



**TOWN OF MENDON**  
**PARKS & RECREATION DEPARTMENT**

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**Meeting Date: 9/5/2018**  
**Meeting Location: Willowbrook Restaurant, 16 Hastings St. Mendon, MA**  
**Minutes Approved: 12/26/18**

**Members Present:** Tom Belland, Dan Byer, AJ Byrne

**Members Absent:**

**Parks Director:** Dan Byer

**Others:** Jay Byer

*The meeting was called to order at 6.41pm.*

The commission discussed the chairman position and reorganizing the board.

**Dan made a motion to elect Tom as the chair, AJ seconded and all approved.**

The commission met with Jay Byer (Business and Finance Director for MURSD) to discuss Clough Field. Chris Hadfield from Mendon Upton Youth Soccer had reached out to Dan to inquire about possible repairs and improvements to the Clough Field. Jay discussed some work the school is exploring. They are planning to remove the old fence and clear some trees and poison ivy. They may replace the fence in the future but the cost is \$25K and not feasible at this time. They are also looking to take down the old backstop that is rotting in the woods. The commission discussed top dressing and aerating the field as well as re-seeding. The issue is when to close it for repairs. Jay suggests June as the ideal time once school is ended. The school has approved 3,600 for the tree work. Parks will reach out to soccer to see if they are able to contribute funds to this field.

**Tom made a motion to approve the minutes of 1/29/18, 3/18/18, 5/10/18, and 7/23/18; AJ seconded and all approved.**

The commission discussed the summer programming. Dan shared some financial data for the programs. (**Exhibit A**).

Dan also discussed the staff evaluation program. He worked with Alan to set up employee peer reviews for the rec staff and come up with a plan for more complete reviews next summer. The commission discussed staffing. All agree that if there are performance issues we should address them earlier if we can. The commission discussed the Maintenance Crew. This summer there were a few minor issues with 1 staff member who turned out to not be a good fit. Overall things went much better.

The commission discussed the parks building/garage. Tom will get a price from GBI on a modular building to be installed at the Park.

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The commission discussed the proposed battle of the bands event. AJ has talked to Pete Reiffarth and the Brothers of the Brush and there is interest in a “Battle of the Bands” for early summer to be held at the park. The event can be a fundraiser for the MendonFest or even a Parks need. AJ suggests raising funds for a 2<sup>nd</sup> basketball court.

The commission discussed the plans for MendonFest in 2019. AJ would like to know if the Town can contribute to the fireworks. Ideally he would like to see if Parks can kick in \$2,000. Dan will look into this.

The commission discussed Nipmuc Youth Softball’s proposal to build a shed on Lowell Field. They are still looking for a contractor to complete the project.

*The meeting was adjourned at 7:30pm.*

## Revolving Account Totals - 2018

Week	Shack				Camp				GRAND TOTAL
	Income	Expense	Payroll	Profit	Income	Expense	Payroll	Profit	
0 6/12	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 799.63	\$ -799.63	\$ -799.63
1 6/19	\$ 3.00	\$ 586.63	\$ 149.75	\$ -733.38	\$ -	\$ -	\$ 799.63	\$ -799.63	\$ -1,533.01
2 6/26	\$ 1,813.02	\$ 1,287.07	\$ 607.09	\$ -81.14	\$ 9,672.00	\$ 1,164.20	\$ 8,443.05	\$ 64.75	\$ -16.39
3 7/3	\$ 1,848.11	\$ 541.06	\$ 418.66	\$ 888.40	\$ 7,499.00	\$ 591.00	\$ 4,891.54	\$ 2,016.47	\$ 2,904.86
4 7/10	\$ 2,986.83	\$ 1,079.63	\$ 655.09	\$ 1,252.12	\$ 14,963.00	\$ 1,604.78	\$ 5,941.98	\$ 7,416.25	\$ 8,668.36
5 7/17	\$ 2,332.52	\$ 963.97	\$ 398.15	\$ 970.40	\$ 14,640.00	\$ 941.71	\$ 6,996.56	\$ 6,701.73	\$ 7,672.13
6 7/24	\$ 1,946.65	\$ 946.29	\$ 612.40	\$ 387.96	\$ 14,874.00	\$ 504.00	\$ 6,959.74	\$ 7,410.26	\$ 7,798.22
7 7/31	\$ 2,416.19	\$ 204.51	\$ 796.06	\$ 1,415.63	\$ 14,458.00	\$ 612.25	\$ 6,499.97	\$ 7,345.78	\$ 8,761.41
8 8/7	\$ 2,336.51	\$ 906.51	\$ 758.55	\$ 671.45	\$ 11,940.00	\$ 2,395.74	\$ 6,960.98	\$ 2,583.28	\$ 3,254.73
9 8/14	\$ 2,165.56	\$ 758.66	\$ 592.14	\$ 814.77	\$ 14,538.00	\$ 998.47	\$ 6,572.09	\$ 6,967.44	\$ 7,782.21
10 8/21	\$ 2,740.28	\$ 298.07	\$ 888.35	\$ 1,553.86	\$ 16,438.00	\$ 129.00	\$ 6,414.15	\$ 9,894.85	\$ 11,448.71
11 8/28	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
AVG	\$ 2,058.87	\$ 757.24	\$ 587.62	\$ 714.01	\$ 13,224.67	\$ 993.46	\$ 5,570.85	\$ 4,436.50	\$ 5,085.60
TOTAL	\$ 20,588.67	\$ 7,572.40	\$ 5,876.22	\$ 7,140.05	\$ 119,022.00	\$ 8,941.15	\$ 61,279.30	\$ 48,801.55	\$ 55,941.60
				\$ 7,140.05	Total Payments +/-			\$ 48,801.55	\$ 55,941.60

\$ 48,801.55

**REVOLVING PROFIT**

**\$ 55,941.60**

**Current as of:**

**9/5/18 5:15 PM**

**REC1**

**\$ 3,973.99**

TOTAL	Service	\$ 1,462.76	TOTAL	Credit Fees	\$ 2,511.23
Month	Service	Credit	Month	Service	Credit
Jan	\$ 100.00	1.74	July	246.56	562.04
Feb	\$ 100.00	3.78	Aug	392.62	732.77
Mar	\$ 137.36	418.68	Sept		
April	\$ 100.00	166.62	Oct		
May	\$ 100.00	34.58	Nov		
June	\$ 286.22	591.02	Dec		

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## Beach Account Totals

Week		Beach Income			Expenses - Payroll	Camp Lifeguard	TOTAL
		Admission	Passes	Lessons	Guards		
0	6/11/17	\$ 0.00	\$ 0.00	\$ 0.00	\$ 94.50	\$ -	\$ -94.50
1	6/18/17	\$ -	\$ 0.00	\$ 0.00	\$ 302.13	\$ -	\$ -302.13
2	6/25/17	\$ 635.00	\$ 1,025.00	\$ 497.50	\$ 1,696.08	\$ -1,696.06	\$ 2,157.48
3	7/2/17	\$ 971.00	\$ 350.00	\$ 497.50	\$ 1,432.20	\$ -173.44	\$ 559.74
4	7/9/17	\$ 850.00	\$ 300.00	\$ 1,157.50	\$ 1,967.71	\$ -182.40	\$ 522.19
5	7/16/17	\$ 447.00	\$ 50.00	\$ 1,157.50	\$ 1,374.23	\$ -69.72	\$ 349.99
6	7/23/17	\$ 233.00	\$ 0.00	\$ 600.00	\$ 1,341.76	\$ -201.96	\$ -306.80
7	7/30/17	\$ 530.00	\$ 50.00	\$ 600.00	\$ 1,579.16	\$ -299.55	\$ -99.61
8	8/6/17	\$ 852.00	\$ 0.00	\$ 442.50	\$ 1,541.62	\$ -211.08	\$ -36.04
9	8/13/17	\$ 316.00	\$ 0.00	\$ 442.50	\$ 1,541.93	\$ -212.09	\$ -571.34
10	8/20/17	\$ 365.00	\$ 0.00	\$ 0.00	\$ 1,471.25	\$ -170.75	\$ -935.50
11	8/27/17	\$ -	\$ 0.00	\$ 0.00	\$ -	\$ -	\$ -
	AVG	\$ 472.64	\$ 161.36	\$ 490.45	\$ 1,303.87	\$ -292.46	\$ 113.04
	TOTAL	\$ 5,199.00	\$ 1,775.00	\$ 5,395.00	\$ 14,342.57	\$ -3,217.05	\$ 1,243.48
				\$ 12,369.00		\$ 11,125.52	\$ 1,243.48

Current as of:

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2015



9/5/2018	Blank	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Hours	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-5 Ux Res	12-5 Ux Res	12-6 Ux Res	12-5 Ux Res	12-7 Ux Res	12-6 Ux Res	12-7 Ux Res
R		2	2	2	2	\$2.00	\$2.00	\$2.00	\$0.00	\$ 2.00	\$ 2.00	\$ 1.00	\$ 1.00	\$ 1.00	\$ 1.00
NR		3	3	3	3	\$3.00	\$3.00	\$3.00	\$0.00	\$ 5.00	\$ 5.00	\$ 2.00	\$ 2.00	\$ 2.00	\$ 2.00
R-P		40	50	50	50	\$50.00	\$50.00	\$90.00	\$0.00	\$ 90.00	\$ 90.00	\$ 45.00	\$ 45.00	\$ 45.00	\$ 45.00
NR-P		125	125	125	125	\$100.00	\$100.00	\$135.00	\$0.00	\$ 180.00	\$ 180.00	\$ 90.00	\$ 90.00	\$ 90.00	\$ 90.00
Open		6/23	6/18	6/19	6/20	6/19	6/22	6/20	6/25	6/19	6/22	6/23	6/25	6/27	6/27
Close		8/25	8/30	8/27	8/28	8/23	8/24	8/25	8/27	8/28	8/26	8/23	8/25	8/8	8/8
Season Length		63	73	69	69	65	63	66	63	70	65	61	61	42	42
Close Early (Before 4pm)			12	6	12	6	5	12	10	19	22	19	7	7	7
% Days Open after 4pm			87.14%	91.43%	82.61%	90.77%	90.63%	78.79%	82.54%	69.01%	68.18%	75.00%	87.10%	57.14%	57.14%
<b>ALL Patrons</b>															
Total		3108	2255	2430	1709	1761	1857	1809	3678	1478	2067	2727	3894	2989	2989
Weekdays		2016	1426	1686	1160	1305	1253	1280	2770	1020	1538	2219	3114	2223	2223
Weekends		1092	829	744	549	456	604	529	908	437	529	508	780	766	766
AVG per Day		40	29	35	24	27	29	27	57	21	31	44	63	66	66
AVG Per Weekdays		37	26	33	23	28	28	27	62	20	32	49	69	72	72
AVG per Weekend		50	38	39	27	23	30	28	48	21	29	30	46	60	60
Max/Day		177	124	110	89	90	105	102	150	64	112	137	183	161	161
<b>Resident</b>															
Total		789	442	870	680	571	838	923	1928	985	1356	1364	1841	1287	1287
Weekdays		541	284	629	455	445	555	691	1532	684	973	1082	1426	929	929
Weekends		248	158	241	225	126	283	232	396	288	383	282	415	358	358
AVG per Day		10	6	12	10	9	13	14	30	14	21	22	30	30	30
AVG Per Weekdays		10	5	12	9	10	13	14	34	14	20	24	32	30	30
AVG per Weekend		11	7	13	11	6	14	12	21	14	21	17	24	28	28
Max/Day		68	30	48	37	40	54	47	76	53	79	81	97	67	67
<b>Uxbridge</b>															
Total		306	127												
Weekdays		226	75												
Weekends		80	52												
AVG per Day		4	2												
AVG Per Weekdays		4	1												
AVG per Weekend		4	2												
Max/Day		29	9												
<b>Non-Resident</b>															
Total		1003	661	817	591	479	526	774	1732	295	439	767	1003	1185	1185
Weekdays		513	367	496	350	316	347	504	1224	195	333	638	807	866	866
Weekends		490	294	321	241	163	179	270	508	98	106	129	196	319	319
AVG per Day		13	9	11	8	7	8	12	27	4	7	12	16	28	28
AVG Per Weekdays		9	7	11	7	7	8	11	27	4	7	14	18	28	28
AVG per Weekend		22	13	10	12	8	9	14	27	5	6	8	12	25	25
Max/Day		93	52	32	57	38	35	57	75	21	28	79	64	68	68
<b>Passes</b>															
Total		1068	1025	743	438	711	493	112	18	198	272	596	1050	517	517
Weekdays		736	700	561	355	544	351	85	14	141	232	499	881	428	428
Weekends		332	325	182	83	167	142	27	4	51	40	97	169	89	89
AVG per Day		14	13	11	6	11	8	2	0	3	4	10	20	8	8
AVG Per Weekdays		13	13	11	7	12	8	2	0	3	5	11	25	14	14
AVG per Weekend		15	15	10	4	8	7	1	0	3	2	6	12	7	7
Max/Day		82	58	32	31	35	36	14	3	11	17	34	79	42	42
<b>Passes Sold</b>															
R		28	22	19	8	17	14	1	0	4	6	16	33	29	29
Ux		7	10												
NR		8	8	5	6	8	3	0	0	1	1	6	7	2	2
Total	0	43	40	24	14	25	17	1	0	5	7	22	40	31	31



Admissions \$\$														
R		\$ 1,578.00	\$ 884.00	\$ 1,740.00	\$ 1,360.00	\$ 1,142.00	\$ 1,676.00	\$ 1,406.00	\$ 0.00	\$ 1,970.00	\$ 2,712.00	\$ 1,364.00	\$ 1,841.00	\$ 1,287.00
Ux		\$ 612.00	\$ 254.00											
NR		\$ 3,009.00	\$ 1,983.00	\$ 2,451.00	\$ 1,773.00	\$ 1,437.00	\$ 1,578.00	\$ 1,419.00	\$ 0.00	\$ 1,475.00	\$ 2,195.00	\$ 1,534.00	\$ 2,006.00	\$ 2,370.00
Total	\$ -	\$ 5,199.00	\$ 3,121.00	\$ 4,191.00	\$ 3,133.00	\$ 2,579.00	\$ 3,254.00	\$ 2,825.00	\$ 0.00	\$ 3,445.00	\$ 4,907.00	\$ 2,898.00	\$ 3,847.00	\$ 3,657.00
Passes														
Income		\$ 1,775.00	\$ 2,550.00	\$ 1,475.00	\$ 1,150.00	\$1,650.00	\$1,000.00	\$90.00	\$0.00	\$540.00	\$720.00	\$1,260.00	\$2,115.00	
Expense			\$ 2,334.00	\$ 1,750.00	\$ 1,078.00	\$1,602.00	\$999.00	\$78.00	\$0.00	\$384.00	\$700.00			
Profit			\$ -216.00	\$ (275.00)	\$ 72.00	\$48.00	\$1.00	\$12.00	\$0.00	\$156.00	\$20.00			
Total Admission \$	\$ -	\$ 5,199.00	\$ 3,337.00	\$ 3,916.00	\$ 3,205.00	\$ 2,627.00	\$ 3,255.00	\$ 2,837.00	\$ 0.00	\$ 3,601.00	\$ 4,927.00	\$ 2,898.00	\$ 3,847.00	\$ 3,657.00
Lesson Students														
R		32	28	35	23	29	18	26	0	40	43	49	100	
Ux		21	15	14	23	23	0	0	0	0	0	0	0	0
NR		26	30	13	18	18	12	11	0	43	59	41	68	
TOTAL		79	73	62	64	70	30	37	0	83	102	90	168	0
Lesson Income														
Price \$ (R/NR)		\$65/\$75	\$65/\$75	\$65/\$75(\$50L1)	\$65/\$75	\$65/\$75	\$65/\$75	\$65/\$75	0	\$50(\$150)/\$60	\$50(\$150)/\$60	\$40(\$120)/\$50	\$40(\$120)/\$50	\$35(\$100)/\$45
R		\$ 3,445.00	\$ 2,795.00	\$ 3,090.00	\$ 3,055.00	\$ 3,380.00	\$ 1,170.00	\$ 1,690.00	\$ -	\$ 2,000.00	\$ 2,150.00	\$ 1,960.00	\$ 4,000.00	\$ -
NR		\$ 1,950.00	\$ 2,250.00	\$ 960.00	\$ 1,350.00	\$ 1,350.00	\$ 775.00	\$ 825.00	\$ -	\$ 2,580.00	\$ 3,540.00	\$ 2,050.00	\$ 3,400.00	\$ -
TOTAL		\$ 5,395.00	\$ 5,045.00	\$ 4,050.00	\$ 4,119.50	\$4,730.00	\$1,995.00	\$2,515.00	\$0.00	\$4,580.00	\$5,690.00	\$4,010.00	\$7,400.00	\$0.00
Payroll		\$ 2,770.00	\$ 2,077.75	\$ 1,463.50	\$ 1,192.50	\$1,557.00	\$690.00	\$987.75						
sum		\$ 2,625.00	\$ 2,967.25	\$ 2,586.50	\$ 2,927.00	\$ 3,173.00	\$ 1,305.00	\$ 1,527.25						
Profit		\$ 2,618.00	\$ 2,967.25	\$ 2,586.50	\$ 2,927.00	\$3,173.00	\$1,305.00	\$1,527.25						
Profit Margin	#DIV/0!	48.53%	58.82%	63.86%	71.05%	67.08%	65.41%	60.73%						
Beach P&L														
Admissions		\$ 5,199.00	\$ 3,121.00	\$ 4,191.00	\$ 3,133.00	\$ 2,579.00	\$ 3,254.00	\$ 2,825.00	\$ 0.00	\$ 3,445.00	\$ 4,907.00	\$ 2,898.00	\$ 3,847.00	\$ 3,657.00
Passes		\$ 1,775.00	\$ 2,550.00	\$ 1,475.00	\$ 1,150.00	\$ 1,650.00	\$ 1,000.00	\$ 90.00	\$ 0.00	\$ 540.00	\$ 720.00			
Lessons		\$ 5,395.00	\$ 5,045.00	\$ 4,050.00	\$ 4,119.50	\$ 4,730.00	\$ 1,995.00	\$ 2,515.00	\$ 0.00	\$ 4,580.00	\$ 5,690.00	\$ 4,010.00	\$ 7,400.00	
Total Income	\$ -	\$ 12,369.00	\$10,716.00	\$ 9,716.00	\$ 8,402.50	\$ 8,959.00	\$ 6,249.00	\$ 5,430.00	\$ 0.00	\$ 8,565.00	\$11,317.00	\$ 6,908.00	\$11,247.00	\$ 3,657.00
Beach Director		\$ -	\$ -	\$ -	\$ 0.00	\$ 0.00	\$ 3,026.75	\$ 0.00						
Payroll		\$ 14,342.57	\$16,132.00	\$11,914.25	\$ 9,825.75	\$10,156.48	\$ 6,899.00	\$ 9,762.51	\$ 6,788.00					
Camp Lifeguard		\$ 3,217.05	\$ 1,396.74											
Total Pay		\$ 11,125.52	\$14,735.26	\$11,914.25	\$ 9,825.75	\$10,156.48	\$ 9,925.75	\$ 9,762.51	\$ 6,788.00	\$ -	\$ -	\$ -	\$ -	\$ -
Profit		\$ 1,243.48	\$ (4,019.26)	\$ (2,198.25)	\$ (1,423.25)	\$ (1,197.48)	\$ (3,676.75)	\$ (4,332.51)						
Food Sales (Total including Camp)														
Total		\$ 20,588.67	\$12,152.39	\$10,907.36	\$ 8,297.41	\$ 5,851.64	\$ 6,100.19	\$ 4,824.40	\$ 6,968.79	\$ 4,096.31	\$ 6,069.23	\$ 6,444.70	\$10,143.94	\$10,125.00
Weekdays		\$ 18,213.20	\$10,471.53	\$ 9,319.54	\$ 7,226.72	\$ 4,918.14	\$ 4,364.19	\$ 4,055.09	\$ 5,485.04	\$ 3,712.31	\$ 5,244.88	\$ 5,582.95	\$ 8,710.99	\$ 4,737.25
Weekends		\$ 2,150.50	\$ 1,489.64	\$ 1,399.25	\$ 996.25	\$ 860.25	\$ 1,736.00	\$ 769.31	\$ 1,483.75	\$ 361.25	\$ 824.35	\$ 861.75	\$ 1,432.95	\$ 1,074.75
AVG per Day		\$ 1,871.70	\$ 1,012.70	\$ 991.58	\$ 474.54	\$ 88.66	\$ 93.85	\$ 72.01	\$ 108.89	\$ 56.89	\$ 91.96	\$ 103.95	\$ 163.61	\$ 92.25
AVG Per Weekdays		\$ 331.15	\$ 190.39	\$ 185.42	\$ 142.73	\$ 109.29	\$ 96.98	\$ 84.48	\$ 121.89	\$ 74.25	\$ 109.27	\$ 124.07	\$ 193.58	\$ 152.81
AVG per Weekend		\$ 97.75	\$ 67.71	\$ 73.64	\$ 49.81	\$ 43.01	\$ 86.80	\$ 38.47	\$ 74.19	\$ 17.20	\$ 45.80	\$ 50.69	\$ 84.29	\$ 82.67
Max/Day		\$ 761.92	\$ 511.71	\$ 478.11	\$ 334.50	\$ 350.88	\$ 536.75	\$ 230.25	\$ 312.25	\$ 411.77	\$ 349.56	\$ 457.35	\$ 622.15	\$ 366.25
Food Sales		\$ 7,561.36	\$ 5,866.27	\$ 6,449.00	\$ 4,604.75	\$ 4,204.98	\$ 4,575.19	\$ 3,971.45	\$ 6,272.82	\$ 3,266.25	\$ 5,040.00	\$ 5,230.20	\$ 8,322.33	
Camp Sales		\$ 13,027.31	\$ 6,286.12	\$ 4,458.36	\$ 3,589.41	\$ 1,646.66	\$ 1,594.35	\$ 852.95	\$ 830.06	\$ 695.97	\$ 1,029.23	\$ 1,214.50	\$ 1,821.61	
Split	#DIV/0!	37%F / 63%C	48%F / 52%C	59%F / 41%C	55%F / 43%C	72%F / 28%C	75%F / 26%C	82%F / 18%C	90%F / 12%C	80%F / 17%C	83%F / 17%C	81%F / 19%C	82%F / 18%C	
Camp Lunch														
Total		\$ 10,960.00	\$ 5,334.00	\$ 4,832.00	\$ 3,820.00	\$ 1,545.00	\$ 1,525.00	\$ 1,202.25	\$ 641.00	\$ 1,048.00	\$ 878.75	\$ 1,214.50	\$ 1,821.61	?
AVG per Day		\$ 996.36	\$ 95.15	\$ 95.08	\$ 75.10	\$ 34.65	\$ 30.80	\$ 29.32	\$ 15.68	\$ 22.79	\$ 18.70	\$ 26.40	\$ 40.48	?
AVG per Week		\$ 195.91	\$ 484.91	\$ 483.20	\$ 347.27	\$ 171.67	\$ 152.50	\$ 150.28	\$ 80.13	\$ 116.44	\$ 97.64	\$ 134.94	\$ 202.40	?
Cash Lunches		0	3	201	157	46								
Camp Fee Lunches		2192	983	700	589	220								
Total Lunches		2192	986	901	746	266	0	0	0	0	0	0	0	0
Camp Snack														
Total		1132.31	944.87	\$ 736.36	\$ 554.41	\$ 292.08	\$ 259.35	\$ 220.70	\$ 107.97	\$ 154.06	\$ 150.48	?	?	?
AVG per Day		20.22	17.21	\$ 14.52	\$ 11.15	\$ 6.58	\$ 5.89	\$ 5.38	\$ 2.63	\$ 3.35	\$ 3.20	?	?	?
AVG per Week		102.94	87.92	\$ 73.64	\$ 50.40	\$ 32.45	\$ 28.82	\$ 27.59	\$ 13.50	\$ 17.12	\$ 16.72	?	?	?
Total Snacks		2446	2572	1637	1241	448								



9/5/2018	Blank	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Employee Meals															
Camp Emp. Meals \$		935	\$ 404.00	\$ 222.00	\$ 92.00	\$ 49.58	\$ 28.00	?	?	?	?	?	?	?	?
Camp Emp. Meals #		187	202	107	37	20									
50% Off Emp. Meal Disc.		-127.28	\$ (84.15)												
Shack P&L															
Avg Income (per wk)		2058.87	\$ 1,104.76	\$ 1,220.82	\$ 829.74	\$ 585.16	\$ 560.87	\$ 482.44	\$ 774.31	\$ 372.39	\$ 551.75	\$ 704.70	\$ 1,217.10	\$ 830.29	
Avg Expense (per wk)		757.24	\$ 470.29	\$ 326.63	\$ 276.19	\$ 244.12	\$ 236.27	\$ 198.68	\$ 274.76	\$ 145.04	\$ 273.10	\$ 445.16	?	?	
Avg Profit (no pay)		1301.63	\$ 634.47	\$ 821.60	\$ 498.31	\$ 292.22	\$ 357.06	\$ 204.29	\$ 367.17	\$ 250.09	\$ 278.65	\$ 259.54	?	?	
Avg Payroll (per wk)		587.62	\$ 578.05	\$ 489.67	\$ 410.94	\$ 239.59	\$ 399.84	\$ 429.98	\$ 483.23	\$ 347.27	\$ 471.73	\$ 526.31	?	?	
Avg Profit (w/ pay)		714.01	\$ 3.55	\$ 168.71	\$ 5.18	\$ -70.33	\$ -82.77	\$ -225.69	\$ -116.05	\$ -131.91	\$ -193.08	\$ -266.77	?	?	
Total Expense		7572.4	\$ 5,173.24	\$ 3,592.98	\$ 3,314.32	\$ 2,929.46	\$ 2,598.97	\$ 2,781.53	\$ 3,297.06	\$ 1,719.11	\$ 3,004.07	\$ 5,870.01	?	?	
Profit (no payroll)		13016.27	\$ 6,979.15	\$ 7,394.38	\$ 4,983.09	\$ 2,922.18	\$ 3,570.57	\$ 2,042.87	\$ 3,671.73	\$ 2,377.20	\$ 3,065.16	\$ 472.29	?	?	
Total Payroll		5876.22	\$ 6,936.59	\$ 5,876.00	\$ 4,931.25	\$ 3,625.50	\$ 4,398.25	\$ 4,299.76	\$ 4,832.25	\$ 3,972.00	\$ 5,189.00	\$ 5,094.75	?	?	
Profit (w/ payroll)		7140.05	\$ 42.56	\$ 1,518.38	\$ 51.84	\$ -703.32	\$ -827.68	\$ -2,256.89	\$ -1,160.52	\$ -1,594.80	\$ -2,123.84	\$ -4,622.46	?	?	
Profit Margin	#DIV/0!	34.68%	0.35%	13.92%	0.62%	-12.02%	-13.57%	-46.78%	-16.65%	-38.93%	-34.99%	-71.72%			
food costs	#DIV/0!	37%	42.57%	32.70%	39.94%	50.06%	42.13%	57.66%	47.31%	41.97%	49.50%	76.64%	?	?	
Camp															
Income		\$119,022.00	\$73,390.00	\$54,783.23	\$42,987.50	\$17,350.00	\$16,795.00	\$12,820.00	\$6,900.00	\$17,884.00	\$13,620.00	\$7,620.00	\$40,995.00	\$39,980.00	
Payroll		\$ 61,279.30	\$42,489.19	\$28,198.63	\$14,832.77	\$11,082.27	\$9,065.75	\$8,226.00	\$7,073.63	\$11,336.75	\$10,837.75	\$5,985.00	\$2,493.50		
Expense		\$ 8,941.15	\$ 7,949.09	\$ 5,084.58	\$ 3,468.71	\$1,292.17	\$1,559.06	\$523.06	\$128.33	\$1,241.87	\$150.48				
Profit		\$ 48,801.55	\$22,951.72	\$21,500.03	\$24,686.02	\$4,975.56	\$5,930.19	\$4,070.94	\$ -301.96	\$5,305.38	\$2,631.77	\$1,635.00			
profit margin	#DIV/0!	41%	31%	39%	57%	29%	35%	32%	-4%	30%	19%	21%	0%	0%	
Camp Extra?		0		\$ 235.00	\$ 20.00	\$0.00	?	?	?	?	?	?			
Camp Directors		Alan	Alan	Alan	Alan	Alan	Alan	Alan	Alan	Danielle	Lauren	Lindsey	Lindsey	Lauren	Anthony?
Total Registered Kids		217	193	127	110	45	39	27	24	44	43	14	39	53?	81
Camp Avg / Day		60	52	30	23	11	10	10	6	10	10	5	19	?	28
Max/Day		87	77	44	28	16	17	12	9	14	15	7	30	?	43
Camp Avg / Week		261	258	146	114	54	49	49	29	48	50	29	92	46	135
Average Age		8.43	8.38	8.12	8.09	7.67									
Revolving P&L															
Shack Income	\$0.00	\$20,588.67	\$12,152.39	\$10,907.36	\$8,297.41	\$5,851.64	\$6,100.19	\$4,824.40	\$6,968.79	\$4,096.31	\$6,069.23	\$6,444.70	\$10,143.94	\$10,125.00	?
Shack Expense	\$0.00	\$7,572.40	\$5,173.24	\$3,592.98	\$3,314.32	\$2,929.46	\$2,598.97	\$2,781.53	\$3,297.06	\$1,719.11	\$3,004.07	\$5,870.01	?	?	?
Shack Payroll	\$0.00	\$5,876.22	\$6,936.59	\$5,876.00	\$4,931.25	\$3,625.50	\$4,398.25	\$4,299.76	\$4,832.25	\$3,972.00	\$5,189.00	\$5,094.75	?	?	?
Shack Profit	\$0.00	\$7,140.05	\$42.56	\$1,518.38	\$51.84	(\$703.32)	(\$827.68)	(\$2,256.89)	(\$1,160.52)	(\$1,594.80)	(\$2,123.84)	(\$4,622.46)	?	?	?
Camp Income	\$0.00	\$119,022.00	\$73,390.00	\$54,783.23	\$42,987.50	\$17,350.00	\$16,795.00	\$12,820.00	\$6,900.00	\$17,884.00	\$13,620.00	\$7,620.00	\$40,995.00	\$39,980.00	\$0.00
Camp Expense	\$0.00	\$8,941.15	\$7,949.09	\$5,084.58	\$3,468.71	\$1,292.17	\$1,559.06	\$523.06	\$128.33	\$1,241.87	\$150.48	\$0.00	\$0.00	\$0.00	\$0.00
Camp Payroll	\$0.00	\$61,279.30	\$42,489.19	\$28,198.63	\$14,832.77	\$11,082.27	\$9,065.75	\$8,226.00	\$7,073.63	\$11,336.75	\$10,837.75	\$5,985.00	\$2,493.50	\$0.00	\$0.00
Camp Profit	\$0.00	\$48,801.55	\$22,951.72	\$21,500.03	\$24,686.02	\$4,975.56	\$5,930.19	\$4,070.94	(\$301.96)	\$5,305.38	\$2,631.77	\$1,635.00	\$0.00	\$0.00	\$0.00
Revolving Profit	\$0.00	\$55,941.60	\$22,994.28	\$23,018.41	\$24,737.86	\$4,272.24	\$5,102.51	\$1,814.05	(\$1,462.48)	\$3,710.58	\$507.93	(\$2,987.46)	#VALUE!	#VALUE!	#VALUE!

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