ 991.58	\$ 747.54	\$ 585.16	\$ 554.56	\$ 438.58	\$ 696.88	\$ 372.39	\$ 609.92	\$ 716.08	\$ 1,127.10	\$ 830.29	?
AVG per Day		\$ 79.97	\$ 314.65	\$ 177.88	\$ 368.34	\$ 321.70	\$ 164.22	\$ 155.82	\$ 118.53	\$ 88.66	\$ 93.85	\$ 72.01	\$ 108.89	\$ 56.89	\$ 91.96	\$ 103.95	\$ 163.61	\$ 92.25	?
AVG Per Weekdays		\$ 52.66	\$ 360.51	\$ 175.07	\$ 377.36	\$ 331.15	\$ 190.39	\$ 185.42	\$ 142.73	\$ 109.29	\$ 96.98	\$ 84.48	\$ 121.89	\$ 74.25	\$ 109.27	\$ 124.07	\$ 193.58	\$ 152.81	?
AVG per Weekend		\$ 136.26	\$ 97.90	\$ 63.03	\$ 100.70	\$ 97.75	\$ 67.71	\$ 73.64	\$ 49.81	\$ 43.01	\$ 86.80	\$ 38.47	\$ 74.19	\$ 17.20	\$ 45.80	\$ 50.69	\$ 84.29	\$ 82.67	?
Max/Day		\$ 715.50	\$ 856.70	\$ 369.58	\$ 698.75	\$ 761.92	\$ 511.71	\$ 478.11	\$ 334.50	\$ 350.88	\$ 536.75	\$ 230.25	\$ 312.25	\$ 411.77	\$ 349.56	\$ 457.35	\$ 622.15	\$ 366.25	?
Food Sales		\$ 5,358.02	\$ 7,054.25	\$ 3,901.00	\$ 7,232.60	\$ 7,561.36	\$ 5,866.27	\$ 6,449.00	\$ 4,604.75	\$ 4,204.98	\$ 4,575.19	\$ 3,971.45	\$ 6,272.82	\$ 3,266.25	\$ 5,040.00	\$ 5,230.20	\$ 8,322.33		?
Camp Sales		\$ 16,764.27	\$ 15,285.71	\$ 7,305.27	\$ 16,300.18	\$ 13,027.31	\$ 6,286.12	\$ 4,458.36	\$ 3,589.41	\$ 1,646.66	\$ 1,594.35	\$ 852.95	\$ 830.06	\$ 695.97	\$ 1,029.23	\$ 1,214.50	\$ 1,821.61		?
Split	#DIV/0!	24%/F / 76%C	32%/F / 68%C	35%/F / 65%C	31%/F / 69%C	37%/F / 63%C	48%/F / 52%C	59%/F / 41%C	55%/F / 43%C	72%/F / 28%C	75%/F / 26%C	82%/F / 18%C	90%/F / 12%C	80%/F / 17%C	83%/F / 17%C	81%/F / 19%C	82%/F / 18%C		?
Camp Lunch																			
Total		\$ 14,530.00	\$ 12,065.00	\$ 5,950.00	\$ 13,985.00	\$ 10,960.00	\$ 5,334.00	\$ 4,832.00	\$ 3,820.00	\$ 1,545.00	\$ 1,525.00	\$ 1,202.25	\$ 641.00	\$ 1,048.00	\$ 878.75	\$ 1,214.50	\$ 1,821.61	?	?
AVG \$ per Day		\$ 283.30	\$ 241.55	\$ 120.00	\$ 269.73	\$ 195.91	\$ 95.15	\$ 95.08	\$ 75.10	\$ 34.65	\$ 30.80	\$ 29.32	\$ 15.68	\$ 22.79	\$ 18.70	\$ 26.40	\$ 40.48		?
AVG \$ per Week		\$ 1,320.91	\$ 1,235.45	\$ 605.91	\$ 1,384.55	\$ 993.36	\$ 484.91	\$ 483.20	\$ 347.27	\$ 171.67	\$ 152.50	\$ 150.28	\$ 80.13	\$ 116.44	\$ 97.64	\$ 134.94	\$ 202.40	?	?
Avg Weekly Camp Lunches		266.4	214.27	132.22	310.78	243.56	98.6	90.6	75.8	34.33	30.11	26.72	20.03	18.78	24.41	37.95	50.6		
Avg Weekly Emp Lunches		24.2	138.64	15.89	27.67	20.78	20.2	11.1	4.18	2.75	1.56	0	0	0	0	0	0		
Average # Weekly Lunches		290.6	352.91	148.11	338.44	264.33	118.8	171.7	79.98	37.09	31.67	26.72	20.03	18.78	24.41	37.95	50.6		
Total Camp Lunches		2664	2413	1190	2797	2192	987	901	746	309	305	240	160	262	220	304	456		
Total Employee Lunches		242	305	143	249	187	206	107	37	20	14	0	0	0	0	0	0		
Total Lunches		2906	2718	1333	3046	2379	1193	1008	783	329	319	240	160	262	220	304	456		
Camp Snack																			
Total		\$ 2,234.27	\$ 1,695.71	\$ 640.27	\$ 1,100.08	\$ 1,132.31	\$ 944.87	\$ 736.36	\$ 554.41	\$ 292.08	\$ 259.35	\$ 220.70	\$ 107.97	\$ 154.06	\$ 150.48	?	?	?	?
AVG \$ per Day		\$ 48.57	\$ 27.27	\$ 11.59	\$ 19.49	\$ 20.22	\$ 17.21	\$ 14.52	\$ 11.15	\$ 6.58	\$ 5.89	\$ 5.38	\$ 2.63	\$ 3.35	\$ 3.20	?	?	?	?
AVG \$ per Week		\$ 223.43	\$ 138.64	</															

Employee Meals																			
Camp Emp. Meals \$		\$ 1,210.00	\$ 1,525.00	\$ 715.00	\$ 1,245.00	\$ 935.00	\$ 404.00	\$ 222.00	\$ 92.00	\$ 49.58	\$ 28.00	?	?	?	?	?	?	?	?
Camp Emp. Meals #		242	305	173	249	187	202	107	37	20									
50% Off Emp. Meal Disc.		-35.06	-25.25	\$ (13.00)	\$ (60.65)	\$ (127.28)	\$ (84.15)												
Shack P&L																			
Total Income		\$ 22,122.29	\$ 22,339.96	\$ 11,206.27	\$ 23,532.78	\$ 20,588.67	\$ 12,152.39	\$ 10,907.36	\$ 8,297.41	\$ 5,851.64	\$ 6,100.19	\$ 4,824.40	\$ 6,968.79	\$ 4,096.31	\$ 6,069.23	\$ 6,444.70	\$ 10,143.94	\$ 10,125.00	?
Avg Income (per wk)		\$ 2,212.23	\$ 641.30	\$ 1,245.14	\$ 2,359.27	\$ 2,058.87	\$ 1,104.76	\$ 1,220.82	\$ 829.74	\$ 585.16	\$ 600.87	\$ 482.44	\$ 774.31	\$ 372.39	\$ 551.75	\$ 704.70	\$ 1,217.10	\$ 830.29	?
Avg Expense (per wk)		\$ 886.27	\$ 801.97	\$ 519.94	\$ 1,116.08	\$ 757.24	\$ 470.29	\$ 326.63	\$ 276.19	\$ 244.12	\$ 236.27	\$ 198.68	\$ 274.76	\$ 145.04	\$ 273.10	\$ 445.16	?	?	?
Avg Profit (no pay)		\$ 1,325.96	\$ 1,126.52	\$ 600.69	\$ 1,351.79	\$ 1,301.63	\$ 634.47	\$ 821.60	\$ 498.31	\$ 292.22	\$ 357.06	\$ 204.29	\$ 367.17	\$ 250.09	\$ 278.65	\$ 259.54	?	?	?
Avg Payroll (per wk)		\$ 1,127.44	\$ 855.51	\$ 733.16	\$ 930.58	\$ 587.62	\$ 578.05	\$ 489.67	\$ 410.94	\$ 239.59	\$ 399.84	\$ 429.98	\$ 483.23	\$ 347.27	\$ 471.73	\$ 526.31	?	?	?
Avg Profit (w/ pay)		\$ 198.52	\$ 342.31	\$ (59.16)	\$ 421.22	\$ 714.01	\$ 3.55	\$ 168.71	\$ 5.18	\$ -70.33	\$ -82.77	\$ -225.69	\$ -116.05	\$ -131.91	\$ -193.08	\$ -266.77	?	?	?
Total Expense		\$ 8,862.74	\$ 8,821.69	\$ 5,199.37	\$ 10,044.75	\$ 7,572.40	\$ 5,173.24	\$ 3,592.98	\$ 3,314.32	\$ 2,929.46	\$ 2,598.97	\$ 2,781.53	\$ 3,297.06	\$ 1,719.11	\$ 3,004.07	\$ 5,870.01	?	?	?
Profit (no payroll)		\$ 13,259.55	\$ 13,518.27	\$ 6,006.90	\$ 13,519.93	\$ 13,016.27	\$ 6,979.15	\$ 7,394.38	\$ 4,983.09	\$ 2,922.18	\$ 3,570.57	\$ 2,042.87	\$ 3,671.73	\$ 2,377.20	\$ 3,065.16	\$ 472.29	?	?	?
Total Payroll		\$ 11,274.36	\$ 9,410.59	\$ 6,598.46	\$ 9,305.79	\$ 5,876.22	\$ 6,936.59	\$ 5,876.00	\$ 4,931.25	\$ 3,625.50	\$ 4,398.25	\$ 4,299.76	\$ 4,832.25	\$ 3,972.00	\$ 5,189.00	\$ 5,094.75	?	?	?
Profit (w/ payroll)		\$ 1,985.19	\$ 4,107.68	\$ (591.56)	\$ 4,212.17	\$ 7,140.05	\$ 42.56	\$ 1,518.38	\$ 51.84	\$ -703.32	\$ -827.68	\$ -2,256.89	\$ -1,160.52	\$ -1,594.80	\$ -2,123.84	\$ -4,622.46	?	?	?
Labor Margin	#DIV/0!	50.96%	42.12%	58.88%	39.54%	29%	57%	54%	59%	62%	72%	89%	69%	97%	85%	79%			
Profit Margin	#DIV/0!	8.97%	18.39%	-5%	17.90%	34.68%	0.35%	13.92%	0.62%	-12.02%	-13.57%	-46.78%	-16.65%	-38.93%	-34.99%	-71.72%			?
Food costs	#DIV/0!	40.06%	39.49%	46%	42.68%	36.78%	42.57%	32.70%	39.94%	50.06%	42.13%	57.66%	47.31%	41.97%	49.50%	76.64%	?	?	?
Food Sales per Person		\$ 3.19	\$ 3.26	\$ 1.78	\$ 2.33	\$ 2.43	\$ 2.60	\$ 2.65	\$ 2.69	\$ 2.39	\$ 2.46	\$ 2.20	\$ 1.71	\$ 2.21	\$ 2.44	\$ 1.92	\$ 2.14	\$ -	
Average Daily Ticket \$ Total		\$ 5.24	\$ 5.03	\$ 5.44															
Avg Daily Ticket \$ Weekday		\$ 5.16	\$ 5.20	\$ 5.63															
Avg Daily Ticket \$ Weekend		\$ 5.35	\$ 4.62	\$ 4.88															
Avg # Tickets per Day Total		21.47	20.68	14.90															
Avg # Tickets per Weekday		17.82	20.85	13.18															
Avg # Tickets per Weekend		26.50	20.25	19.92															
Credit/Cash %		33.4% / 66.6%	24% / 76%	27.24% / 72.76%	18.61% / 81.39%	13.6% / 86.4%	13.69% / 86.31%												
Cash Sales (Food)		3,540.26	4,512.76	2,837.75	5,448.35	6,219.38	4,630.43												
Credit Sales (Food)		1,775.76	1,425.00	1,062.50	1,245.50	979.36	734.25												
Average Weekly Hours		77.87	71.10	56.20	84.90	57.65	49.90	45.15	44.50	47.45	59.82	53.72	52.72	29.46	43.91	50.03			
Total Hours		778.73	710.96	505.78	764.11	518.81	598.78	541.75	534.00	474.50	658.00	537.17	470.50	353.50	483.00	500.25			
Income/Labor Hour		\$ 28.41	\$ 31.42	\$ 22.16	\$ 30.80	\$ 39.68	\$ 20.30	\$ 20.13	\$ 15.54	\$ 12.33	\$ 9.27	\$ 8.98	\$ 14.81	\$ 11.59	\$ 12.57	\$ 12.88			
Number of Staff		5	4	4	4	3	2	2	3	2	3	3	3	2	2	3			
Camp																			
Income		\$ 190,115.42	\$ 147,347.00	\$ 62,950.50	\$ 142,403.00	\$ 119,022.00	\$ 73,390.00	\$ 54,783.23	\$ 42,987.50	\$ 17,350.00	\$ 16,795.00	\$ 12,820.00	\$ 6,900.00	\$ 17,884.00	\$ 13,620.00	\$ 7,620.00	\$ 40,995.00	\$ 39,980.00	?
Payroll		\$ 86,106.96	\$ 80,008.51	\$ 63,467.85	\$ 74,875.15	\$ 60,479.68	\$ 42,489.19	\$ 28,198.63	\$ 14,832.77	\$ 11,082.27	\$ 9,065.75	\$ 8,226.00	\$ 7,073.63	\$ 11,336.75	\$ 10,837.75	\$ 5,985.00	\$ 2,493.50		
% Labor, Expense, Profit		45/6/48	54/7/38	101/1/-2	53/10/37	51/10/39	58/11/31	51/9/39	35/8/57	64/7/29	54/9/35	64/4/32	103/2/-4	63/7/30	80/1/19	79/0/21			
Expense		\$ 11,953.55	\$ 10,705.19	\$ 663.84	\$ 14,567.51	\$ 12,175.15	\$ 7,949.09	\$ 5,084.58	\$ 3,468.71	\$ 1,292.17	\$ 1,559.06	\$ 523.06	\$ 128.33	\$ 1,241.87	\$ 150.48				
Profit		\$ 92,054.91	\$ 56,633.30	\$ (1,181.19)	\$ 52,960.34	\$ 46,367.18	\$ 22,951.72	\$ 21,500.03	\$ 24,686.02	\$ 4,975.56	\$ 5,930.19	\$ 4,070.94	\$ -301.96	\$ 5,305.38	\$ 2,631.77	\$ 1,635.00			
profit margin	#DIV/0!	48%	38%	-2%	37%	39%	31%	39%	57%	29%	35%	32%	-4%	30%	19%	21%	0%	0%	
Camp Extra?		0	0	0	0	0	0	\$ 235.00	\$ 20.00	\$ 0.00	?	?	?	?	?	?	?	?	
Camp Directors		Alan	Alan	Alan	Alan	Alan	Alan	Alan	Alan	Alan	Alan	Alan	Alan	Danielle	Lauren	Lindsey	Lindsey	Lauren	Anthony?
Number of Staff		26	23	22	24	19	12	9	3	3	2	2	2						
Average Weekly Pay Hrs.		480.44	542.4	487.6	585.09	504.61	325.58	232.4	79.62	63.03	63.8								
Total Hours		5,284.89	5,054.05	4,467.92	5,349.71	4,598.72	3,293.58	2,324.00											
Total Registered Kids		254	226	77	249	217	193	127	110	45	39	27	24	44	43	14	39	53?	81
Camp Avg / Day		81.86	58.72	30.08	74.49	60	52	30	23	11	10	10	6	10	10	5	19?		28
Max/Day		91	88	39	89	87	77	44	28	16	17	12	9	14	15	7	30?		43
Camp Avg / Week		374.9	293.6	120.3	327.5	261	258	146	114	54	49	49	29	48	50	29	92	46	135
# days ay full capacity		10	0																
% of days at full capacity		21.70%	0																
Average Age		8.46	8.51	8.56	8.51	8.43	8.38	8.12	8.09	7.67									
# Financial Assistance		4	1	5	5?														
T1 Financial Assistance		\$ (836.00)	\$ (637.50)	\$ -	\$ (216.00)	\$ (583.00)													
T2 Financial Assistance		\$ -	\$ (252.00)	\$ (3,024.00)	\$ (2,250.00)	\$ (252.00)													
Total Assistance		\$ (836.00)	\$ (889.50)	\$ (3,024.00)	\$ (2,466.00)	\$ (835.00)													
% of income discounted		0.44%	0.60%	4.80%	1.73%	0.70%													
Weekly Discount		\$ (13,268.50)	\$ (6,550.00)	\$ (3,170.00)	\$ (1,140.00)														
Sibling Discount		\$ (2,265.08)	\$ (3,240.50)	\$ (1,352.97)	\$ (5,225.60)														
Cancellation Penalties/Deposit		\$ (82.50)	\$ -	\$ 170.75	\$ 18.31														
Revolving P&L																			
Shack Income	\$ 0.00	\$ 22,122.29	\$ 22,339.96	\$ 11,206.27	\$ 23,562.68	\$ 20,588.67	\$ 12,152.39	\$ 10,907.36	\$ 8,297.41	\$ 5,851.64	\$ 6,100.19	\$ 4,824.40	\$ 6,968.79	\$ 4,096.31	\$ 6,069.23	\$ 6,444.70	\$ 10,143.94	\$ 10,125.00	?
Shack Expense	\$ 0.00	\$ 8,862.74	\$ 8,821.69	\$ 5,199.37	\$ 10,044.75	\$ 7,572.40	\$ 5,173.24	\$ 3,592.98	\$ 3,314.32	\$ 2,929.46	\$ 2,598.97	\$ 2,781.53	\$ 3,297.06	\$ 1,719.11	\$ 3,004.07	\$ 5,870.01	?	?	?
Shack Payroll	\$ 0.00	\$ 11,274.36	\$ 9,410.59	\$ 6,598.46	\$ 9,305.76	\$ 5,876.22	\$ 6,936.59	\$ 5,876.00	\$ 4,931.25	\$ 3,625.50	\$ 4,398.25	\$ 4,299.76	\$ 4,832.25	\$ 3,972.00	\$ 5,189.00	\$ 5,094.75	?	?	?
Shack Profit	\$ 0.00	\$ 1,985.19	\$ 4,107.68	\$ (591.56)	\$ 4,212.17	\$ 7,140.05	\$ 42.56	\$ 1,518.38	\$ 51.84	\$ (703.32)	\$ (827.68)	\$ (2,256.89)	\$ (1,160.52)	\$ (1,594.80)	\$ (2,123.84)	\$ (4,622.46)	?	?	?
Camp Income	\$ 0.00	\$ 190,115.42	\$ 147,347,3																