



TOWN OF MENDON
PARKS & RECREATION DEPARTMENT

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Meeting Date: 12/19/2017

Meeting Location: Greenhouse Wood Fired Pub, 3 Cape Rd. Mendon, MA 01756

Minutes Approved: 1/29/2018

Members Present: Tom Belland, Dan Byer, AJ Byrne

Members Absent:

Parks Director: Dan Byer

Others:

The meeting was called to order at 4:30pm with Tom and Dan in attendance.

Dan and Tom discussed the Tetreault Field project. Dan said it is now complete, Eric also repaired all the damage and hydro seeded the field. Tom says we will probably need to seed it again in the spring.

AJ arrived at 4:45pm.

Dan discussed a possible 350th monument in Veteran's Park. There is some interest from baseball for a picnic table or seating area outside the home run fences. Dan found a company that will provide a disease resistant American Elm tree plus a plaque for \$200. They were planning to use it as part of the 350th for a tree planting but the event never happened. The commission agrees this would be a good location.

Dan updated the commission on the Eagle Scout shed at Veteran's Park. The shed is almost complete. The scout just has to touch up some of the trim. Dan said the roof soffits are still open. Tom suggests we close them to keep wildlife out of the shed.

The commission discussed the finances from last summer (attached). Dan shared the numbers from last summer's programs. Tom asked about beach usage and lessons. Dan said lessons are slightly increased as we were able to finally run all 4 sessions. Beach usage is slightly down from last year but we did sell more passes this summer. AJ suggested we work on increasing beach attendance. The commission discussed additional summer concerts. Dan said there are 2 bands who applied for cultural funding to perform over the summer. He will work on a possible schedule for further review. Tom suggested more advertising. Dan asked if they think it is worth putting a larger ad in the crier. The commissioners agree. They also suggest looking into some of the surrounding papers as well. All agree we should focus on increasing beach attendance.

The commission discussed a possible summer festival event to replace the block party. All agree the park is an ideal location to avoid issues with closing streets. Dan suggests doing it when the beach is

open and when we have staff. The commission thinks the end of the summer in August would be a good time. AJ suggests we reach out to the Brothers. It would be a good idea to set up a meeting after New Year's to discuss with the various interested groups.

Dan reviewed the proposed budget for FY2019 (attached). It is the same as FY18 with a small increase for Telephone (\$300) due to an increase in costs for the beach internet contract. Also he recommends an additional \$20 for postage to cover the costs of mailing final pay checks.

Dan made a motion to accept the proposed FY19 budget, Tom seconded, all approved.

Dan reviewed the LED upgrades at the bathrooms. The Green Energy grant program paid for the replacement of the interior lights with LED motion operated lights, and the 2 exterior floodlights with LEDs. The work is complete.

The commission discussed the proposed hiring schedule. Dan would like to contact retiring employees now, post open jobs in Jan and hopefully interview in March. All agree.

The commission discussed Morrison Drive. Dan explained he has heard the Town won't consider any uses for the shell until the new police station project is actually underway. Tom says he and AJ can help with whatever we need to pull together for a proposal. Dan pulls up the GIS maps to show the Tom and AJ the location of the lots. He is hoping there is space for fields next to the building. Dan will pull together the info from the old police station project and share it with the commissioners. Tom says we definitely need more space. He recommends if Morrison Drive is not an option, we look at a modular garage near the existing bathrooms. Dan says the only concern is water and heat

The meeting was adjourned at 6:45pm.

Beach Account Totals

Week		Beach Income			Expenses - Payroll	Camp Lifeguard	TOTAL
		Admission	Passes	Lessons	Guards		
0	6/11/17	\$ 0.00	\$ 0.00	\$ 0.00	\$ 421.50	\$ -400.14	\$ -21.36
1	6/18/17	\$ 177.00	\$ 1,650.00	\$ 0.000	\$ 1,438.00	\$ -	\$ 389.00
2	6/25/17	\$ 257.00	\$ 300.00	\$ 1,012.500	\$ 1,799.88	\$ -868.01	\$ 637.63
3	7/2/17	\$ 425.00	\$ 300.00	\$ 1,012.500	\$ 1,522.31	\$ -	\$ 215.19
4	7/9/17	\$ 288.00	\$ 200.00	\$ 772.500	\$ 1,517.06	\$ -	\$ -256.56
5	7/16/17	\$ 604.00	\$ 100.00	\$ 772.500	\$ 2,049.09	\$ -	\$ -572.59
6	7/23/17	\$ 151.00	\$ 0.00	\$ 485.000	\$ 1,249.81	\$ -	\$ -613.81
7	7/30/17	\$ 426.00	\$ 0.00	\$ 485.000	\$ 1,450.19	\$ -	\$ -539.19
8	8/6/17	\$ 289.00	\$ 0.00	\$ 252.500	\$ 1,464.42	\$ -	\$ -922.92
9	8/13/17	\$ 236.00	\$ 0.00	\$ 252.500	\$ 1,417.15	\$ -	\$ -928.65
10	8/20/17	\$ 244.00	\$ 0.00	\$ 0.000	\$ 1,313.28	\$ -	\$ -1,069.28
11	8/27/17	\$ 24.00	\$ 0.00	\$ 0.000	\$ 489.31	\$ -128.59	\$ -336.72
	AVG	\$ 281.55	\$ 231.82	\$ 458.64	\$ 1,422.06	\$ -115.29	\$ -334.78
	TOTAL	\$ 3,121.00	\$ 2,550.00	\$ 5,045.00	\$ 16,132.00	\$ -1,396.74	\$ -4,019.26
				\$ 10,716.00			\$ -4,019.26

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Revolving Account Totals - 2017

Week	Shack				Camp				GRAND TOTAL
	Income	Expense	Payroll	Profit	Income	Expense	Payroll	Profit	
0 6/12	\$ -	\$ -	\$ 250.00	\$ -250.00	\$ -	\$ 468.04	\$ 886.27	\$ -1,354.31	\$ -1,604.31
1 6/19	\$ 712.47	\$ 984.16	\$ 835.00	\$ -1,106.69	\$ 6,745.00	\$ 484.99	\$ 3,395.13	\$ 2,864.89	\$ 1,758.20
2 6/26	\$ 1,339.00	\$ 540.92	\$ 670.50	\$ 127.58	\$ 6,625.00	\$ 1,109.29	\$ 4,942.14	\$ 573.58	\$ 701.16
3 7/3	\$ 861.64	\$ 318.30	\$ 487.00	\$ 56.34	\$ 8,080.00	\$ 246.00	\$ 3,380.50	\$ 4,453.50	\$ 4,509.84
4 7/10	\$ 1,017.94	\$ 538.43	\$ 531.00	\$ -51.49	\$ 10,660.00	\$ 1,026.00	\$ 4,521.88	\$ 5,112.13	\$ 5,060.64
5 7/17	\$ 1,799.80	\$ 589.50	\$ 674.75	\$ 535.55	\$ 7,235.00	\$ 620.00	\$ 4,454.38	\$ 2,160.63	\$ 2,696.18
6 7/24	\$ 812.82	\$ 291.70	\$ 539.25	\$ -18.13	\$ 4,070.00	\$ 895.00	\$ 4,016.50	\$ -841.50	\$ -859.63
7 7/31	\$ 1,326.63	\$ 645.40	\$ 572.93	\$ 108.30	\$ 5,000.00	\$ 588.00	\$ 4,363.25	\$ 48.75	\$ 157.05
8 8/7	\$ 1,187.20	\$ 465.85	\$ 707.36	\$ 13.99	\$ 6,385.00	\$ 1,587.77	\$ 4,263.25	\$ 533.98	\$ 547.97
9 8/14	\$ 1,210.56	\$ 367.48	\$ 726.58	\$ 116.50	\$ 8,185.00	\$ 924.00	\$ 4,082.20	\$ 3,178.80	\$ 3,295.30
10 8/21	\$ 1,301.73	\$ 215.75	\$ 666.50	\$ 419.48	\$ 10,405.00	\$ -	\$ 4,183.72	\$ 6,221.29	\$ 6,640.77
11 8/28	\$ 582.60	\$ 215.75	\$ 275.72	\$ 91.13	\$ -	\$ -	\$ -	\$ -	\$ 91.13
AVG	\$ 1,104.76	\$ 470.29	\$ 578.05	\$ 3.55	\$ 7,339.00	\$ 794.91	\$ 3,862.65	\$ 2,086.52	\$ 1,916.19
TOTAL	\$ 12,152.39	\$ 5,173.24	\$ 6,936.59	\$ 42.56	\$ 73,390.00	\$ 7,949.09	\$ 42,489.19	\$ 22,951.72	\$ 22,994.28
				\$ 42.56	Total Payments +/-			\$ 22,951.72	\$ 22,994.28

\$ 22,951.72

REVOLVING PROFIT	\$ 22,994.28
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REC1			\$ 3,901.58		
TOTAL	Service	\$ 1,598.29	TOTAL	Credit Fees	\$ 2,303.29
Month	Service	Credit	Month	Service	Credit
Jan	\$ -	0	July	389.44	741.26
Feb	\$ -	0	Aug	322.63	611.02
Mar	\$ 100.00	99.45	Sept	100	11.07
April	\$ 100.00	22.46	Oct	100	1.89
May	\$ 100.00	222.3	Nov	100	2.82
June	\$ 286.22	591.02	Dec		

Daily Count as of : 12/18/2017 15:37						
		Mon	Tues	Wed	Thurs	Fri
W1	ALL	12	37	52	46	36
	FULL	12	37	50	44	34
	AM	0	0	2	2	2
	PM	0	0	0	0	0
W2	ALL	46	59	69	53	47
	ALL	44	57	67	51	47
	AM	2	2	2	2	0
	PM	0	0	0	0	0
W3	ALL	21	0	44	45	40
	ALL	20	0	44	43	40
	AM	1	0	0	2	0
	PM	0	0	0	0	0
W4	ALL	57	55	66	55	48
	ALL	55	53	66	51	48
	AM	2	2	0	4	0
	PM	0	0	0	0	0
W5	ALL	47	54	64	56	49
	ALL	44	49	61	53	48
	AM	3	5	3	3	1
	PM	0	0	0	0	0
W6	ALL	47	46	61	42	38
	ALL	45	44	59	40	36
	AM	2	2	2	2	2
	PM	0	0	0	0	0
W7	ALL	52	55	69	65	52
	ALL	52	55	67	63	50
	AM	0	0	2	2	2
	PM	0	0	0	0	0
W8	ALL	42	57	71	63	57
	ALL	42	57	71	63	57
	AM	0	0	0	0	0
	PM	0	0	0	0	0
W9	ALL	51	53	63	62	53
	ALL	49	51	61	60	51
	AM	2	2	2	2	2
	PM	0	0	0	0	0
W10	ALL	53	64	77	72	57
	ALL	49	61	74	70	55
	AM	4	3	3	2	2
	PM	0	0	0	0	0
AVG	ALL	42.80	48.00	63.60	55.90	47.70
	ALL	41.20	46.40	62.00	53.80	46.60
	AM	1.60	1.60	1.60	2.10	1.10
	PM	0.00	0.00	0.00	0.00	0.00

Rec Program 2017

Total Registered	193
Average per Day	51.60
Max per Day	77
Average per Week	258
Average Age	8.38

Town	#	%
Mendon	58	30%
Uxbridge	38	20%
Upton	33	17%
Hopedale	19	10%
Douglas	11	6%
Milford	6	3%
Millville	5	3%
Whitinsville	5	3%
Franklin	3	2%
Northbridge	3	2%
Bellingham	2	1%
Blackstone	2	1%
Medway	2	1%
Nashua	2	1%
Chelsea	1	1%
South Grafton	1	1%
Woonsocket	1	1%
Wrentham	1	1%

Week Averages	W1	W2	W3	W4	W5	W6	W7	W8	W9	W10
All	44.67	54.80	30.00	56.20	54.00	46.80	58.60	58.00	56.40	64.60
Full	42.67	53.20	29.40	54.60	51.00	44.80	57.40	58.00	54.40	61.80
AM	2.00	1.60	0.60	1.60	3.00	2.00	1.20	0.00	2.00	2.80
PM	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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Year	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008
Income	\$ 73,390.00	\$ 54,783.23	\$ 42,987.50	\$17,350.00	\$16,795.00	\$12,820.00	\$6,900.00	\$17,884.00	\$13,620.00	\$7,620.00
Payroll	\$ 42,489.19	\$ 28,198.63	\$ 14,832.77	\$11,082.27	\$9,065.75	\$8,226.00	\$7,073.63	\$11,336.75	\$10,837.75	\$5,985.00
Expense	\$ 7,949.09	\$ 5,084.57	\$ 3,468.71	\$1,292.17	\$1,559.06	\$523.06	\$128.33	\$1,241.87	\$150.48	
Profit	\$ 22,951.72	\$ 21,500.03	\$ 24,686.02	\$4,975.56	\$5,930.19	\$4,070.94	\$ -301.96	\$5,305.38	\$2,631.77	\$1,635.00
Camp Directors	Alan	Alan	Alan	Alan	Alan	Alan	Alan	Danielle	Lauren	Lindsey
Total Registered Kids	193	127	110	45	39	27	24	44	43	14
Camp Avg / Day	51.6	30	23	11	10	10	6	10	10	5
Max/Day	77	44	28	16	17	12	9	14	15	7
Camp Avg / Week	258	146	114	54	49	49	29	48	50	29
Average Age	8.38	8.12	8.09	7.67						

Year	2007	2006	2005	2004	2003	2002	2001	2000	1998	1997
Income	\$40,995.00	\$39,980.00								
Payroll	\$2,493.50									
Expense										
Profit										
Camp Directors	Lindsey	Lauren	Anthony?	Leslie	Leslie	Leslie	Pat Allen	McInnis	McInnis	McInnis
Total Registered Kids	39	53?	81							
Camp Avg / Day	19	?	28							
Max/Day	30	?	43							
Camp Avg / Week	92	46	135							
Average Age										

12/18/2017 16:09	Blank	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Hours	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7 Ux Res	12-7	12-7	12-5	12-5	12-6	12-5	12-7	12-8	?
R		2	2	2	\$2.00	\$2.00	\$2.00	\$0.00	\$ 2.00	\$ 2.00	\$ 1.00	\$ 1.00	\$ 1.00	2
NR		3	3	3	\$3.00	\$3.00	\$3.00	\$0.00	\$ 5.00	\$ 5.00	\$ 2.00	\$ 2.00	\$ 2.00	4
R-P		50	50	50	\$50.00	\$50.00	\$90.00	\$0.00	\$ 90.00	\$ 90.00	\$ 45.00	\$ 45.00	\$ 45.00	45
NR-P		125	125	125	\$100.00	\$100.00	\$135.00	\$0.00	\$ 180.00	\$ 180.00	\$ 90.00	\$ 90.00	\$ 90.00	90
Open		6/18	6/19	6/20	6/19	6/22	6/20	6/25	6/19	6/22	6/23	6/25	6/27	
Close		8/30	8/27	8/28	8/23	8/24	8/25	8/27	8/28	8/26	8/23	8/25	8/8	
Season Length		73	69	69	65	63	66	63	70	65	61	61	42	
Close Early (Before 4pm)		12	6	12	6	5	12	10	19	22	19	7	7	
% Days Open after 4pm		87.14%	91.43%	82.61%	90.77%	90.63%	78.79%	82.54%	69.01%	68.18%	75.00%	87.10%	57.14%	
ALL Patrons														
Total		2255	2430	1709	1761	1857	1809	3678	1478	2067	2727	3894	2989	?
Weekdays		1426	1686	1160	1305	1253	1280	2770	1020	1538	2219	3114	2223	?
Weekends		829	744	549	456	604	529	908	437	529	508	780	766	?
AVG per Day		29	35	24	27	29	27	57	21	31	44	63	66	?
AVG Per Weekdays		26	33	23	28	28	27	62	20	32	49	69	72	?
AVG per Weekend		38	39	27	23	30	28	48	21	29	30	46	60	?
Max/Day		124	110	89	90	105	102	150	64	112	137	183	161	?
Resident														
Total		442	870	680	571	838	923	1928	985	1356	1364	1841	1287	?
Weekdays		284	629	455	445	555	691	1532	684	973	1082	1426	929	?
Weekends		158	241	225	126	283	232	396	288	383	282	415	358	?
AVG per Day		6	12	10	9	13	14	30	14	21	22	30	30	?
AVG Per Weekdays		5	12	9	10	13	14	34	14	20	24	32	30	?
AVG per Weekend		7	13	11	6	14	12	21	14	21	17	24	28	?
Max/Day		30	48	37	40	54	47	76	53	79	81	97	67	?
Uxbridge														
Total		127												?
Weekdays		75												
Weekends		52												
AVG per Day		2												
AVG Per Weekdays		1												
AVG per Weekend		2												
Max/Day		9												
Non-Resident														
Total		661	817	591	479	526	774	1732	295	439	767	1003	1185	?
Weekdays		367	496	350	316	347	504	1224	195	333	638	807	866	?
Weekends		294	321	241	163	179	270	508	98	106	129	196	319	?
AVG per Day		9	11	8	7	8	12	27	4	7	12	16	28	?
AVG Per Weekdays		7	11	7	7	8	11	27	4	7	14	18	28	?
AVG per Weekend		13	10	12	8	9	14	27	5	6	8	12	25	?
Max/Day		52	32	57	38	35	57	75	21	28	79	64	68	?
Passes														
Total		1025	743	438	711	493	112	18	198	272	596	1050	517	?
Weekdays		700	561	355	544	351	85	14	141	232	499	881	428	?
Weekends		325	182	83	167	142	27	4	51	40	97	169	89	?
AVG per Day		13	11	6	11	8	2	0	3	4	10	20	8	?
AVG Per Weekdays		13	11	7	12	8	2	0	3	5	11	25	14	?
AVG per Weekend		15	10	4	8	7	1	0	3	2	6	12	7	?
Max/Day		58	32	31	35	36	14	3	11	17	34	79	42	?
Passes Sold														
R		22	19	8	17	14	1	0	4	6	16	33	29	?
Ux		10												
NR		8	5	6	8	3	0	0	1	1	6	7	2	?
Total	0	40	24	14	25	17	1	0	5	7	22	40	31	

12/18/2017 16:09	Blank	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Admissions \$													
R		\$ 884.00	\$ 1,740.00	\$ 1,360.00	\$ 1,142.00	\$ 1,676.00	\$ 1,406.00	\$ 0.00	\$ 1,970.00	\$ 2,712.00	\$ 1,364.00	\$ 1,841.00	\$ 1,287.00
Ux		\$ 254.00											
NR		\$ 1,983.00	\$ 2,451.00	\$ 1,773.00	\$ 1,437.00	\$ 1,578.00	\$ 1,419.00	\$ 0.00	\$ 1,475.00	\$ 2,195.00	\$ 1,534.00	\$ 2,006.00	\$ 2,370.00
Total	\$ -	\$ 3,121.00	\$ 4,191.00	\$ 3,133.00	\$ 2,579.00	\$ 3,254.00	\$ 2,825.00	\$ 0.00	\$ 3,445.00	\$ 4,907.00	\$ 2,898.00	\$ 3,847.00	\$ 3,657.00
Passes													
Income		\$ 2,550.00	\$ 1,475.00	\$ 1,150.00	\$ 1,650.00	\$ 1,000.00	\$ 90.00	\$ 0.00	\$ 540.00	\$ 720.00	\$ 1,260.00	\$ 2,115.00	
Expense		\$ 2,334.00	\$ 1,750.00	\$ 1,078.00	\$ 1,602.00	\$ 999.00	\$ 78.00	\$ 0.00	\$ 384.00	\$ 700.00			
Profit		\$ 216.00	\$ (275.00)	\$ 72.00	\$ 48.00	\$ 1.00	\$ 12.00	\$ 0.00	\$ 156.00	\$ 20.00			
Total Admission \$	\$ -	\$ 3,337.00	\$ 3,916.00	\$ 3,205.00	\$ 2,627.00	\$ 3,255.00	\$ 2,837.00	\$ 0.00	\$ 3,601.00	\$ 4,927.00	\$ 2,898.00	\$ 3,847.00	\$ 3,657.00
Lesson Students													
R		43 (15 Ux)	48 (14 Ux)	46 (23 Ux)	52 (23Ux)	18	26	0	40	43	49	100	
NR		30	13	18	18	12	11	0	43	59	41	68	
TOTAL		73	61	65	70	30	37	0	83	102	90	168	0
Lesson Income													
Price \$ (R/NR)		\$65/\$75	\$65/\$75(\$50L1)	\$65/\$75	\$65/\$75	\$65/\$75	\$65/\$75	0	\$50(\$150)/\$60	\$50(\$150)/\$60	\$40(\$120)/\$50	\$40(\$120)/\$50	\$35(\$100)/\$45
R		\$ 2,795.00	\$ 3,090.00	\$ 3,055.00	\$ 3,380.00	\$ 1,170.00	\$ 1,690.00	\$ -	\$ 2,000.00	\$ 2,150.00	\$ 1,960.00	\$ 4,000.00	\$ -
NR		\$ 2,250.00	\$ 960.00	\$ 1,350.00	\$ 1,350.00	\$ 775.00	\$ 825.00	\$ -	\$ 2,580.00	\$ 3,540.00	\$ 2,050.00	\$ 3,400.00	\$ -
TOTAL		\$ 5,045.00	\$ 4,050.00	\$ 4,119.50	\$ 4,730.00	\$ 1,995.00	\$ 2,515.00	\$ 0.00	\$ 4,580.00	\$ 5,690.00	\$ 4,010.00	\$ 7,400.00	\$ 0.00
Payroll		\$ 2,077.75	\$ 1,463.50	\$ 1,192.50	\$ 1,557.00	\$ 690.00	\$ 987.75						
sum		\$ 2,967.25	\$ 2,586.50	\$ 2,927.00	\$ 3,173.00	\$ 1,305.00	\$ 1,527.25						
Profit		\$ 2,967.25	\$ 2,586.50	\$ 2,927.00	\$ 3,173.00	\$ 1,305.00	\$ 1,527.25						
Profit Margin	#DIV/0!	58.82%	63.86%	71.05%	67.08%	65.41%	60.73%						
Beach P&L													
Admissions		\$ 3,121.00	\$ 4,191.00	\$ 3,133.00	\$ 2,579.00	\$ 3,254.00	\$ 2,825.00	\$ 0.00	\$ 3,445.00	\$ 4,907.00	\$ 2,898.00	\$ 3,847.00	\$ 3,657.00
Passes		\$ 2,550.00	\$ 1,475.00	\$ 1,150.00	\$ 1,650.00	\$ 1,000.00	\$ 90.00	\$ 0.00	\$ 540.00	\$ 720.00			
Lessons		\$ 5,045.00	\$ 4,050.00	\$ 4,119.50	\$ 4,730.00	\$ 1,995.00	\$ 2,515.00	\$ 0.00	\$ 4,580.00	\$ 5,690.00	\$ 4,010.00	\$ 7,400.00	
Total Income	\$ -	\$ 10,716.00	\$ 9,716.00	\$ 8,402.50	\$ 8,959.00	\$ 6,249.00	\$ 5,430.00	\$ 0.00	\$ 8,565.00	\$ 11,317.00	\$ 6,908.00	\$ 11,247.00	\$ 3,657.00
Beach Director		\$ -	\$ -	\$ 0.00	\$ 0.00	\$ 3,026.75	\$ 0.00						
Payroll		\$ 16,132.00	\$ 11,914.25	\$ 9,825.75	\$ 10,156.48	\$ 6,899.00	\$ 9,762.51	\$ 6,788.00					
Camp Lifeguard		\$ 1,396.74											
Total Pay		\$ 14,735.26	\$ 11,914.25	\$ 9,825.75	\$ 10,156.48	\$ 9,925.75	\$ 9,762.51	\$ 6,788.00	\$ -	\$ -	\$ -	\$ -	\$ -
Profit		\$ (4,019.26)	\$ (2,198.25)	\$ (1,423.25)	\$ (1,197.48)	\$ (3,676.75)	\$ (4,332.51)						
Food Sales (Total including Camp)													
Total		\$ 12,152.39	\$ 10,907.36	\$ 8,297.41	\$ 5,851.64	\$ 6,100.19	\$ 4,824.40	\$ 6,968.79	\$ 4,096.31	\$ 6,069.23	\$ 6,444.70	\$ 10,143.94	\$ 10,125.00
Weekdays		\$ 10,471.53	\$ 9,319.54	\$ 7,226.72	\$ 4,918.14	\$ 4,364.19	\$ 4,055.09	\$ 5,485.04	\$ 3,712.31	\$ 5,244.88	\$ 5,582.95	\$ 8,710.99	\$ 4,737.25
Weekends		\$ 1,489.64	\$ 1,399.25	\$ 996.25	\$ 860.25	\$ 1,736.00	\$ 769.31	\$ 1,483.75	\$ 361.25	\$ 824.35	\$ 861.75	\$ 1,432.95	\$ 1,074.75
AVG per Day		\$ 1,012.70	\$ 991.58	\$ 474.54	\$ 88.66	\$ 93.85	\$ 72.01	\$ 108.89	\$ 56.89	\$ 91.96	\$ 103.95	\$ 163.61	\$ 92.25
AVG Per Weekdays		\$ 190.39	\$ 185.42	\$ 142.73	\$ 109.29	\$ 96.98	\$ 84.48	\$ 121.89	\$ 74.25	\$ 109.27	\$ 124.07	\$ 193.58	\$ 152.81
AVG per Weekend		\$ 67.71	\$ 73.64	\$ 49.81	\$ 43.01	\$ 86.80	\$ 38.47	\$ 74.19	\$ 17.20	\$ 45.80	\$ 50.69	\$ 84.29	\$ 82.67
Max/Day		\$ 511.71	\$ 478.11	\$ 334.50	\$ 350.88	\$ 536.75	\$ 230.25	\$ 312.25	\$ 411.77	\$ 349.56	\$ 457.35	\$ 622.15	\$ 366.25
Food Sales		\$ 5,866.27	\$ 6,449.00	\$ 4,604.75	\$ 4,204.98	\$ 4,575.19	\$ 3,971.45	\$ 6,272.82	\$ 3,266.25	\$ 5,040.00	\$ 5,230.20	\$ 8,322.33	
Camp Lunch		\$ 6,286.12	\$ 4,458.36	\$ 3,589.41	\$ 1,646.66	\$ 1,594.35	\$ 852.95	\$ 830.06	\$ 695.97	\$ 1,029.23	\$ 1,214.50	\$ 1,821.61	
Split	#DIV/0!	48%F / 52%C	59%F / 41%C	55%F / 43%C	72%F / 28%C	75%F / 26%C	82%F / 18%C	90%F / 12%C	80%F / 17%C	83%F / 17%C	81%F / 19%C	82%F / 18%C	
Camp Lunch													
Total		\$ 5,334.00	\$ 4,832.00	\$ 3,820.00	\$ 1,545.00	\$ 1,525.00	\$ 1,202.25	\$ 641.00	\$ 1,048.00	\$ 878.75	\$ 1,214.50	\$ 1,821.61	?
AVG per Day		\$ 95.15	\$ 95.08	\$ 75.10	\$ 34.65	\$ 30.80	\$ 29.32	\$ 15.68	\$ 22.79	\$ 18.70	\$ 26.40	\$ 40.48	?
AVG per Week		\$ 484.91	\$ 483.20	\$ 347.27	\$ 171.67	\$ 152.50	\$ 150.28	\$ 80.13	\$ 116.44	\$ 97.64	\$ 134.94	\$ 202.40	?
Cash Lunches		3	201	157	46								
Camp Fee Lunches		983	700	589	220								
Total Lunches		986	901	746	266	0	0	0	0	0	0	0	0
Camp Snack													
Total		\$ 944.87	\$ 736.36	\$ 554.41	\$ 292.08	\$ 259.35	\$ 220.70	\$ 107.97	\$ 154.06	\$ 150.48	?	?	?
AVG per Day		\$ 17.21	\$ 14.52	\$ 11.15	\$ 6.58	\$ 5.89	\$ 5.38	\$ 2.63	\$ 3.35	\$ 3.20	?	?	?
AVG per Week		\$ 87.92	\$ 73.64	\$ 50.40	\$ 32.45	\$ 28.82	\$ 27.59	\$ 13.50	\$ 17.12	\$ 16.72	?	?	?
Total Snacks		2572	1637	1241	448								

12/18/2017 16:09	Blank	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005
Employee Meals														?
Camp Emp. Meals \$		\$ 404.00	\$ 222.00	\$ 92.00	\$ 49.58	\$ 28.00	?	?	?	?	?	?	?	?
Camp Emp. Meals \$		202	107	37	20									?
50% Off Emp. Meal Disc.		\$ (84.15)												?
Shack P&L														?
Avg Income (per wk)		\$ 1,104.76	\$ 1,220.82	\$ 829.74	\$ 585.16	\$ 560.87	\$ 482.44	\$ 774.31	\$ 372.39	\$ 551.75	\$ 704.70	\$ 1,217.10	\$ 830.29	?
Avg Expense (per wk)		\$ 470.29	\$ 326.63	\$ 276.19	\$ 244.12	\$ 236.27	\$ 198.68	\$ 274.76	\$ 145.04	\$ 273.10	\$ 445.16	?	?	?
Avg Profit (no pay)		\$ 634.47	\$ 821.60	\$ 498.31	\$ 292.22	\$ 357.06	\$ 204.29	\$ 367.17	\$ 250.09	\$ 278.65	\$ 259.54	?	?	?
Avg Payroll (per wk)		\$ 578.05	\$ 489.67	\$ 410.94	\$ 239.59	\$ 399.84	\$ 429.98	\$ 483.23	\$ 347.27	\$ 471.73	\$ 526.31	?	?	?
Avg Profit (w/ pay)		\$ 3.55	\$ 168.71	\$ 5.18	\$ -70.33	\$ -82.77	\$ -225.69	\$ -116.05	\$ -131.91	\$ -193.08	\$ -266.77	?	?	?
Total Expense		\$ 5,173.24	\$ 3,592.98	\$ 3,314.32	\$ 2,929.46	\$ 2,598.97	\$ 2,781.53	\$ 3,297.06	\$ 1,719.11	\$ 3,004.07	\$ 5,870.01	?	?	?
Profit (no payroll)		\$ 6,979.15	\$ 7,394.38	\$ 4,983.09	\$ 2,922.18	\$ 3,570.57	\$ 2,042.87	\$ 3,671.73	\$ 2,377.20	\$ 3,065.16	\$ 472.29	?	?	?
Total Payroll		\$ 6,936.59	\$ 5,876.00	\$ 4,931.25	\$ 3,625.50	\$ 4,398.25	\$ 4,299.76	\$ 4,832.25	\$ 3,972.00	\$ 5,189.00	\$ 5,094.75	?	?	?
Profit (w/ payroll)		\$ 42.56	\$ 1,518.38	\$ 51.84	\$ -703.32	\$ -827.68	\$ -2,256.89	\$ -1,160.52	\$ -1,594.80	\$ -2,123.84	\$ -4,622.46	?	?	?
Profit Margin	#DIV/0!	0.35%	13.92%	0.62%	-12.02%	-13.57%	-46.78%	-16.65%	-38.93%	-34.99%	-71.72%			?
food costs	#DIV/0!	42.57%	32.70%	39.94%	50.06%	42.13%	57.66%	47.31%	41.97%	49.50%	76.64%	?	?	?
Camp														?
Income		\$73,390.00	\$54,783.23	\$42,987.50	\$17,350.00	\$16,795.00	\$12,820.00	\$6,900.00	\$17,884.00	\$13,620.00	\$7,620.00	\$40,995.00	\$39,980.00	
Payroll		\$42,489.19	\$28,198.63	\$14,832.77	\$11,082.27	\$9,065.75	\$8,226.00	\$7,073.63	\$11,336.75	\$10,837.75	\$5,985.00	\$2,493.50		
Expense		\$ 7,949.09	\$ 5,084.58	\$ 3,468.71	\$1,292.17	\$1,559.06	\$523.06	\$128.33	\$1,241.87	\$150.48				
Profit		\$22,951.72	\$21,500.03	\$24,686.02	\$4,975.56	\$5,930.19	\$4,070.94	\$ -301.96	\$5,305.38	\$2,631.77	\$1,635.00			
profit margin	#DIV/0!	31%	39%	57%	29%	35%	32%	-4%	30%	19%	21%	0%	0%	
Camp Extra?			\$ 235.00	\$ 20.00	\$0.00	?	?	?	?	?	?			
Camp Directors		Alan	Alan	Alan	Alan	Alan	Alan	Alan	Danielle	Lauren	Lindsey	Lindsey	Lauren	Anthony?
Total Registered Kids		193	127	110	45	39	27	24	44	43	14	39	53?	81
Camp Avg / Day		52	30	23	11	10	10	6	10	10	5	19	?	28
Max/Day		77	44	28	16	17	12	9	14	15	7	30	?	43
Camp Avg / Week		258	146	114	54	49	49	29	48	50	29	92	46	135
Average Age		8.38	8.12	8.09	7.67									
Revolving P&L														?
Shack Income	\$0.00	\$12,152.39	\$10,907.36	\$8,297.41	\$5,851.64	\$6,100.19	\$4,824.40	\$6,968.79	\$4,096.31	\$6,069.23	\$6,444.70	\$10,143.94	\$10,125.00	?
Shack Expense	\$0.00	\$5,173.24	\$3,592.98	\$3,314.32	\$2,929.46	\$2,598.97	\$2,781.53	\$3,297.06	\$1,719.11	\$3,004.07	\$5,870.01	?	?	?
Shack Payroll	\$0.00	\$6,936.59	\$5,876.00	\$4,931.25	\$3,625.50	\$4,398.25	\$4,299.76	\$4,832.25	\$3,972.00	\$5,189.00	\$5,094.75	?	?	?
Shack Profit	\$0.00	\$42.56	\$1,518.38	\$51.84	(\$703.32)	(\$827.68)	(\$2,256.89)	(\$1,160.52)	(\$1,594.80)	(\$2,123.84)	(\$4,622.46)	?	?	?
Camp Income	\$0.00	\$73,390.00	\$54,783.23	\$42,987.50	\$17,350.00	\$16,795.00	\$12,820.00	\$6,900.00	\$17,884.00	\$13,620.00	\$7,620.00	\$40,995.00	\$39,980.00	\$0.00
Camp Expense	\$0.00	\$7,949.09	\$5,084.58	\$3,468.71	\$1,292.17	\$1,559.06	\$523.06	\$128.33	\$1,241.87	\$150.48	\$0.00	\$0.00	\$0.00	\$0.00
Camp Payroll	\$0.00	\$42,489.19	\$28,198.63	\$14,832.77	\$11,082.27	\$9,065.75	\$8,226.00	\$7,073.63	\$11,336.75	\$10,837.75	\$5,985.00	\$2,493.50	\$0.00	\$0.00
Camp Profit	\$0.00	\$22,951.72	\$21,500.03	\$24,686.02	\$4,975.56	\$5,930.19	\$4,070.94	(\$301.96)	\$5,305.38	\$2,631.77	\$1,635.00	\$0.00	\$0.00	\$0.00
Revolving Profit	\$0.00	\$22,994.28	\$23,018.41	\$24,737.86	\$4,272.24	\$5,102.51	\$1,814.05	(\$1,462.48)	\$3,710.58	\$507.93	(\$2,987.46)	#VALUE!	#VALUE!	#VALUE!